

**Mastering Excel: Power View**

**Mastering Excel: Power Query**

**Mastering Excel: Power Map**

**Mastering Excel: Power Pivot**

# Mastering Excel Power Pivot

Product	Qty	Value
Alpha-Cypermethrin	18	£31,500
Abiraterone	15	£12,750
Abiraterone	2	£2,700
Chlorfeniramine	6	£12,000
Cyanazine	2	£1,910
Pendimethalin	2	£1,910
Triazamate	11	£3,850
Xylene Solution		
United Kingdom Total	55	£64,000

**Mark Moore**

# Mastering Excel

Power Pack Bundle:

Power Query

Power Pivot

Power View

Power Map

Mark Moore

Mastering Excel

Power Query

Mark Moore

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## Follow Along Workbooks

If you want to work along the exercises in this lesson (I strongly recommend this), please go to my website and download the follow-along workbooks. My website is:

<http://markmoorebooks.com/power-pack-bundle/>

The follow along workbooks you will get in your email contain files **for all the lessons in this bundle**. Each lesson has its own .zip file to help you manage all the files.

A bit of clarification on how to get the follow-along workbooks. You will input your name and email address. You will receive a confirmation email. Once you confirm, you will receive a second email with the follow-along workbook.

Why do I do this?

I can't package an Excel file with an eBook; Amazon will not allow it. Also, the only thing I do with your email is send you the workbook and periodically send you updates about new lessons that I am working on.

## Introduction

Welcome to another Mastering Excel lesson. If you have completed previous lessons, thanks for sticking around. If you are new, I hope you enjoy the lesson. The lessons are easy going, relaxed, no-nonsense, and easy to understand. I try my best to explain complex topics in a simple and entertaining way. My goal is that you will finish reading each lesson and have immediately-applicable skills you can use at work or home.

This lesson will focus on an almost unknown feature that Microsoft packaged in Excel: Power Query. Power Query is pretty awesome. It gives you several tools that you can use to audit and analyze your workbooks. If you find yourself

constantly trying to figure out how other peoples' Excel files work or what they changed or anything like that, this will be right up your alley. It's the kind of thing that once you see it, you'll wonder how you ever lived without it.

## What is Power Query?

Microsoft is taking Excel in a new direction. Microsoft has included in Excel some very powerful tools to help users analyze large volumes of data. This analysis is usually called Business Intelligence (BI). Previously, processing and working with these large data sets was limited to experienced technical professionals who used expensive software packages. Microsoft wants to do away with that. They want to bring BI to the average user. They use the term ‘Self Service Business Intelligence’ to indicate that users can now perform this analysis without calling in their IT departments or external consultants.

Microsoft’s toolset is called the Excel BI toolkit. It has several different tools:

- **Power Query** - Used to import data
- **PowerPivot** - Used to analyze data
- **Power View** - Used to create presentations
- **Power Map** - Used to create geographical presentations

This lesson will start with Power Query. Later lessons will continue with the rest of the Excel BI toolkit.

### **Power Query**

This lesson will focus on how to use Power Query to connect to external data sources and manipulate the data so you can use it in Excel. Once the data is in Excel you can build dashboards from it, use it in a Pivot Table, or load it into the other Excel BI tools to create some spectacular presentations.

I want to mention one minor item that more advanced Excel users might be confused about. What about MSQuery? MSQuery is a tool that also comes with Excel. I have a lesson specifically on MS Query. MS Query connects to a data source and returns the data into Excel. In that respect it functions identically as Power Query.

However, Power Query can do much more. Power Query can connect to multiple data sources, join them together and put them into one spreadsheet. Power Query can also perform joins, exclusions, and manipulate the data

before it even gets to Excel.

For example, suppose you routinely connect to your sales database and extract the sales data for the current month. With MS Query you will return the data and then work in Excel to split out the full name files into First, Last, Middle. You also have to write several formulas to fix any errors or missing data. You will repeat this process every month. Of course, the more data cleaning you have to do, the more tedious the task is.

Power Query can do all of this data cleaning and manipulation for you. You can set up your data cleaning process so that it executes before the data gets loaded into Excel.

### **Power BI**

You might hear the term Power BI as you learn about Excel BI Toolkit. Power BI is part of SharePoint Online. With Power BI, you can share all the analysis you have performed in Excel with users across your organization. Users can apply filters to the data so they can see only what they need to see.

Another BI related term you will come across is ETL. ETL is an acronym for **Extract, Transform and Load**. This is the process of connecting to the data (Extract), shape the data into a more functional form (Transform). It can then be loaded into Excel or another presentation tool like Power View or Power Map (Load).

### **Data Destination**

There are two places into which you can load the Power Query data: Excel or the Excel Data Model. If you load the data into Excel, it will appear as a data table that can be refreshed (it will re-connect to the source and retrieve new data). If the rows do not fit into an Excel worksheet, then you load it into the Data Model and you can use Power Pivot on the data. Power Pivot will be covered in the next lesson.

## **Installing Power Query**

### **Excel 2016**

Power Query comes installed in this version of Excel. Power Query can be found in the Data tab, in the Get & Transform section.



## Previous Versions of Excel

Unfortunately, not all previous versions of Excel can run Power Query. You must have one of the following versions:

- Microsoft Office 2010 Professional Plus with Software Assurance
- Microsoft Office 2013 Professional Plus - All features are supported
- Microsoft Office 365 ProPlus - All features are supported
- Microsoft Excel 2013 Standalone version - All features are supported
- All other Office 2013 versions will have most of the Power Query features available. Some data connections will not be supported. I will not be using these connections in this lesson.

Internet Explorer - Your PC must have Internet Explorer 9 or later to use Power Query.

You can download Power Query directly from Microsoft at:

<https://www.microsoft.com/en-us/download/details.aspx?id=39379>

Note that when you expand the Details section, you must download the correct version for your PC. If you have a 64-bit machine, you need to download the 64-bit version of Power Query. A 32-bit computer needs the 32-bit Power Query version.

### Details

**Note:** There are multiple files available for this download. Once you click on the "Download" button, you will be prompted to select the files you need.

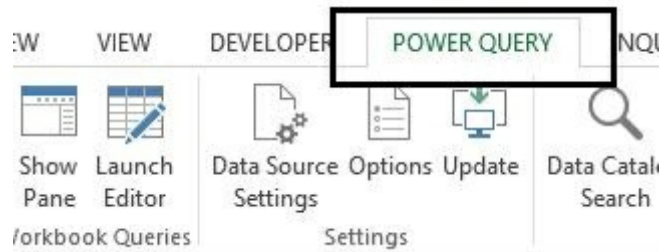
<b>Version:</b>	<b>Date Published:</b>
2.27.4163.242	11/11/2015
<b>File Name:</b>	<b>File Size:</b>
PowerQuery_2.27.4163.242 (32-bit) [en-us].msi	13.1 MB
PowerQuery_2.27.4163.242 (64-bit) [en-us].msi	13.2 MB
Release Notes (English-only).docx	31 KB

## To install Power Query:

1. Download the appropriate msi file.

2. Close Excel.
3. Double click the downloaded file to open it.
4. Follow the prompts.

After installing Power Query, you will see a new tab in Excel.

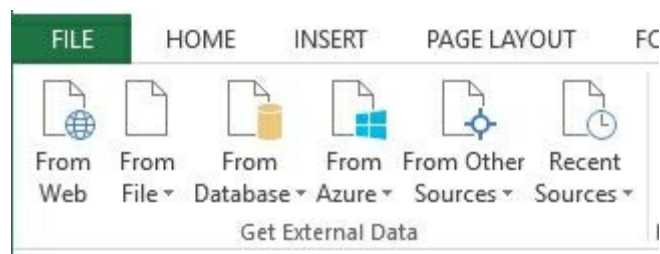


There is a lot of new stuff that I am going to cover. Power Query has a lot of functionality. It's not difficult to understand, there's just a lot of it. This is the Power Query ribbon:



I am going to start at the first group, Get External Data.

## Connecting to Data Sources



Before you do anything in Power Query, you need to connect to the data source.

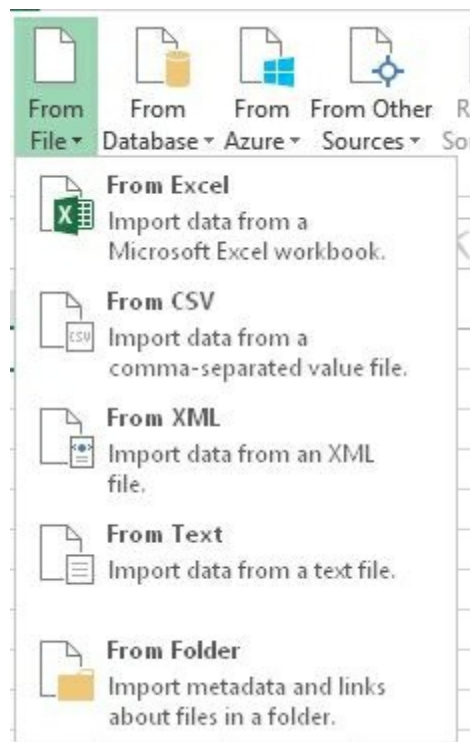
Power Query can connect to many different types of data sources. I will not cover them all, but I will show you what's available. You can then poke around and see what is applicable to your IT environment.

## From Web

When you click on this button, a pop up window will appear and you can type in the URL from which to retrieve data.

## From File

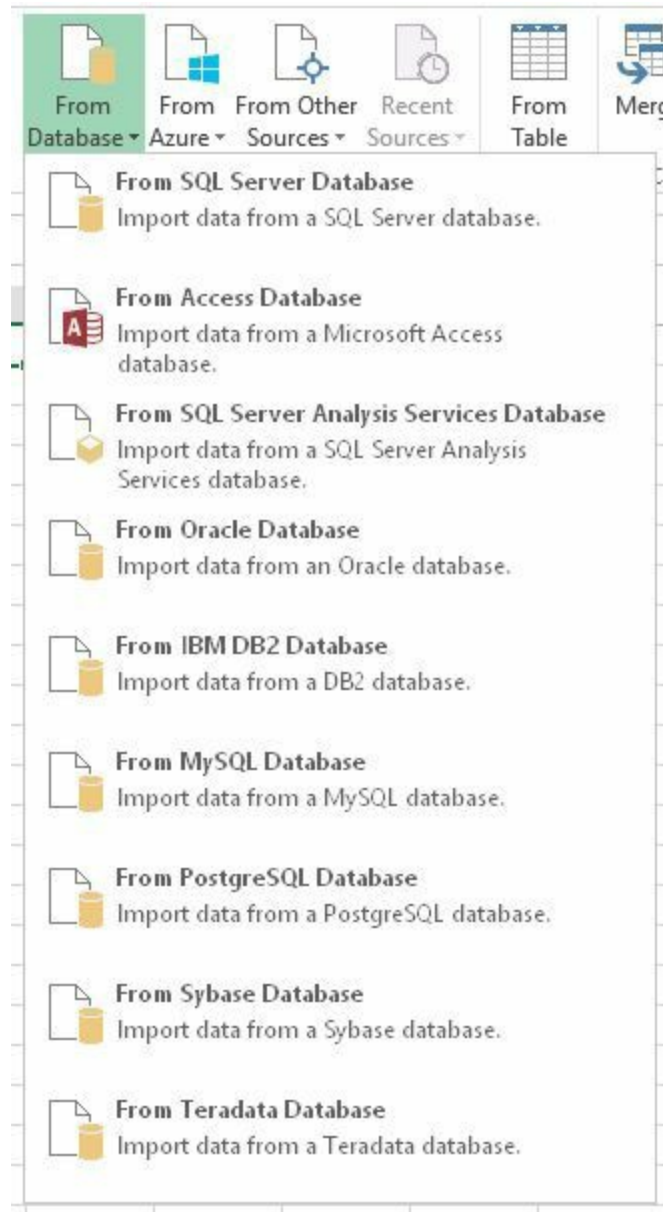
You have many options available when connecting to file data sources. Most are self-explanatory. You will be working with these connections in this lesson.



## From Database

In corporate environments, most of the data is stored in some type of central database. These are the ones to which you can connect. Note that you will need to have a database login and password to access the data.

Sometimes, IT people get very protective of their databases and won't grant you access. If you run into that, one trick that I have used is to say you need **Read Only** access. This tends to calm the IT folk down quite a bit. Read Only access means you can't mess anything up.

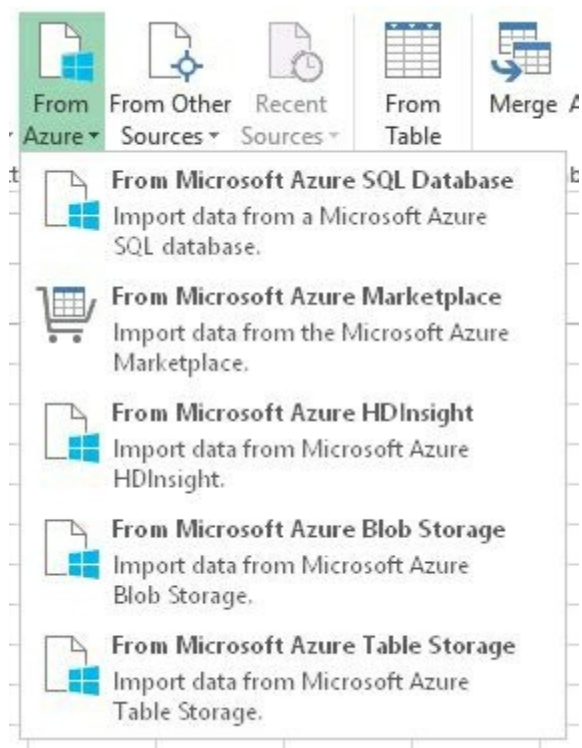


## **From Azure**

Microsoft Azure is a SaaS (Software as a Service) database technology. This means that you can buy the software on an as-needed basis. For example, instead of buying and installing SQL Server on a server in your company, you could set up the database on Azure and then pay every month based on how much you used it.

Microsoft also has an Azure Marketplace where you can buy access to datasets. There are datasets related to demographics, employment statistics, and weather patterns. It is pretty cool and much of the data you can access for

free (up to a certain record count).



### **From Other Sources**

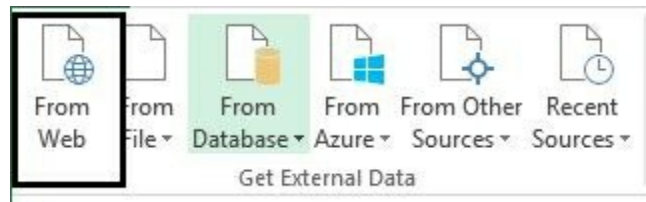
These are all the other data sources that Power Query can access. Look towards the middle of the list. Did you see that? You can connect and retrieve data from Facebook!



### Hands-On Time

You will connect to a webpage from my website and see Power Query retrieve data from the web.

1. Open Excel.
2. Click on the Power Query tab.
3. Click on From Web.

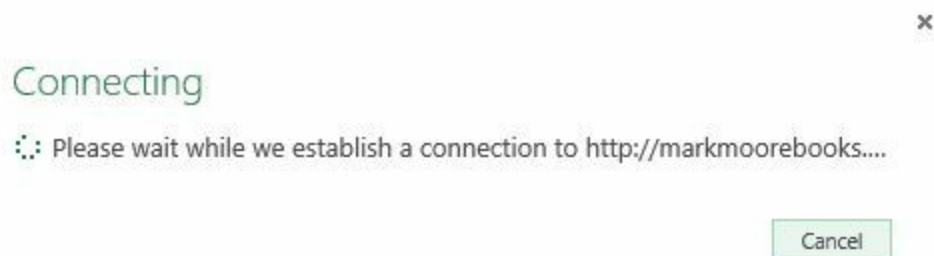


This window will appear:



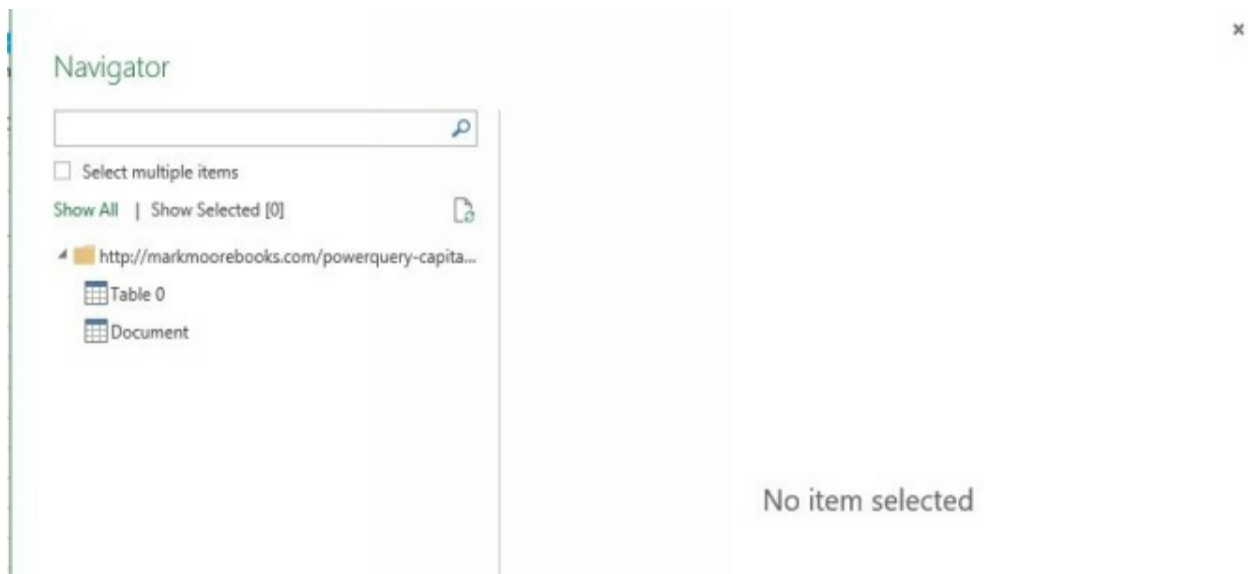
4. Type in this URL in the URL box:  
<http://markmoorebooks.com/powerquery-capitals/>
5. Click OK.

While Power Query connects, you will see this box:



Now things start to get interesting...

After Power Query connects, you will see the Navigator window.



The left side of the Navigator window displays all the tables that are available on the web page. That particular web page on my site only has one table.

#### 6. Click on Table 0.

Now you can get a preview of some of the data from the webpage on the right side of the Navigator. The preview pane will not load all the data, just a few records.

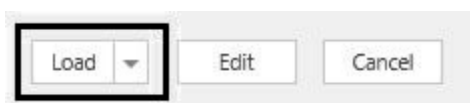
Column1	Column2
City	Country
Abu Dhabi	UnitedArab Emirates
Abuja	Nigeria
Accra	Ghana
Adamstown	PitcairnIslands
Addis Ababa	Ethiopia
Algiers	Algeria
Alofi	Niue
Amman	Jordan
Amsterdam	Netherlands



Bear in mind that no data has been loaded into Excel, you can peek at the data in the Navigator. This is a neat feature that you can use for data exploration. There's no need to download hundreds, or thousands of records into Excel only to find out you were in the wrong table in the first place.

You can also refresh the query by clicking the small page button at the top right of the Navigator window. This is great if you connect to a table that changes frequently, like currency exchange rate data or stock prices.

7. Click on the Load button.



Excel will connect to the web page and load the data.

The screenshot shows an Excel spreadsheet with two columns, A and B. Column A is labeled 'Column1' and Column B is labeled 'Column2'. The data is as follows:

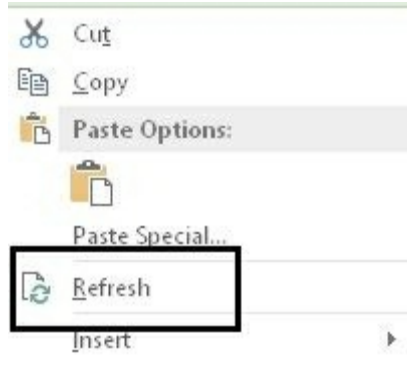
Column1	Column2
City	Country
Abu Dhabi	UnitedArab Emirates
Abuja	Nigeria
Accra	Ghana
Adamstown	PitcairnIslands
Addis Ababa	Ethiopia
Algiers	Algeria
Alofi	Niue

To the right of the spreadsheet is the 'Workbook Queries' pane, which shows '1 query' and 'Table 0' with '263 rows loaded'.

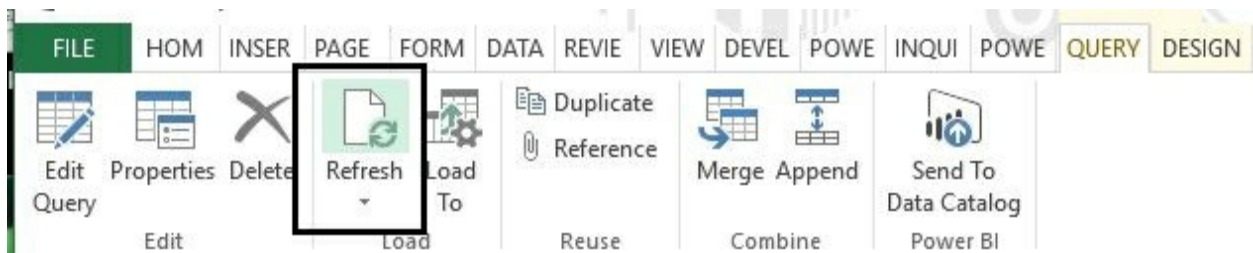
**NOTE: This is not a download of the data in the webpage; this is a live connection to the webpage.**

You can refresh the data in several ways:

- Right-click on a cell in the table. Select Refresh.



- Select a cell in the table. Go to the Query tab, click on Refresh.



This is the simplest method to load data into Excel with Power Query. You just connected to a data source and pulled in the raw data. Of course, sometimes this isn't enough. Even in this simple example, there is a minor error. Notice how your column headers are treated as data rows and not header rows. To fix that, you have to shape the data.

## Workbook Queries

Power Query remembers how it previously loaded data. Each load is stored in a query package. You can see the query package on the right pane.

Try this.

8. Right-click on Table 0 in the Workbook Queries pane.

Table 0 ×

Column1	Column2
City	Country
Abu Dhabi	UnitedArab Emirates
Abuja	Nigeria
Accra	Ghana
Adamstown	PitcairnIslands
Addis Ababa	Ethiopia
Algiers	Algeria
Alofi	Niue
Amman	Jordan
Amsterdam	Netherlands

Columns [2]  
 Column1, Column2

Last refreshed  
 10:56 PM

Load settings  
 Load to worksheet.

Data Sources [1]  
<http://markmoorebooks.com/powerquery-capitals>

VIEW IN WORKSHEET    EDIT    ...    DELETE

You can now see the columns in the query, the last time it was refreshed (Yes, I'm working late on this for you. Don't judge.) and the URL data source. This is an easy way to see how recent your data is.

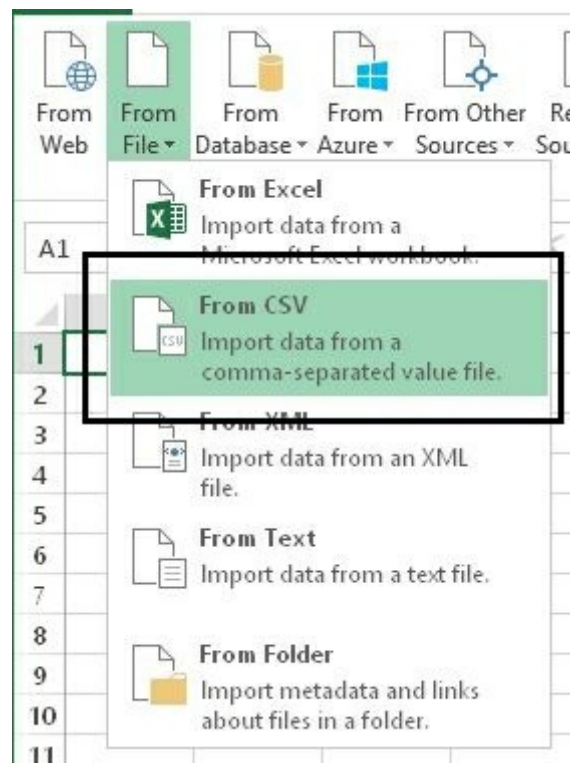
## Query Editor

Ok, so you connected to a website, and you see that you can connect to text files, databases, etc. You might be thinking, “Big deal, I can copy/paste or do what I usually do to get data into Excel. So what?” Well, let’s explore the Query Editor. The Query Editor is **THE Big Deal**.

Let’s work with a CSV (comma-separated) file to see the Editor in action.

## CSV Files

1. Click on the Power Query ribbon.
2. Click on From File.
3. Click on From CSV.



4. Navigate to the folder where you downloaded the follow-along files and select StatesAndCapitals.csv.

5. Click OK.

Whoa, this is a completely new interface. Welcome to the Query Editor! There is a TON of functionality here. A lot of the features are self-explanatory. For those easy ones, I will just point them out and state what they do (i.e. Sort Ascending). The other complex features I will have hands-on time to help you understand how to use them.



	Column1	Column2
1	US State	State Capital
2	Alabama	Montgomery
3	Alaska	Juneau
4	Arizona	Phoenix
5	Arkansas	Little Rock
6	California	Sacramento
7	Colorado	Denver
8	Connecticut	Hartford
9	Delaware	Dover

**Queries:** A workbook can have multiple queries in it. If you click on the vertically-aligned Queries keyword along the left side, you can switch between queries.

**Autofilter:** Autofilters (the small arrows in each column) have been automatically applied. You can click the buttons to filter the data.

There's a small button to the left of Column1 and above row 1; if you click this button you will see many of the same options that appear in the ribbon. This is just another way to use the same features.

Let me take a few sentences to explain how awesome this is. The columns already have Autofilter applied. You can use the Autofilters to select the rows of interest in here. **This is before any data gets into Excel.** Without Power Query, you would need to import all the data into Excel, then apply autofilter on the rows. What happens if the entire data set won't fit in a worksheet? You would need to figure out how to split the data into fewer rows.

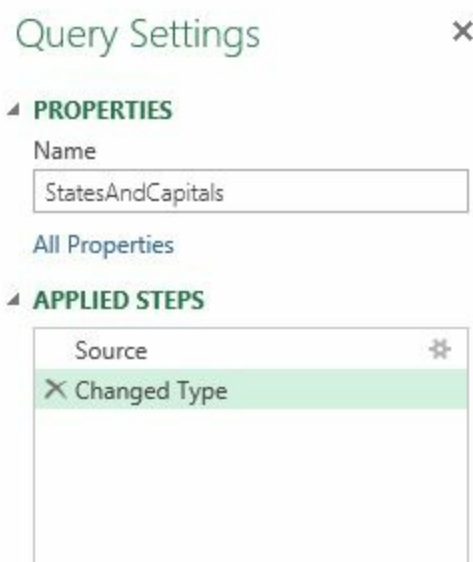
With Power Query, you can use the Query Editor to look at the data, filter it and then return only the records of interest to Excel. Moreover, as you will see later, Power Query remembers all the steps you took. You can just refresh the query, all the steps will be reapplied and only the refreshed rows of interest will be in Excel.

It doesn't matter if the data has more rows than will fit in Excel, you can filter the data before it hits the spreadsheet.

**Column Order:** If you don't like the column order, you can click the column header and drag the column to where you want it.

**Renaming Columns:** You don't have to keep the same column names as the source data. Right-click the column and select Rename to rename the column.

## Query Settings



Over on the right, you'll see the Query Settings window. Here you can rename

the query. Right now it is called StatesAndCapitals.

The Applied Steps pane will record any changes you make to the data. This is how Power Query remembers what you did and reapplies all the steps when you click Refresh. You can also reorder your steps; step back in time to an earlier step. You will learn how to use this feature in a later section.

You should be in the Home tab of the Query Editor. Let's review the buttons in the ribbon.

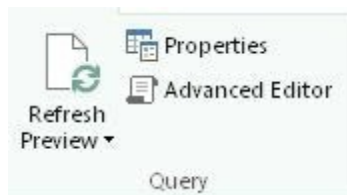
## Close Group

This group has one button, **Close & Load**. Clicking this button closes the Query Editor and returns data to the spreadsheet.

If you click on the small back arrow, you will get additional options letting you load the query result to a different worksheet. By default, the data will be loaded into the currently active worksheet.



## Query Group



**Refresh Preview** - Refreshes the data.

**Properties** - Opens a new window where you can rename the query, add a description or set the query for Fast Data Load (this might make Excel unresponsive though).

**Advanced Editor** - This is where you can manually change the code that

Power Query generates as you use it. It's like recording a macro except that Power Query uses a new programming language called M. We aren't going to go into that in this lesson.

## Manage Columns Group



**Choose Columns:** Opens a new window where you can choose which columns to return to Excel.

**Remove Columns:** Removes the currently selected column from the query.

**Hands-On Time:** Let's do a quick exercise before you get too bored reading all the button functions. You should have the Query Editor open with the StatesAndCapitals data in it.

1. Click on Column2 to select it. It should be highlighted to indicate it is selected.



	Column1	Column2
1	US State	State Capital
2	Alabama	Montgomery
3	Alaska	Juneau
4	Arizona	Phoenix
5	Arkansas	Little Rock
6	California	Sacramento
7	Colorado	Denver
8	Connecticut	Hartford
9	Delaware	Dover

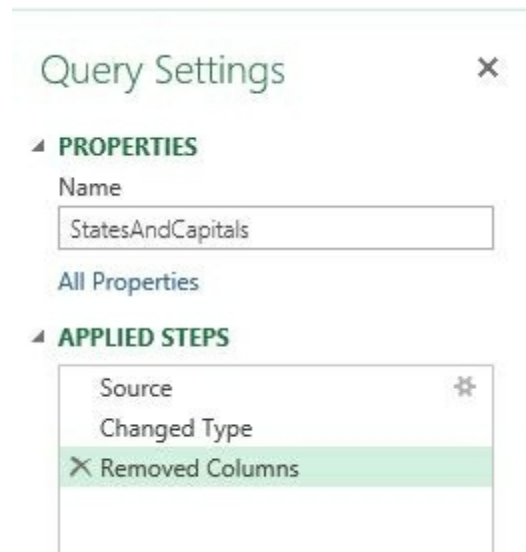
2. Click on Remove Columns.

Column2 is now gone. Ohh wait! That was a mistake. You really do need

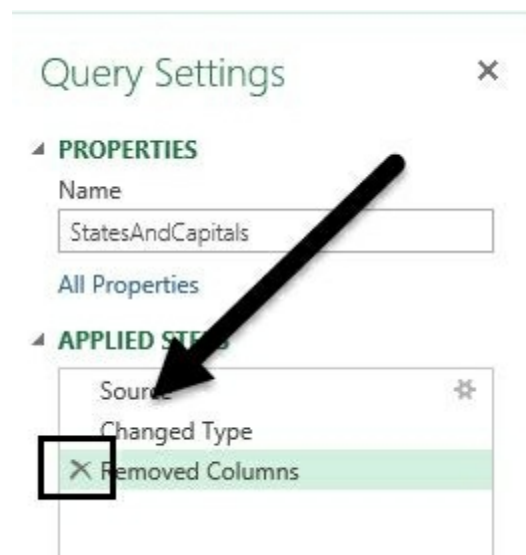


column 2. What to do?!? Don't freak out.

Everything you do in Power Query is recorded. Take a look at the Query settings window. You can see your steps in the Applied Steps pane.



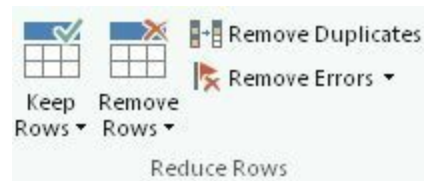
3. Undo the column deletion by clicking the small x next to Removed Columns.



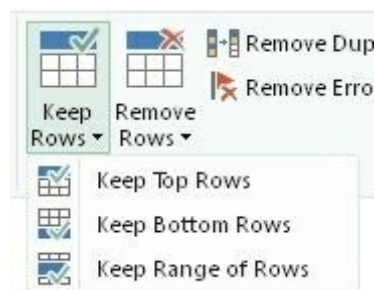
Column2 now appears in the query. You can also think of the Applied Steps as a multiple undo feature. If you have some really dirty data and you have to add calculations, split columns, etc., you can play around with the required steps,

see the results in Power Query and remove them if they are incorrect. At the end of the process, you can get the cleanest-possible data set into Excel.

## Reduce Rows Group

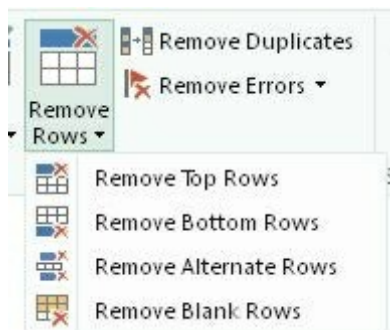


### Keep Rows



- **Keep Top Rows** - Keep the top x number of rows in the dataset.
- **Keep Bottom Rows** - Keep the bottom x number of rows in the dataset.
- **Keep Range of Rows** - Keep a specific number of rows from the data set. You set the starting and ending rows.

### Remove Rows



- **Remove Top Rows** - Remove the top x number of rows from the dataset.
- **Remove Bottom Rows** - Remove the bottom x number of rows from the

dataset.

- **Remove Alternate Rows** - Remove a specified number of rows from the dataset based on a pattern you specify.

### Remove Alternate Rows

Specify the pattern of rows to remove and keep.

First row to remove

Number of rows to remove

Number of rows to keep

Removing alternate rows is a good way to perform systematic sampling on a dataset. In other words, when you need to use a sample of the data and you want to keep every nth record, you can use Removing Alternate Rows.

- **Remove Blank Rows** - Removes blank rows
- **Remove Duplicates** - This will remove rows that are duplicates. Note that duplicate means **every field** is identical. Spaces count!
- **Remove Errors** - You can add calculated columns in Power Query. If some of these calculations result in an error you can choose to remove them.

## Sort

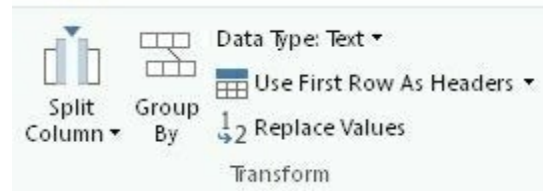


Sort the data ascending or descending based on the column selected.

## Transform

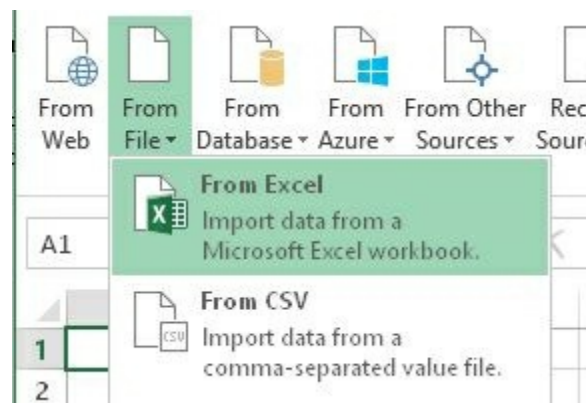
Here is where Power Query starts to show its power (get it? *Power* Query,

shows its *power*? Gimme a break, Excel is hard to make funny). You can start to shape the data in Power Query. This is the T in ETL (Extract Transform Load). Without Power Query, you would need to add extra columns in Excel and add the formulas there.



Let's use a different source file that we can do some transformations on. You are going to use an Excel file as a data source. This file is pretty messed up and you are going to clean it up in Power Query.

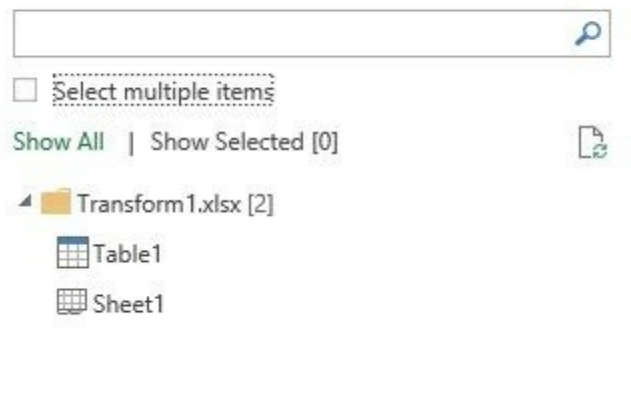
1. Close the Power Query window (use the x at the right of the window and discard your changes).
2. In the Power Query window, select File, From Excel.



3. Navigate to the folder where you downloaded all the follow-along files. Select SalesData.xlsx.

After Power Query connects to SalesData.xlsx you will see the Navigator window.

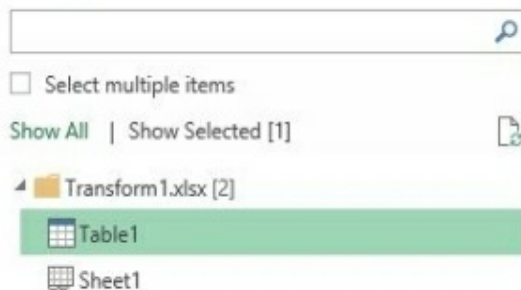
## Navigator



4. Select Table1. A preview of the table will appear in the right hand pane.

Why select Table1 vs. Sheet1? You always want to select the smallest data set possible. If all your data is in a table (it is in this workbook), then why load the entire spreadsheet? Moreover, if there are additional columns with comments, random formulas, etc., you will have to perform extra steps to clean that data.

## Navigator



## Table1

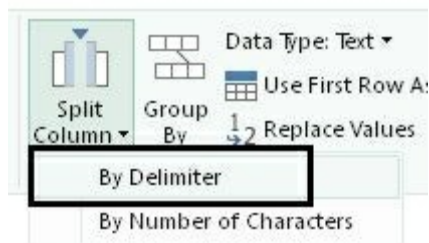
Region	Sales Date	Qty Sold	Price
South-Barbara	6/32/2016	522	9.99
West-Lisa	6/22/2016	491	6.99
North-James	8/25/2016	58	2.99
Inti-Mona	1/8/2016	281	14.99
East-Barbara	9/9/2016	961	9.99
South-Lisa	10/8/2016	368	6.99
West-Barbara	2/14/2016	207	2.99

You don't want to load the data into Excel yet. Don't click Load, instead click Edit. This will open the Query Editor.

5. Click Edit.

Now you need to start cleaning the data. Apparently, the structure of this file doesn't conform to accepted database standards. For example, Region is not the only region, this column has a dash and the salesperson appended to it. You need to split that column into two.

6. Click on the Region column to select it.
7. Click on the Split Column button.
8. Select By Delimiter.



9. Select Custom in the new window.
10. Type in a - (hyphen) in the second input box.

### Split Column by Delimiter

Specify the delimiter used to split the text column.

Select or enter delimiter

--Custom--

-

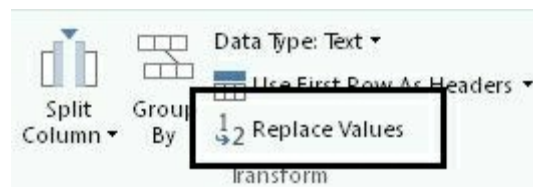
Split

- At the left-most delimiter
- At the right-most delimiter
- At each occurrence of the delimiter

▶ Advanced options

Notice those three option buttons. If you have experience with the Text to Columns feature in Excel you'll see that you have a few more options in Power Query to split a column. You can choose the right-most or left-most delimiter as the split point.

11. Click OK. The column has been split into two columns. Now rename the columns.
12. Right-click on Region.1.
13. Select Rename.
14. Rename the column to Region.
15. Follow the same steps to rename Region.2 to Salesperson.
16. Select the Region column.
17. Replace the region Intl with International.
18. Click on Replace Values.



19. Fill in the box with the values to find and replace.

## Replace Values

Replace one value with another in the selected columns.

Value To Find

Replace With

Advanced options

Match entire cell contents

Replace using special characters

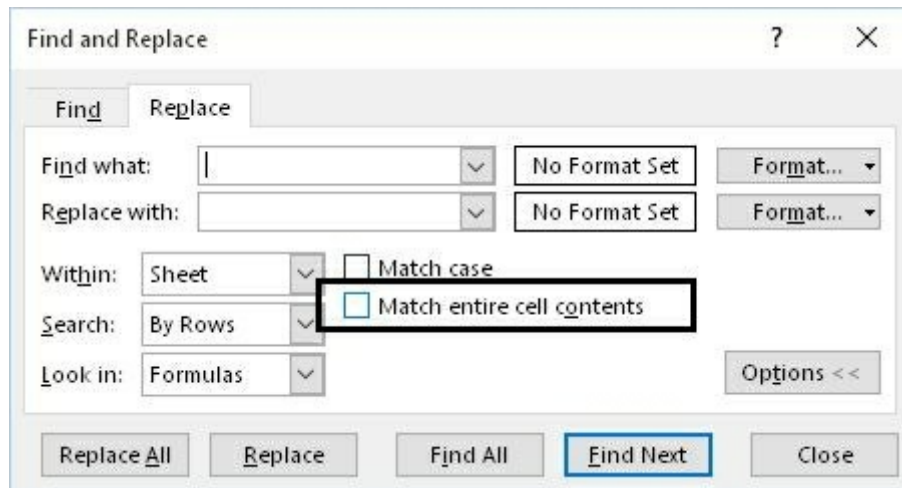
Insert special character

20. Click OK.

**FYI:**

**Match Entire Cell Contents:** If you put 'art' in the Value to Find box it will replace the art in artist, art, part, rampart, etc. If you only want to replace cells

that only contain 'art' then check this box. Note that this option also exists in Excel's normal Find/Replace feature. You just have to click the Options button in the Find/Replace box. It's called Match entire cell contents.



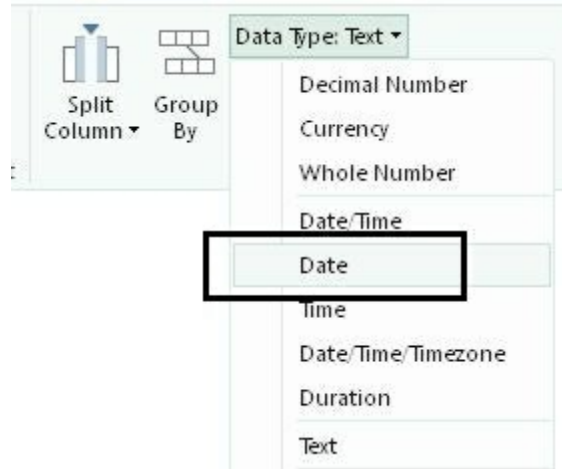
## Data Types

Let's talk about data types. Most of the time, Excel users don't have to worry about data types, Excel (and Power Query) do a very good job of figuring out numbers vs text, dates, etc. However, since you are going to be performing analysis on imported data or including it in a chart, it is better to make sure the data is what you expect in the beginning (on import), rather than having to change it later.

Changing data types can also help you clean the data. Continue working with the current query to see how this works.

1. Click on the Sales Date column header to select the column. Based on the data you see, it is evident that this column should be of data type Date.
2. Click on the Data Type button.
3. Select Date.





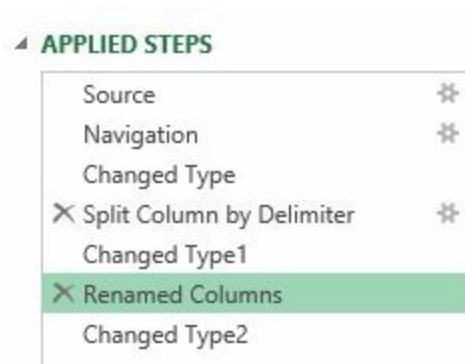
Look at your data.

	Region	Salesperson	Sales Date	Qty Sold	Price
1	South	Barbara	Error	522	9.99
2	West	Lisa	6/22/2016	491	6.99
3	North	James	8/25/2016	58	2.99
4	Intl	Mona	1/8/2016	281	14.99
5	East	Barbara	9/9/2016	961	9.99

The first row has an error. Something went wrong with changing the data type.

Take a step back in time in your data transformation process to see what the previous value was.

4. In the Applied Steps, click on the Renamed Columns step.



Now you can see that the date in the first row is incorrect.

	Region	Salesperson	Sales Date	Qty Sold	Price
1	South	Barbara	6/32/2016	522	9.99
2	West	Lisa	6/22/2016	491	6.99
3	North	James	8/25/2016	58	2.99

Now you have a few ways to fix this:

- You can choose to remove the errors by clicking the **Remove Errors** button.
- You can add a calculated column that tests for errors and replaces errors with a default date.
- You can fix the source data.

The way you choose to fix the error is up to you but the goal here was to show you that being kind of paranoid about correct data types can help you spot errors.

**Use First Row as Headers** - This option is self-explanatory.

**Group By** - Group by is a more drastic type of data transformation. With this feature you are actually changing your data and summarizing it as needed. You can think of this as ‘pre-processing’ your data before it gets into Excel.

Let’s start with a brand new query. You can close and discard your changes or you can insert a new worksheet and create a second query in the existing workbook, it is up to you.

1. In the Power Query ribbon, click From Excel.
2. Import the GroupBy.xlsx file.

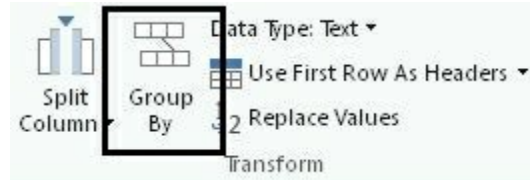
The GroupBy.xlsx file is very similar to the SalesData.xlsx file. I just removed a few columns to make teaching this part a bit easier.

3. Click on Table1.

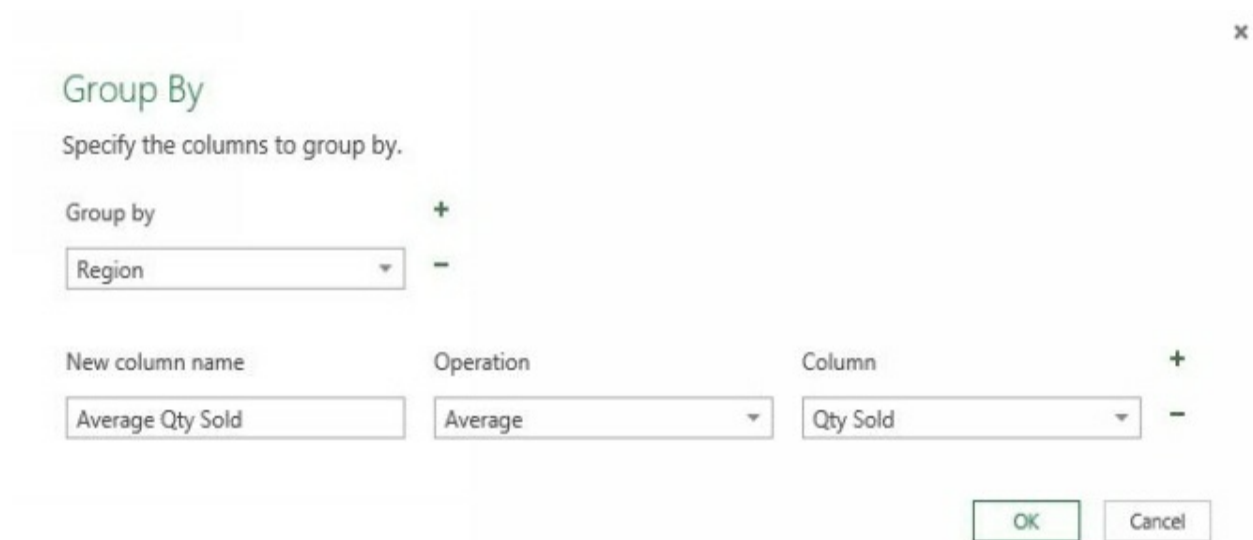
4. Click Edit to go to the Query Editor.

Now, suppose you just need to know the average Qty Sold by region. In Power Query, you would Group the column.

5. Click on Group By.



6. In the new window, change the values so they match this image:



7. Click OK.

Your data set changes and now you only have the Region and the Grouped By columns.

	Region	Average Qty Sold
1	South	423.2
2	West	373.75
3	North	359.5
4	Intl	589.6666667
5	East	676

You can also Group by more than one column. Let's see how that works.

### Grouping by More than One Column

1. Click on the x next to Grouped Rows to delete the grouping.



C'mon, you have to admit that it's pretty cool that Power Query remembers all your steps and you can delete any you like. You can also click and drag steps to change the order they are performed.

2. Click on the Region column.
3. Click on Group By.
4. The small + sign next to Group By is where you can add a new column to Group By.



5. Click on the + button to add another column.
6. Change the selectors in the window to match this image:

Group By

Specify the columns to group by.

Group by +

Region -

Salesperson -

New column name	Operation	Column	
Average Qty Sold	Average	Qty Sold	-

OK Cancel

7. Click OK.

Your dataset now has the average Qty Sold for each combination of Region and Salesperson. For reference, this image has the raw data and the data that has been grouped by Region and Salesperson.

	Region	Salesperson	Qty Sold
1	South	Barbara	522
2	West	Lisa	491
3	North	James	58
4	Intl	Mona	281
5	East	Barbara	961
6	South	Lisa	368
7	West	Barbara	207
8	South	Lisa	284
9	West	James	370
10	North	Mona	110
11	Intl	Barbara	584
12	East	Lisa	167
13	North	James	674
14	South	Mona	260
15	South	Barbara	682
16	West	Lisa	427
17	North	James	596
18	Intl	Mona	904
19	East	Mona	900

	Region	Salesperson	Average Qty Sold
1	South	Barbara	602
2	West	Lisa	459
3	North	James	442.6666667
4	Intl	Mona	592.5
5	East	Barbara	961
6	South	Lisa	326
7	West	Barbara	207
8	West	James	370
9	North	Mona	110
10	Intl	Barbara	584
11	East	Lisa	167
12	South	Mona	260
13	East	Mona	900

Notice how there are two records for South and Barbara on the left image. They get averaged into 602 in the right image.

Why would you use this? Excel already has Pivot Tables or SUMIFS. It all depends on your needs. Excel gives you different ways to do the same thing. Here are a few notes on why this might be better than Pivot Table/Formulas:

- There are too many rows to insert into one spreadsheet.
- Your Excel file is already slow to calculate. Adding another Pivot Table will make it slower.
- You always forget to refresh the Pivot Table.
- You need to do a lot of data cleanup before you get to this point.

## Append Queries

Appending queries is the act of combining two queries into one. There are a few conditions that have to be met:

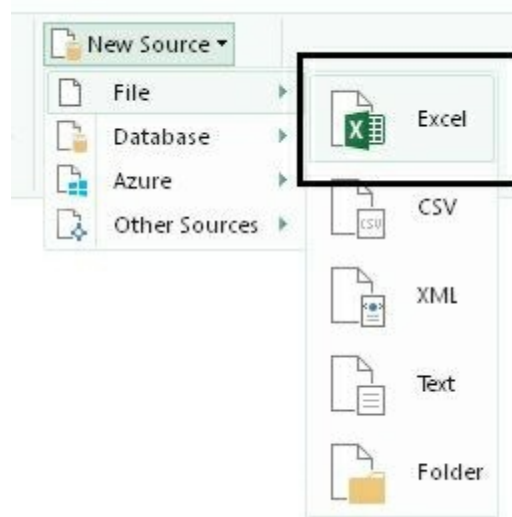
The two data sources must have identical data structures:

- Same number of columns
- Same data types in each column
- Same column names
- Same order of columns

For example, if you get the same sales data set every month and they are identical, then you can use this method to combine the files.

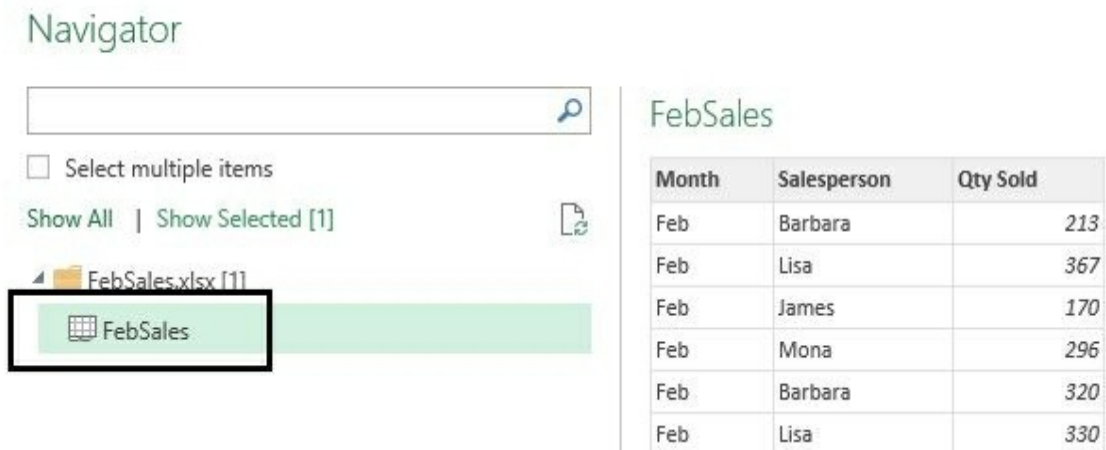
Another example, consider the follow-along workbooks: JanSales.xlsx and FebSales.xlsx. These files have the same structure; they just have data for different months. You are going to append both queries.

1. Create a query for JanSales.xlsx.
2. Click Edit to Open the Query Editor.
3. Create a new query in the Query Editor. Click New Source, File, Excel.



4. Select FebSales.xlsx.
5. Click OK.

6. Click on FebSales in the Navigator (FebSales is the sheet name).

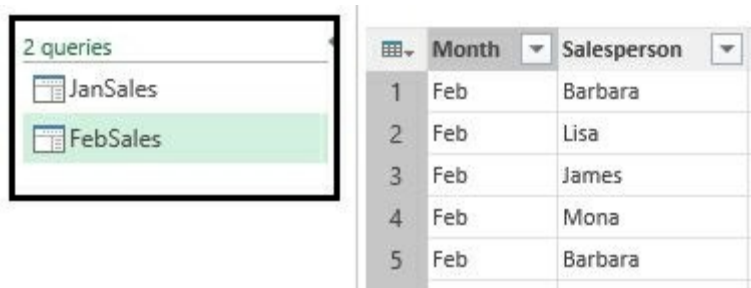


The Navigator pane on the left shows a search bar, a checkbox for 'Select multiple items', and buttons for 'Show All' and 'Show Selected [1]'. Below this, a folder icon represents 'FebSales.xlsx [1]' and a grid icon represents the selected 'FebSales' query. The right pane, titled 'FebSales', displays a table with the following data:

Month	Salesperson	Qty Sold
Feb	Barbara	213
Feb	Lisa	367
Feb	James	170
Feb	Mona	296
Feb	Barbara	320
Feb	Lisa	330

7. Click OK.

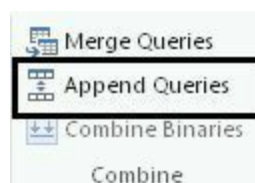
Now you have two queries in the workbook.



The Navigator pane on the left shows '2 queries' with 'JanSales' and 'FebSales' listed. The right pane shows a table with the following data:

	Month	Salesperson
1	Feb	Barbara
2	Feb	Lisa
3	Feb	James
4	Feb	Mona
5	Feb	Barbara

8. Click on Append Queries.



The 'Append Queries' menu option is highlighted with a black box. Other options visible are 'Merge Queries', 'Combine Binaries', and 'Combine'.

9. Select the table that is not the current table.



## Append

Select the table to append.

FebSales (Current)
JanSales

OK

Cancel

10. Click OK.

Now both queries have been combined into one query. You can now return this to Excel and build a Pivot Table or dashboard off the combined data,

When appending queries, the data sources **do not** have to be the same type. You can append a CSV file with an Excel file, as long as they have the same structure. Even if they don't have the same structure, you can **make them** have the same structure. Move the columns around, change the data types, rename the columns, delete columns, do whatever you need to make them identical, then append them. You don't have to change the data source to fit; you shape the data in Power Query to suit your needs.

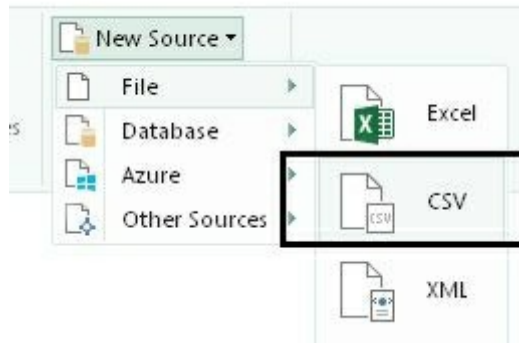
	Month	Salesperson	Qty Sold
1	Feb	Barbara	213
2	Feb	Lisa	367
3	Feb	James	170
4	Feb	Mona	296
5	Feb	Barbara	320
6	Feb	Lisa	330
7	Feb	Barbara	404
8	Feb	Lisa	434
9	Feb	James	168
10	Feb	Mona	189
11	Feb	Barbara	186
12	Feb	Lisa	284
13	Feb	James	102
14	Feb	Mona	401
15	Feb	Barbara	367
16	Feb	Lisa	452
17	Feb	James	392
18	Feb	Mona	184
19	Feb	Mona	318
20	Jan	Barbara	213
21	Jan	Lisa	367
22	Jan	James	170

## Merging Queries

If you are familiar with database terms, merging queries is what Power Query calls a SQL join. Basically what this means is that you have two tables and they both have one field in common. You can use this common field to create a relationship between the tables and pull records from both tables based on the common value.

You can also use merge to perform aggregations on the data. For example, suppose you have a table with customers and you have another larger table with customer invoices. Every customer can have one or many invoices (this is a one-to-many relationship). You can use Power Query to aggregate the customer invoice data for you. You are going to do exactly that; join two CSV files and use Power Query to aggregate the data for you.

1. Open a new Excel workbook.
2. Import Companies.csv.
3. Add a new query to CompanyInvoice.csv (click New Source, File, CSV).



Now you should have two queries in the same workbook.



When you are performing these merges, you should spend some time understanding your data. In this case, looking at the data shows us the relationship between the data sets.

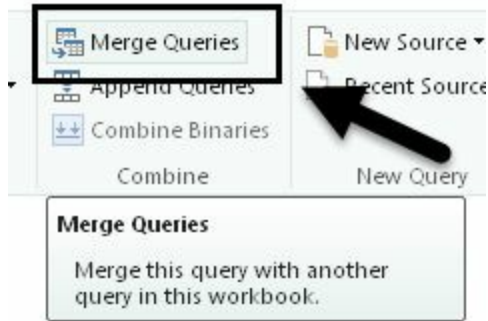
	CompanyID	Company	Salesperson
1	1000	Acme, inc.	Barbara
2	1010	Widget Corp	Lisa
3	1020	123 Warehousing	James
4	1030	Demo Company	Mona
5	1040	Smith and Co.	Barbara
6	1050	Foo Bars	Lisa
7	1060	ABC Telecom	James
8	1070	Fake Brothers	Mona
9	1080	QWERTY Logistics	Barbara
10	1090	Demo, Inc.	Lisa
11	1100	Sample Company	James
12	1110	Sample, Inc.	Mona
13	1120	Allied Biscuit	Mona

	CompanyID	Invoice Total
1	1000	4798
2	1010	2820
3	1020	1254
4	1030	2045
5	1040	1500
6	1050	1999
7	1060	4392
8	1070	2246
9	1080	3629
10	1090	1425
11	1100	1979
12	1110	4404
13	1120	1995
14	1000	3169
15	1010	4314
16	1020	4446
17	1030	2322
18	1040	2988

The ‘one’ side of the relationship is the left hand table. Each company has its ID and the corresponding salesperson. Since there are many of the same ID’s in the right hand table, that one is the ‘many’ side. Taking a step back, and thinking from a business perspective, it makes sense. One company will usually have many invoices.

Once again, to be clear: The goal is to build a query that will return the company data along with the sum of all the invoices.

4. Click on the Companies query to select it.
5. Click on Merge Queries.



This window will appear:

## Merge

Select a table and matching columns to create a merged table.

CompanyID	Company	Salesperson
1000	Acme, inc.	Barbara
1010	Widget Corp	Lisa
1020	123 Warehousing	James
1030	Demo Company	Mona
1040	Smith and Co.	Barbara

Join Kind

6. Select Company Invoice in the middle drop down list.
7. Click on the common field in both tables. (This is important. This creates the relationship between tables.)

## Merge

Select a table and matching columns to create a merged table.

CompanyID	Company	Salesperson
1000	Acme, inc.	Barbara
1010	Widget Corp	Lisa
1020	123 Warehousing	James
1030	Demo Company	Mona
1040	Smith and Co.	Barbara

CompanyInvoice

CompanyID	Invoice Total
1000	4798
1010	2820
1020	1254
1030	2045
1040	1500

Join Kind

Left Outer (all from first, matching fr...

✓ The selection has matched 13 out of the first 13 rows.

8. Click OK.

Now you have linked the source files. The Power Query display shows a new column. You need to click on the new column and tell Power Query which records to return and that you want to perform an aggregation.

	CompanyID	Company	Salesperson	NewColumn
1	1000	Acme, inc.	Barbara	Table
2	1010	Widget Corp	Lisa	Table
3	1020	123 Warehousing	James	Table
4	1030	Demo Company	Mona	Table
5	1040	Smith and Co	Barbara	Table

9. Click on the double-headed arrow in the NewColumn.

The dialog box has a search bar at the top labeled "Search Columns to Expand". Below it are two radio buttons: "Expand" (selected) and "Aggregate". A list box contains three items, each with a checked checkbox: "(Select All Columns)", "CompanyID", and "Invoice Total". At the bottom left is a checked checkbox labeled "Use original column name as prefix". At the bottom right are two buttons: "OK" and "Cancel".

10. Select Aggregate (the options will change when you do this).

11. Select Sum of Invoice Total.

The dialog box has a search bar at the top labeled "Search Columns to Aggregate". Below it are two radio buttons: "Expand" and "Aggregate" (selected). A list box contains three items: "(Select All Columns)" with a checked checkbox, "ΣSum of CompanyID" with an unchecked checkbox, and "ΣSum of Invoice Total" with a checked checkbox. At the bottom left is a checked checkbox labeled "Use original column name as prefix". At the bottom right are two buttons: "OK" and "Cancel".

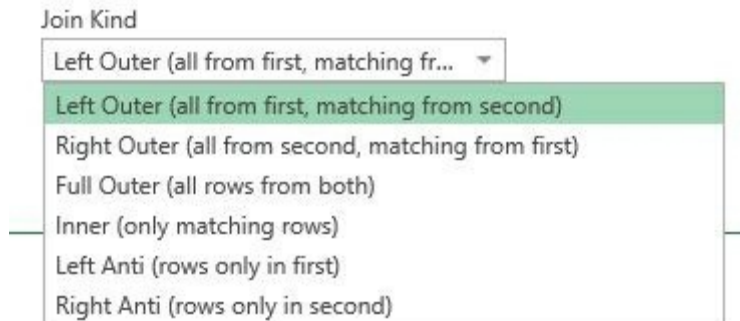
12. Click OK.

Now you have built a query that merges two CSV files and calculates the total invoice amount.

	CompanyID	Company	Salesperson	Sum of NewColumn.Invoice Total
1	1000	Acme, inc.	Barbara	14057
2	1010	Widget Corp	Lisa	11844
3	1020	123 Warehousing	James	10150
4	1030	Demo Company	Mona	7868
5	1040	Smith and Co.	Barbara	9903
6	1050	Foo Bars	Lisa	11933
7	1060	ABC Telecom	James	9666
8	1070	Fake Brothers	Mona	8791
9	1080	QWERTY Logistics	Barbara	13760
10	1090	Demo, Inc.	Lisa	9809
11	1100	Sample Company	James	10631
12	1110	Sample, Inc.	Mona	14772
13	1120	Allied Biscuit	Mona	10481

## Types of Joins

Power Query lets you define several types of joins between tables. Let's define them.



**Inner:** This is the most common. This will return records from both queries where the common field is equal.

**Left Outer:** Merge will return all records from left table and only matching records from right table.

**Right Outer:** Merge will return all records from right table and only matching records from left table.



**Full Outer:** Merge will return all records from both tables.

**Left Anti:** Merge will return records from left table where there is no match in right table.

**Right Anti:** Merge will return records from right table where there is no match in left table.

## Transform Tab

So far, you have reviewed all the buttons in the Power Query Home tab. Now look at the Transform tab. You'll see that many of these buttons are identical. I will just review the new buttons/features in this section.

### Table Group



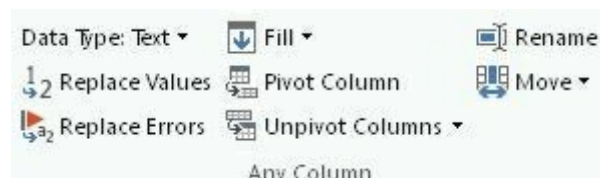
The new buttons here are:

**Transpose:** Switches the column and rows in the Query Editor.

**Reverse Rows:** Reverses the sort order of the records.

**Count Rows:** This will count the number of rows and give you one record with the row count (this is a good way to see if all the records will fit on a worksheet).

### Any Column Group



**Replace Error:** Replaces error values with a value you specify.

**Fill:** Fills in blank cells with data from other rows. This will not overwrite non-blank cells.

**Unpivot Columns:** Unpivot columns is very handy. Let's do a quick hands-on exercise.

1. Close all other Power Query windows that you have open.
2. Import the file Unpivot.csv.

	Region	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	North	9114	3892	2383	5026	2654	3185	2956	6768	9644	4035	1084	9042
2	South	4664	1749	8084	1607	5410	5472	6342	4193	9435	1860	9896	4189
3	East	8691	4321	8562	7725	4829	5547	3912	8360	7988	4976	6702	2403
4	West	7844	6950	6684	6237	9387	5778	3380	2648	4178	1736	5444	5784

Many times you'll receive files in this format. Having the months going across like this is not very useful for analytical purposes. In this case, you can't easily sum up all the months to see a full year value. The solution is to unpivot this data.

3. Shift + Click to select all the month columns. They will be highlighted to indicate they are selected.

	Region	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	North	9114	3892	2383	5026	2654	3185	2956	6768	9644	4035	1084	9042
2	South	4664	1749	8084	1607	5410	5472	6342	4193	9435	1860	9896	4189
3	East	8691	4321	8562	7725	4829	5547	3912	8360	7988	4976	6702	2403
4	West	7844	6950	6684	6237	9387	5778	3380	2648	4178	1736	5444	5784

4. Click Unpivot Columns in the Power Query Transform tab.

The query will now have all the months in one column and the values in the following column.

	Region	Attribute	Value
1	North	Jan	9114
2	North	Feb	3892
3	North	Mar	2383
4	North	Apr	5026
5	North	May	2654
6	North	Jun	3185
7	North	Jul	2956
8	North	Aug	6768
9	North	Sen	9644

5. (Optional) - You can rename the Attribute column to Month.

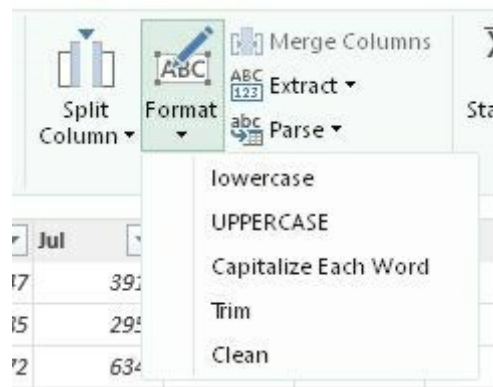
**Pivot Columns:** This is the opposite of the Unpivot Columns. Using the previous example, you highlight the Attribute column, click Pivot Columns and Power Query will create one column for each month.

### Text Column Group



You've already seen the **Split Column** button so I'm going to skip that.

**Format:** You can use this to format text values in a column.



**Trim:** Removes leading and trailing spaces from the column.

**Clean: Clean is awesome!** Clean removes all non-printable characters from a column. Have you ever had a situation where you paste data into Excel and the data skips to the next row? That is because the source data had non-printable (and invisible) carriage returns in it. Applying clean on a column gets rid of all the non-printable characters.

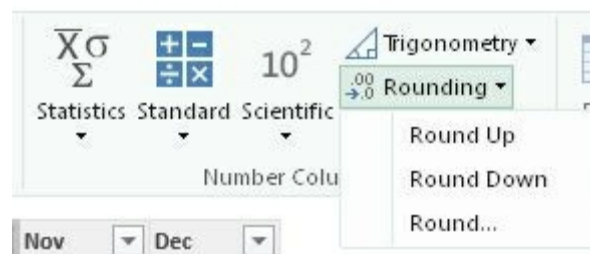
**Extract:** Extracts values from the column and replaces the column with the values. For example, if you had a column with the full month name (January, February, etc.) and you used Extract for the first three characters, the column would be transformed to only have Jan, Feb, etc.

**Parse:** This command is used to connect to websites that deliver data in either an XML or JSON format.

## Number Column Group

These commands will be grayed out until you click on a column that contains numbers. All the functions in this group will change the column contents and apply the specified calculation.

For example, if you wanted to round the numbers in a column, you would click Rounding and then Round Up, Round Down or round to a specified number of decimal places.



## Add Column Tab

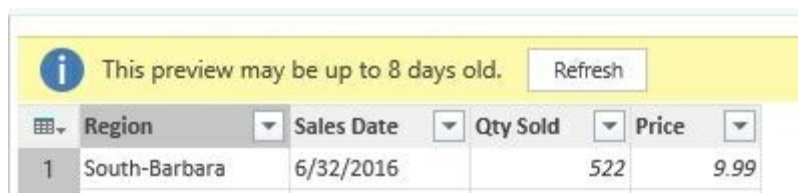
Once again, when you click over to the Add Column tab, you'll see many familiar buttons.

**Add Custom Column:** This is a new feature where you can add columns with a custom calculation.

Let's work through a simple example so you can see how this works. You are going to add a column that multiplies Price times Qty Sold to derive Extended Price.

1. Import the file Salesdata.xlsx.
2. Select Table1 to import.
3. Click Edit.

In my case, it has been a few days since I last opened this file. I see this prompt:

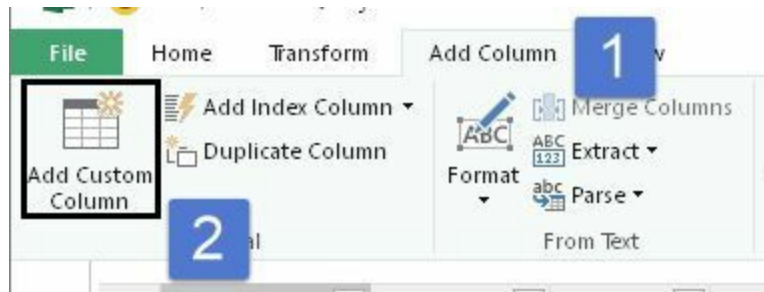


The screenshot shows a Power Query preview window. At the top, there is a yellow banner with an information icon and the text "This preview may be up to 8 days old." To the right of this banner is a "Refresh" button. Below the banner is a table with the following columns: "Region", "Sales Date", "Qty Sold", and "Price". The first row of data shows "1" in the first column, "South-Barbara" in the "Region" column, "6/32/2016" in the "Sales Date" column, "522" in the "Qty Sold" column, and "9.99" in the "Price" column.

	Region	Sales Date	Qty Sold	Price
1	South-Barbara	6/32/2016	522	9.99

Very convenient. Power Query warns me that my preview might be stale. I'm going to click Refresh.

4. Click on the Add Column tab.
5. Click on Add Custom Column.



6. Name the new column Extended Price.
7. Click after the equal sign and then enter the formula as the image shows (You can select a column name then click Insert, or you can double click the column name to insert it into the formula box)

A screenshot of the 'Add Custom Column' dialog box. The 'New column name' field contains the text 'Extended Price'. The 'Custom column formula' field contains the formula '=[Qty Sold]\*[Price]'. On the right, the 'Available columns' list includes 'Region', 'Sales Date', 'Qty Sold', and 'Price', with 'Price' highlighted in green. Below the list is a '<< Insert' button. At the bottom right, the 'OK' button is highlighted in green. A green checkmark and the text 'No syntax errors have been detected.' are visible at the bottom left. A close button 'x' is in the top right corner.

8. Click OK.

The new Extended Price column is added to the data query.

	Region	Sales Date	Qty Sold	Price	Extended Price
1	South-Barbara	6/32/2016	522	9.99	5214.78
2	West-Lisa	6/22/2016	491	6.99	3432.09
3	North-James	8/25/2016	58	2.99	173.42
4	Intl-Mona	1/8/2016	281	14.99	4212.19
5	East-Barbara	9/9/2016	961	9.99	9600.39



**Add Index Column:** This adds a column that inserts a counter for each row. This is useful if you need to remember, reapply, or store the original sort order of the data.

## More Power Query Tricks

Let me show you a few more power features in Power Query.

### Folder Metadata

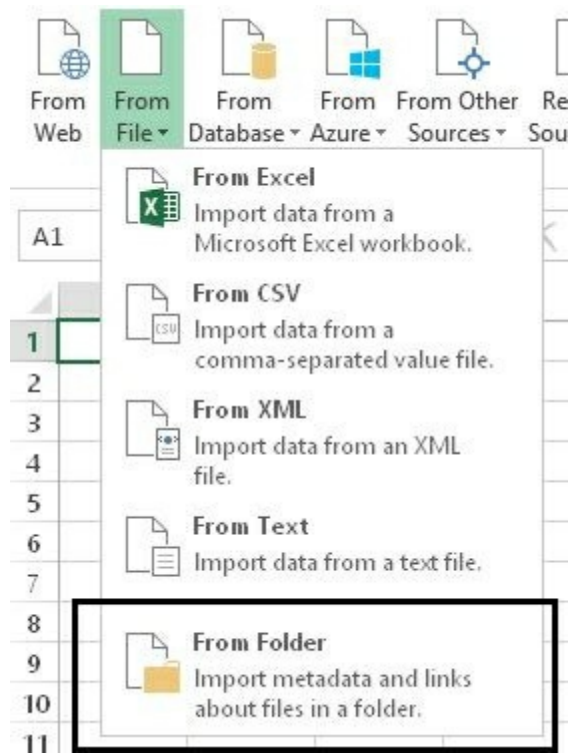
For this example, I am using the path C:\Common which contains all my follow-along workbooks. When you do this exercise, use the folder that contains your follow-along workbooks, if you want the images to match exactly. It's not necessary though, you'll see. You can choose any folder you like that has many files in it.

I am going to show you how to use Power Query to retrieve metadata from all files in a folder. Metadata is data about data. This won't retrieve the data inside each workbook but it will give you data about each workbook. It will



make more sense when you see the results.

1. Open a new Excel workbook.
2. Click on the Power Query tab.
3. Click From File, From Folder.



4. Click Browse and navigate to the folder with all the follow-along workbooks (or the folder that interests you).



5. Click OK.

Power Query returns the following data:

	Content	Name	Extension	Date accessed	Date modified	Date created	Attributes	Folder Path
1	Binary	Companies.csv	.csv	1/10/2016 9:47:11 AM	1/10/2016 9:47:11 AM	1/10/2016 9:44:00 AM	Record	C:\Common\
2	Binary	CompanyInvoice.csv	.csv	1/10/2016 9:46:37 AM	1/10/2016 9:46:37 AM	1/10/2016 9:46:29 AM	Record	C:\Common\
3	Binary	FebSales.xlsx	.xlsx	1/10/2016 12:09:36 AM	1/10/2016 12:09:36 AM	1/9/2016 11:58:51 PM	Record	C:\Common\
4	Binary	GroupBy.xlsx	.xlsx	1/9/2016 10:21:35 PM	1/9/2016 10:21:09 PM	1/9/2016 10:21:35 PM	Record	C:\Common\
5	Binary	JanSales.xlsx	.xlsx	1/10/2016 12:09:25 AM	1/10/2016 12:09:25 AM	1/9/2016 11:58:37 PM	Record	C:\Common\
6	Binary	SalesByDay.csv	.csv	1/13/2016 8:30:16 PM	1/13/2016 8:30:16 PM	1/13/2016 8:22:06 PM	Record	C:\Common\
7	Binary	SalesData.xlsx	.xlsx	1/9/2016 10:16:26 PM	1/6/2016 8:59:42 PM	1/9/2016 10:16:26 PM	Record	C:\Common\
8	Binary	StatesAndCapitals.csv	.csv	1/5/2016 9:28:16 PM	1/5/2016 9:20:13 PM	1/5/2016 9:28:16 PM	Record	C:\Common\
9	Binary	Unpivot.csv	.csv	1/13/2016 6:18:53 PM	1/13/2016 6:18:53 PM	1/13/2016 6:18:52 PM	Record	C:\Common\

If you deal with many different files this is very convenient. For example, if you are working with file submissions from other departments, salespeople or whatever, you can run this query, load it into Excel then see who has, or has not submitted files.

6. Click Close and Load.

The data is now in Excel in a table. OK, so what? Heh heh, just watch.

7. In Windows Explorer, go to the folder you selected. Create a new file (any type) and save it to that folder. I created a new text file called New Text Document.txt.
8. Go back to Excel.
9. Click on any cell in the table.
10. In the Query tab, click on Refresh.



The new file will be included in the query and by extension, in the table.

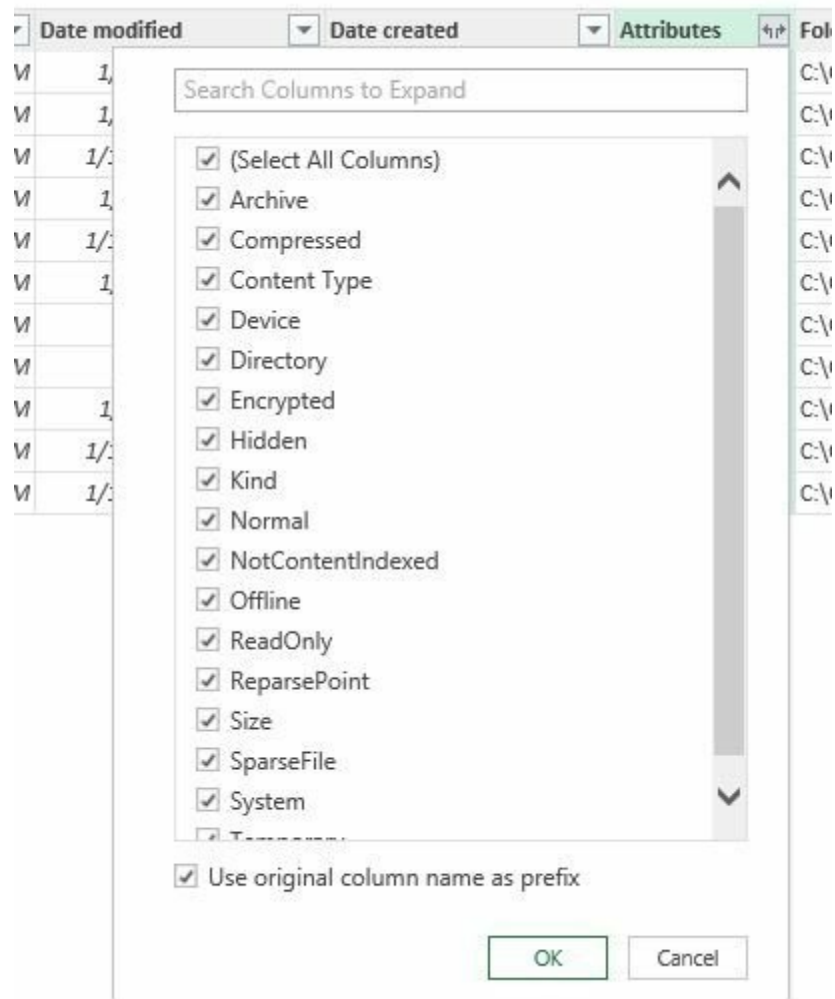
	A	B	C
1	Content	Name	Extension
2		Companies.csv	.csv
3		CompanyInvoice.csv	.csv
4		FebSales.xlsx	.xlsx
5		GroupBy.xlsx	.xlsx
6		JanSales.xlsx	.xlsx
7		New Text Document.txt	.txt
8		SalesByDay.csv	.csv
9		SalesData.xlsx	.xlsx
10		StatesAndCapitals.csv	.csv
11		Unpivot.csv	.csv
12			

The query, remembers what you did. When you clicked refresh, Power Query read the contents of the folder, parsed them and loaded them into the table. That means as people submit files, all you have to do is refresh the existing table to get the latest results.

One last thing, in the Query Editor, there is a column named attributes. The column has an icon with two arrows in it.

	Attributes	Folder Path
1:00 AM	Record	C:\Common\
1:29 AM	Record	C:\Common\
1:51 PM	Record	C:\Common\
1:35 PM	Record	C:\Common\
1:37 PM	Record	C:\Common\
1:06 PM	Record	C:\Common\
1:26 PM	Record	C:\Common\
1:16 PM	Record	C:\Common\
1:52 PM	Record	C:\Common\
1:57 PM	Record	C:\Common\Temp\
1:57 PM	Record	C:\Common\Temp\

If you click on that arrow, you get a pop up window where you can include additional metadata about all the files.



## Loading Multiple Files

Along similar lines, what if you receive several different files from other departments that need to be combined? Yes, we did cover merging queries a few sections ago but what if you get dozens or hundreds of files? You aren't really going to merge all those files by hand. There must be a better way. There most certainly is.

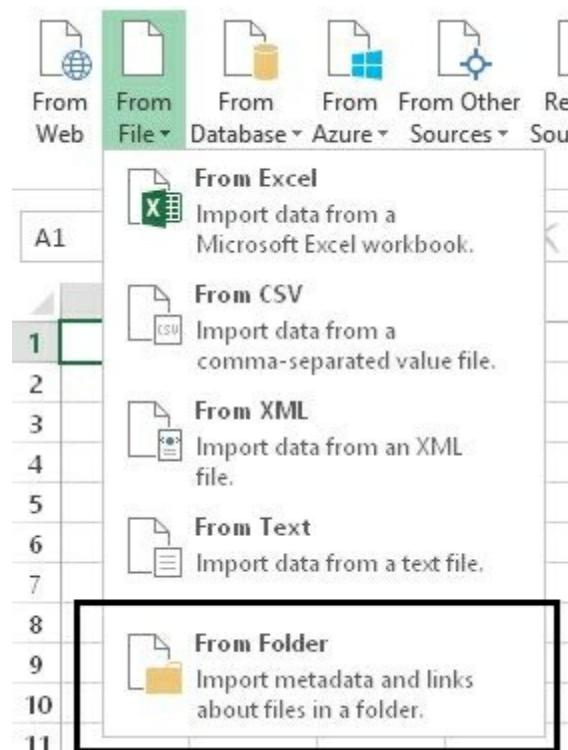
First, a little prep work.

Your follow-along folder should have a sub-folder called MonthlySales. Inside that folder there should be two files: JanSales.csv and FebSales.csv. If you have that, you are set. If you don't have that, create a Monthly SalesFolder and

copy those text files into it.

Now you are going to combine all the files in the folder with Power Query.

1. Open a new Excel workbook.
2. Click on the Power Query tab.
3. Click on File, From Folder.



4. Click Browse and navigate to the Monthly Sales folder.
5. Click OK.

Now you are back at the metadata query results you saw in the last exercise. However, notice how the first column, the Content column has a different icon than Attributes has?

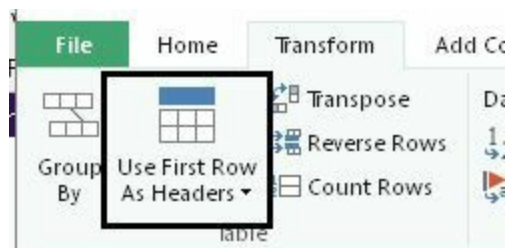
	Content	Name	Extension	Date accessed	Date modified
1	Binary	FebSales.csv	.csv	1/18/2016 10:24:01 PM	1/18/2016 10:24:01 PM
2	Binary	JanSales.csv	.csv	1/18/2016 10:23:40 PM	1/18/2016 10:23:40 PM

6. Click on the **Content** button.

That's it. The columns are combined! Now you just have to remove extra header rows and use the headers as row names.

7. Click on the Transform tab.

8. Click on Use First Row as Headers.



9. Scroll down to find a header row. My data has a header row in row 20. (This is the header row from the second file.)

10. Click on Month.

19	Feb	Mona	184
20	Feb	Mona	318
21	Month	Salesperson	Qty Sold
22	Jan	Barbara	213
23	Jan	Lisa	367

11. Right-click on Month.

12. Select Text Filters, Does Not Equal.

This will remove the extra header row.

20	Feb	Mona	318
21	Month	Salesperson	Qty Sold
22	Ja		
23	Ja		
24	Ja		
25	Ja		
26	Jan	Barbara	32
27	Jan	Lisa	33
28	Jan	Barbara	40
29	Jan	Lisa	43
30	Jan	James	16

Text Filters	Equals
Replace Values...	Does Not Equal
Drill Down	Begins With
Add as New Query	Does Not Begin With
	Ends With
	Does Not End With
	Contains
	Does Not Contain

13. Click on the Home tab.
14. Click on Close and Load to return data to Excel.

Just like the previous exercise, Power Query remembers the steps you took. When you get next month's data file, just save it to the Monthly Sales folder and refresh the table. Power Query will read the folder contents again and the new month will be included in Excel. In other words, when clicking Refresh, Power Query will process **all the files in the folder**.

## Summary

We have gone through quite a lot of material in this lesson. And I haven't covered everything that Power Query can do. However, this lesson will give you a solid foundation on Power Query that you can build upon.

The Power BI toolset included in Excel is very powerful, and gives regular users the ability to manage extremely large data sets without having to call in IT or consultants. Power Query is just the first step. Once the data is in Excel then what? Then you need to use Power Pivot to analyze the data.

Power Pivot is like a super powered way to manage data sources. I will cover using Power Pivot in the next lesson.





Mastering Excel  
PowerPivot

Mark Moore

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## Introduction

Welcome to another Mastering Excel lesson. If you have previous lessons, thanks for sticking around. If you are new, I hope you enjoy the lesson. The lessons are easy going, relaxed, no-nonsense and easy to understand. I try my best to explain complex topics in a simple and entertaining way. My goal is that you will finish reading each lesson and have immediately applicable skills you can use at work or home.

This lesson will focus on a new Excel feature: PowerPivot. Excel is quickly becoming a very powerful data management tool. Excel 2003 was ok in that it could store up to 65,536 rows of data and 256 columns. Then Excel 2007 came along and now it can store up to 1,048,576 rows and 16,000 columns. That's a lot of data but truthfully with technology generating so much data, that's not big enough. Many companies generate much more data than can be stored in Excel.

PowerPivot solves that issue. PowerPivot is a mini application that lives inside Excel and can manage millions or tens of millions of records. You can create relationships between different tables and build custom calculations before putting anything on a worksheet.

### **You can't see anything...**

I want to set expectations for this lesson. If you are going to use Excel to its maximum potential and manage large (very large) amounts of data, this is the lesson for you. PowerPivot is how to set up the data so it can be used by other very cool Excel features that will elegantly display the data (Power Map and Power View). PowerPivot is the workhorse. The issue is that you really won't 'see' anything in this lesson. I mean, of course you will see PowerPivot and what it does. What I mean is that you won't see the amazing graphs because those are handled by Power Map or Power View. In this lesson you are working behind the scenes getting everything ready so the other two programs can use the data.

Even though the data sets you will be working with here are small, think about managing several millions of rows.



## What is PowerPivot?

Microsoft is taking Excel in a new direction. Microsoft has included in Excel some very powerful tools to help users analyze large volumes of data. This analysis is usually called Business Intelligence (BI). Previously, processing and working with these large data sets was limited to experienced technical professionals that used expensive software packages. Microsoft wants to do away with that. They want to bring BI to the average user. They use the term ‘Self Service Business Intelligence’ to indicate that users can now perform this analysis without calling in their IT departments or external consultants.

Microsoft’s toolset is called the Excel BI toolkit. It has several different tools:

- **Power Query** - Used to import data
- **PowerPivot** - Used to analyze data
- **Power View** - Used to create presentations
- **Power Map** - Used to create geographical presentations

This lesson will cover PowerPivot.

### PowerPivot

There’s a new ‘thing’ in Excel you may have heard of called a Data Model. PowerPivot is closely intertwined with this Data Model. ‘Data Model’. Sounds intimidating right? Many IT folks like to impress non-IT people with their terms (and Data Model is one of them) but don’t worry. It’s not that complicated.

A data model is just several tables that have predefined relationships. That is, one column of one table matches another column of another table. Those columns can be set up as a relationship. When you do that, you are working with a relational data model. In pure Excel terms, if you write a VLOOKUP formula that pulls a match from a second worksheet, you just built a relational model.

In my previous lessons I talk about building your Excel models in layers. The

data layer, the business logic layer and the presentation layer. The data layer is represented as a worksheet with all your data records. That's okay but now, PowerPivot really *is* a true data layer. Not only does it have the records of interest, but you will be able to build relationships between multiple tables and add calculations.

This is a true data layer.

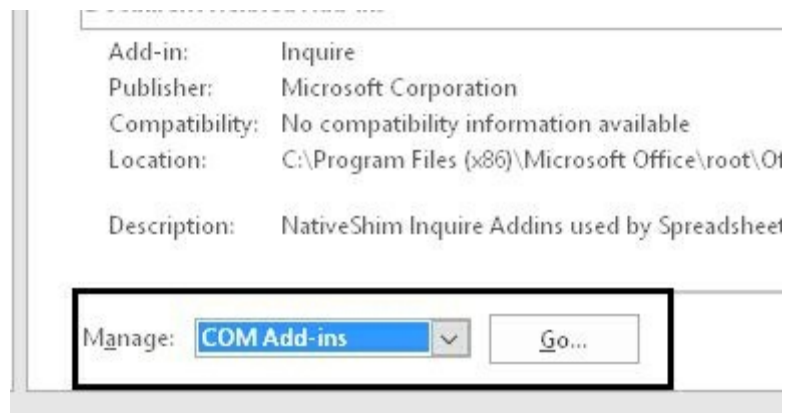
## Installing PowerPivot

Depending on which version of Excel you have, you will need to follow different steps.

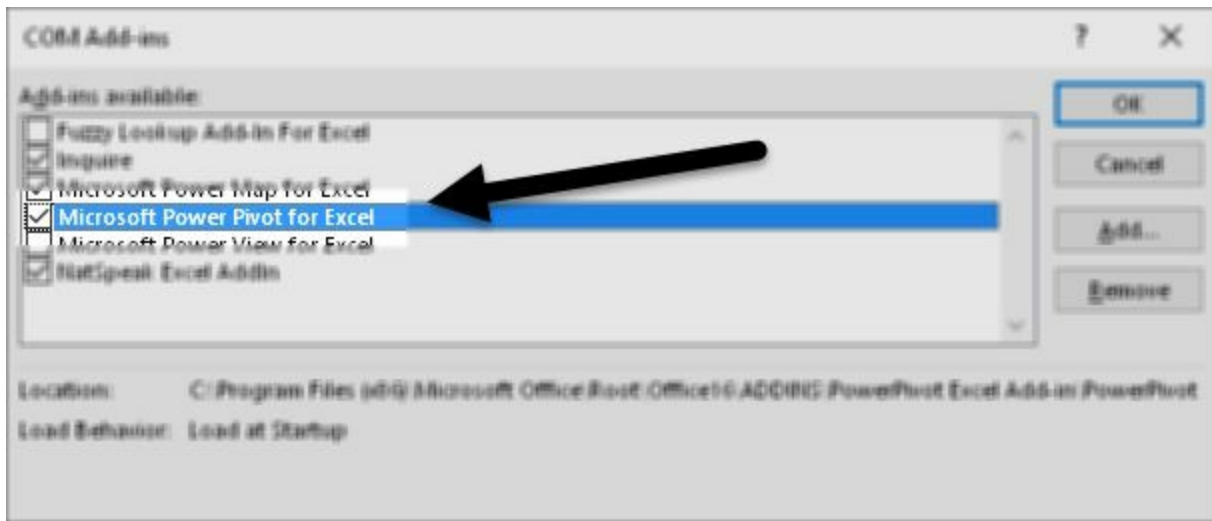
### Excel 2013/Excel 2016/Office 265 Office Pro Plus

PowerPivot is installed, just not activated. To activate PowerPivot:

1. Click on File.
2. Click on Options.
3. Click on Add-Ins.
4. In the drop down list at the bottom of the window, select COM Add-Ins.



5. Click Go.
6. Select Microsoft PowerPivot for Excel.



7. Click OK.

You will now have a new PowerPivot tab in Excel.

## Excel 2010

PowerPivot exists for Excel 2010. The installation is not difficult but it takes a few steps. You need to install some programs before installing PowerPivot.

1. Install .NET Framework 4.0 and Visual Studio 2010 Tools for Office Runtime.
2. If you are running Windows Vista or Windows Server 2008, install the platform update.
3. Install Microsoft® Office 2010.
4. Download PowerPivot for Microsoft Excel. The current link on the Microsoft website is: <https://www.microsoft.com/en-us/download/details.aspx?id=29074>

**Important:** If you install the 32-bit version of Excel, you must use the 32-bit version of PowerPivot. If you install the 64-bit version of Excel, you must use the 64-bit version of PowerPivot.

**Note:** When you start Microsoft Office 2010 Excel for the first time, you will be prompted for permission for Excel to load SQL Server 2012 PowerPivot for Microsoft Excel 2010.



5. After you install .NET Framework 4.0 and Visual Studio 2010 Tools for Office Runtime, click the Download button in the webpage.
6. Double-click the 32-bit or 64-bit msi file that was downloaded in step 4.

Note that if you are using PowerPivot for Excel 2010, the images in your version will be different than the images in this lesson.

## Connecting to Data Sources

There are several data sources PowerPivot can connect to. These include Excel, MS Access, other corporate relational databases, text files and Power Query.

### **Power Query**

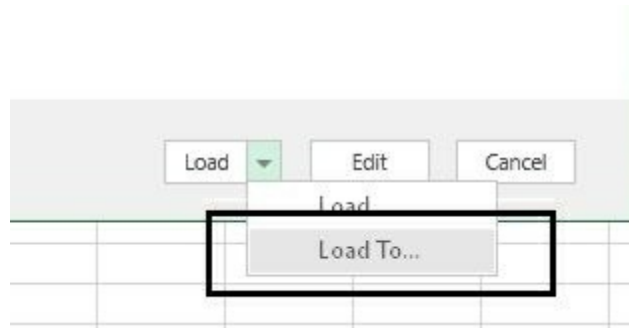
This is the simplest data source for PowerPivot. You used Power Query to connect to the data source and prepared the data. Instead of loading the data into an Excel spreadsheet, you loaded the data into the Excel Data model. With the data in the Data Model, PowerPivot can connect directly to the data model and begin working with it.

In general, the data flow would be something like this:

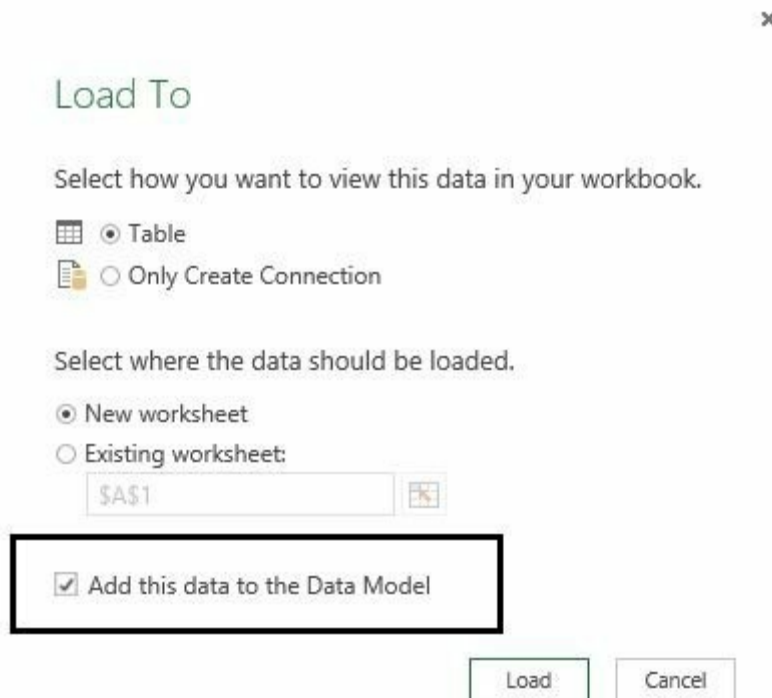
Data Source > Power Query > PowerPivot > Pivot Table or Power Map or Power View

When in Power Query,

Choose 'Load To...' in the Import Wizard.



Check the box to load data into the Data Model.



## Relational Databases

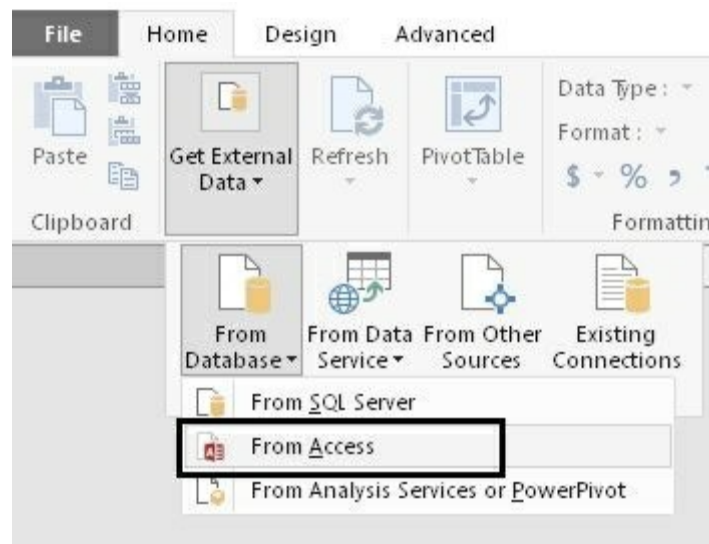
This is the data source you will almost always use (either directly or through Power Query). PowerPivot is excellent at handling millions of rows. Although you could load .CSV files with millions of rows, more often than not, you will be connecting to a relational database.

I'm not going to show you how to download and install a relational database engine; that's out of scope for an Excel lesson. However, if doing this interests you, search online for SQL Server Express. This is a free Microsoft database

engine that you can download and install on your PC. There are several tutorials that explain step-by-step how to install and configure it.

This is how you connect to a relational database; in this case, I am connecting to MS Access.

1. Click on Manage in the PowerPivot ribbon.
2. In the new PowerPivot window, click Get External Data, From Database, From Access.



3. Fill out the requirements for the data source. I have my sample database stored in C:\Common.

The screenshot shows a 'Table Import Wizard' dialog box with the following fields and buttons:

- Title Bar:** Table Import Wizard (with help and close icons)
- Section Header:** Connect to a Microsoft Access Database
- Instruction:** Enter the information required to connect to the Microsoft Access database.
- Fields:**
  - Friendly connection name: Access PowerPivotDataSource
  - Database name: C:\Common\PowerPivotDataSource.accdb (with a 'Browse...' button)
  - Log on to the database section:
    - User name: (empty text box)
    - Password: (empty text box)
    - Save my password
- Buttons:** Advanced..., Test Connection
- Navigation Bar:** < Back, Next > (highlighted with a blue border), Finish, Cancel

4. Click Next.

In this next window, you can choose to use a wizard to select a table to import or write native SQL to retrieve data. If your IT department gave you a SQL statement, you can select the 'Write a query...' option and paste in the SQL there.

5. For this exercise, choose the 'Select from a list of tables and views to choose the data to import'.

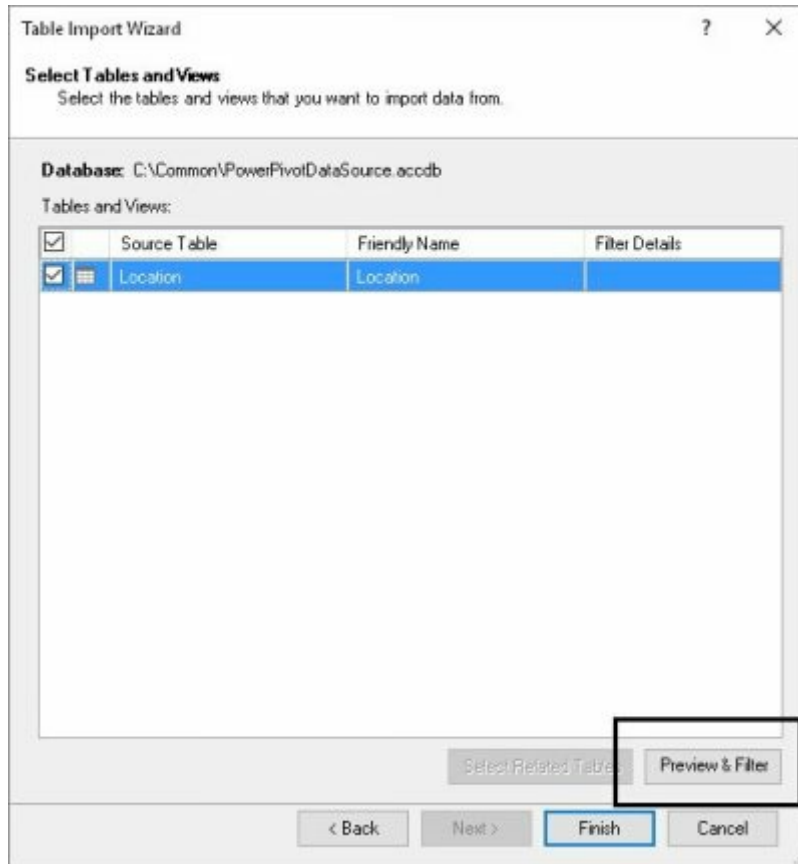
**Choose How to Import the Data**

You can either import all of the data from tables or views that you specify, or you can write a query using SQL that specifies the data to import.

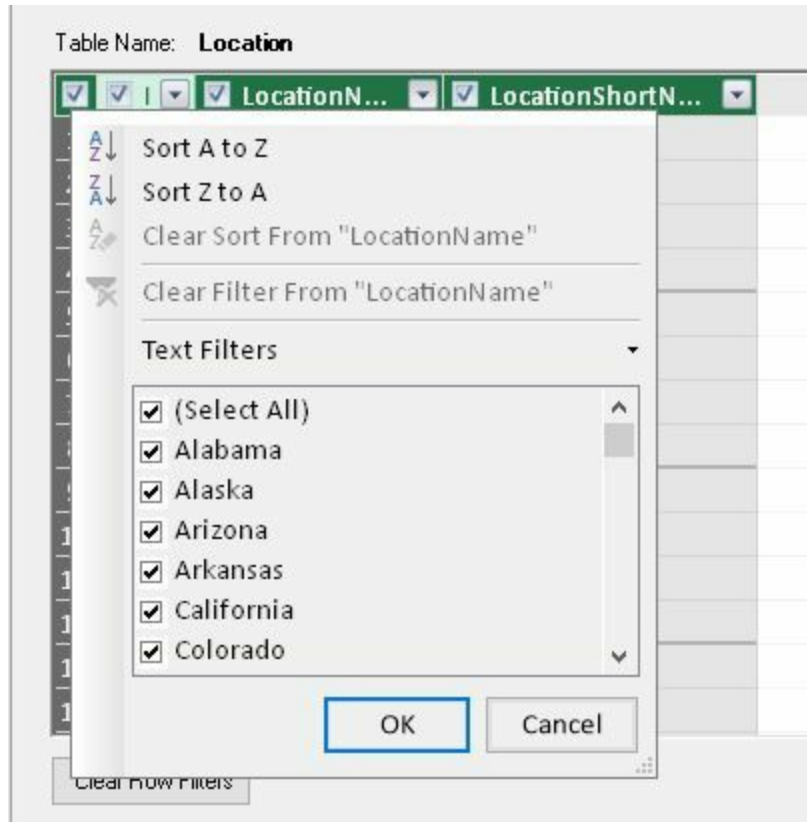
- Select from a list of tables and views to choose the data to import
- Write a query that will specify the data to import

This next step is optional but worthwhile to discuss. The sample database has one table: Location. This table should be selected and you will be importing the entire table. However, realistically you are not going to import entire tables into your model. For your quarterly analysis, do you really want 20 years of historical data? Probably not. PowerPivot gives you the ability to filter out rows from being imported into the data model.

6. Click on Preview & Filter.



Here you get a preview of the table that is to be imported. You can uncheck a column to skip importing it or you can click the small drop down in one column. The small drop down displays a field icon pane (almost identical to the Pivot Table pane) where you can choose criteria to skip rows from importing.



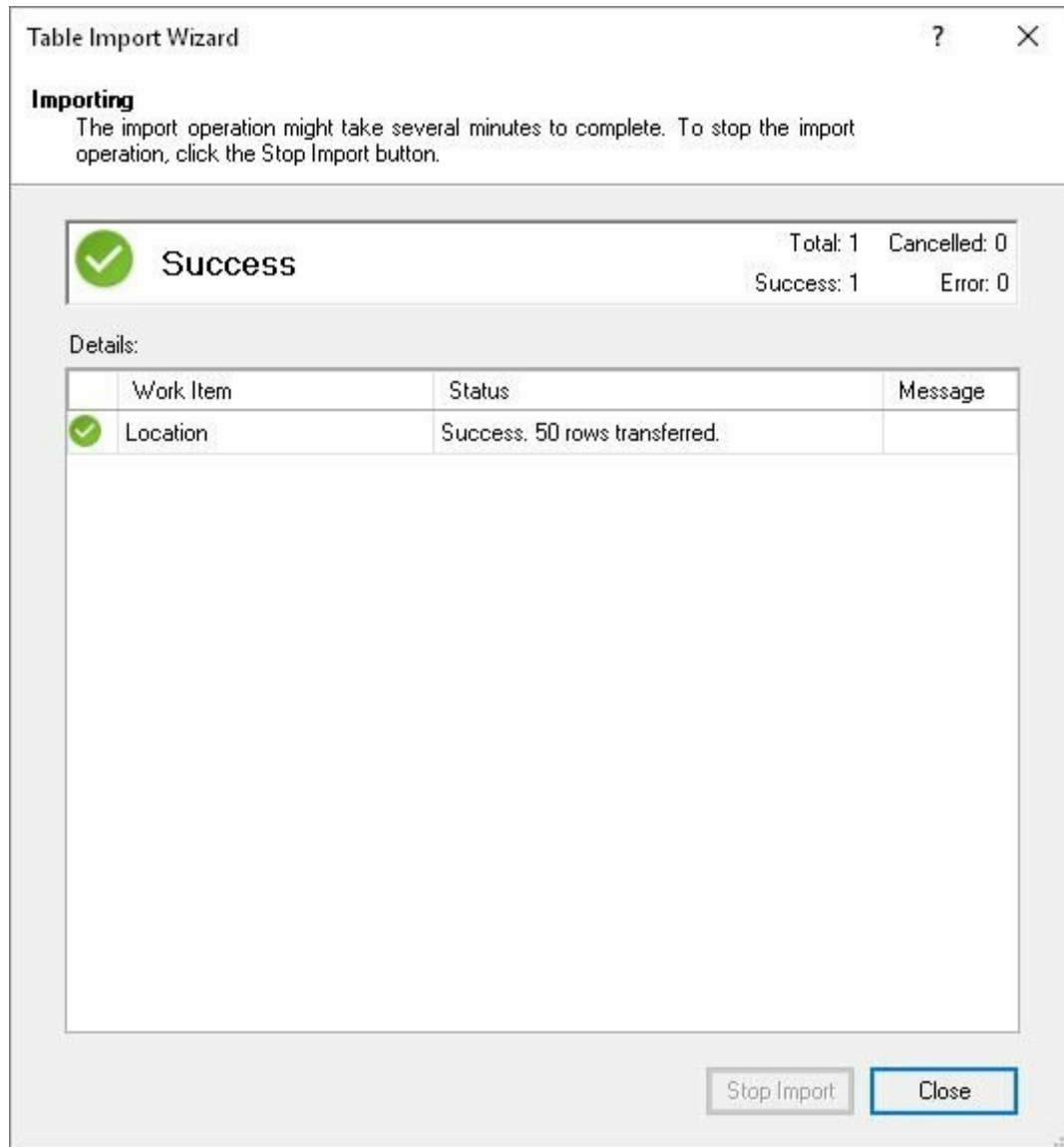
I just said a few pages before that PowerPivot can import millions of rows and is super powerful. Now I'm telling you that you don't have to import all rows. What gives?

PowerPivot is powerful but it is still a desktop solution. That means PowerPivot is limited by your PC's processing capacity and your user's processing capacity. PowerPivot is much more powerful than native Excel, but it will still slow down trying to process and calculate millions upon millions of rows. Don't import everything, just because you can. Import what you need. Later on, if you find out you need more data, alter the import connection to import more rows. When dealing with huge amounts of data, you need to pay attention to efficiency.

7. Click Cancel to exit this pane.
8. Click Finish to import the table into the data model.

The Table Import Wizard will display the records imported and if there were

any errors.



**Power Query** - PowerPivot doesn't have many options to fix import errors. It just gets the data. This is why Power Query is so useful. Power Query **can** apply several sophisticated treatments to the data to clean it up and then get it ready for PowerPivot.

9. Click Close.

Now it looks like the data is in Excel but it is not. Notice that you are still in the PowerPivot interface. Each table will appear in its own tab (Much like



Excel. Yeah, I know it's confusing). Remember the big picture, you will be importing several tables into PowerPivot (the interface you are looking at now) and then creating relationships (and calculations) between the tables.

## Importing From Excel

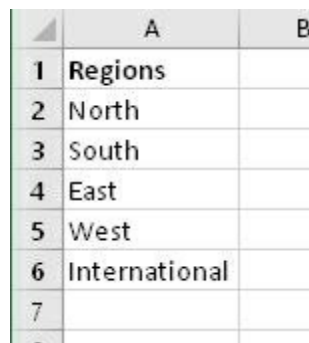
There are two ways to import data into Excel: as a Static Table and as a Linked Table.

### Static Table

Sometimes, you just need to get the data into the data model. If the data doesn't change (suppose it is a list of sales regions), then this is the easiest way to load data. Basically you just copy the data from Excel and paste it directly into PowerPivot.

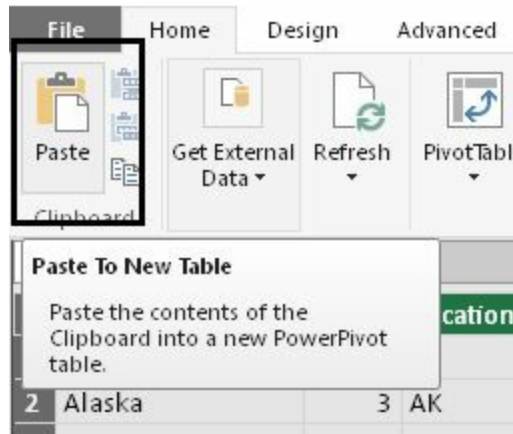
Note that when you do all the following exercises, you can leave the PowerPivot window up, click back to Excel and do normal Excel stuff.

1. Open the follow-along workbook Regions.xlsx.

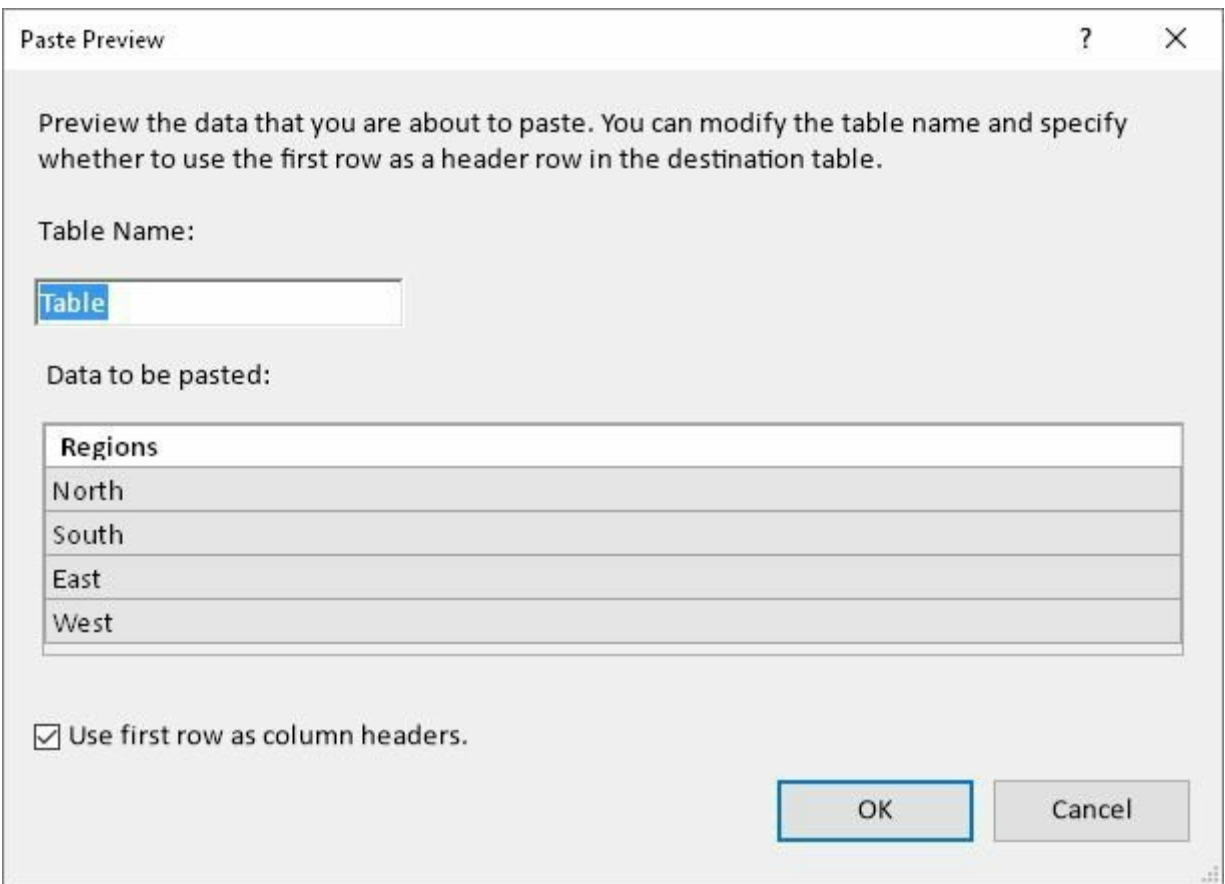


	A	B
1	Regions	
2	North	
3	South	
4	East	
5	West	
6	International	
7		

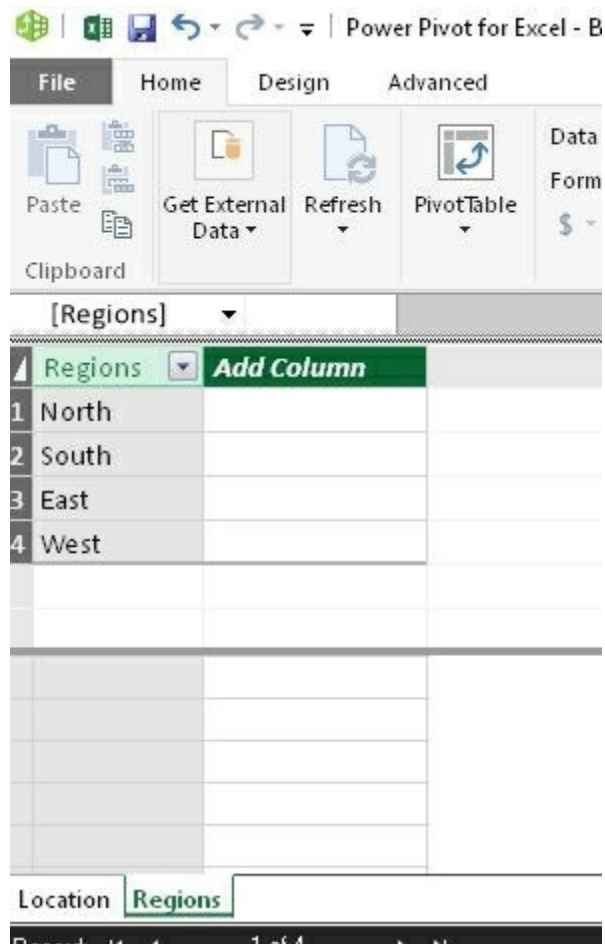
2. Highlight cells A1:A5 (Don't highlight A6 for now).
3. Right-click and select Copy.
4. Click back to PowerPivot.
5. On the Home tab, click on 'Paste'.



6. Type in the new table name. You can name it Regions.  
Also notice that PowerPivot gives you the option to use the first column copied as a column header.



7. Click OK. The Regions data has been pasted as a new table.



## Adding New Records

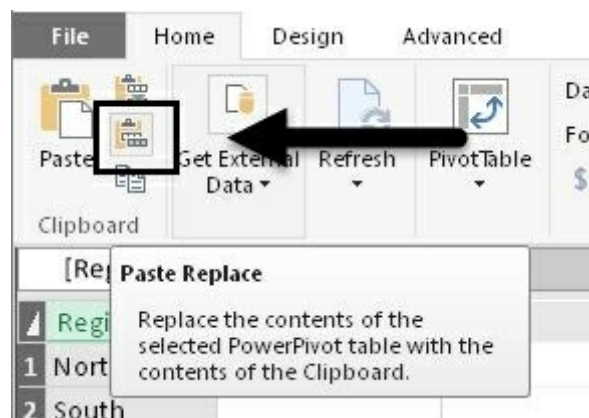
Adding a new record to the Regions table is pretty straightforward except you need to use a new button.

1. Copy cell A6 from the Regions workbook (the cell that says International).
2. Go back to PowerPivot.
3. In the Home tab, click the Paste Append button.



4. The Paste Preview will appear. Click OK to paste and append the new record.

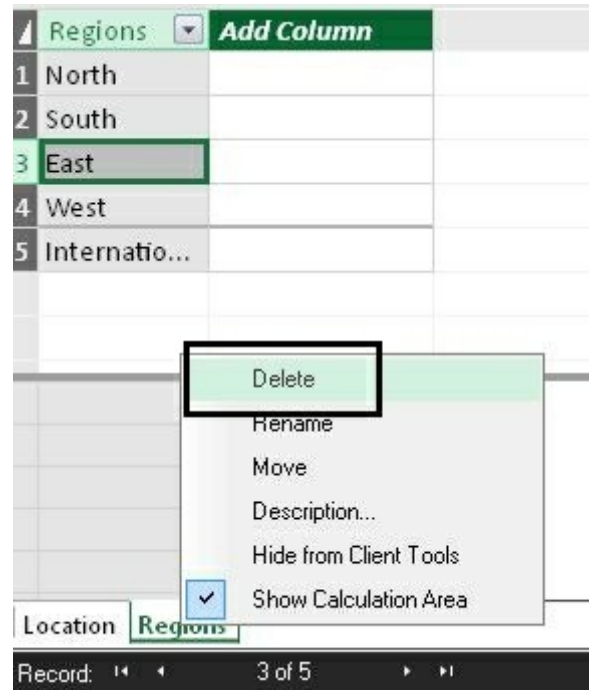
This is how you add **static** data to PowerPivot. This means that if the source data changes, PowerPivot will **not** update itself. **You cannot change data once it is in PowerPivot.** Go ahead, try to type over the North region. You can't. PowerPivot consumes data, it does not change it. If you want to update a static table, you need to copy the new data and select Paste Replace.



## Paste Linked Table

This is a much more useful feature. Now you will import a table into PowerPivot but keep the link to the table active. This means once the data in the Excel table is updated, you can refresh the data in PowerPivot and the newly-updated data will appear in PowerPivot. This is very similar to how Pivot Tables work.

5. Right-click on the PowerPivot Regions tab.
6. Select Delete.
7. Click Yes when prompted to delete.



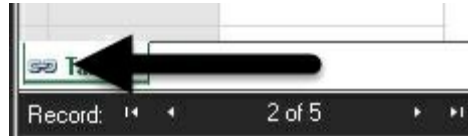
8. Go back to Excel in the Regions.xlsx workbook.
9. In the PowerPivot table, click 'Add to Data Model'.

Excel will first create a data table.



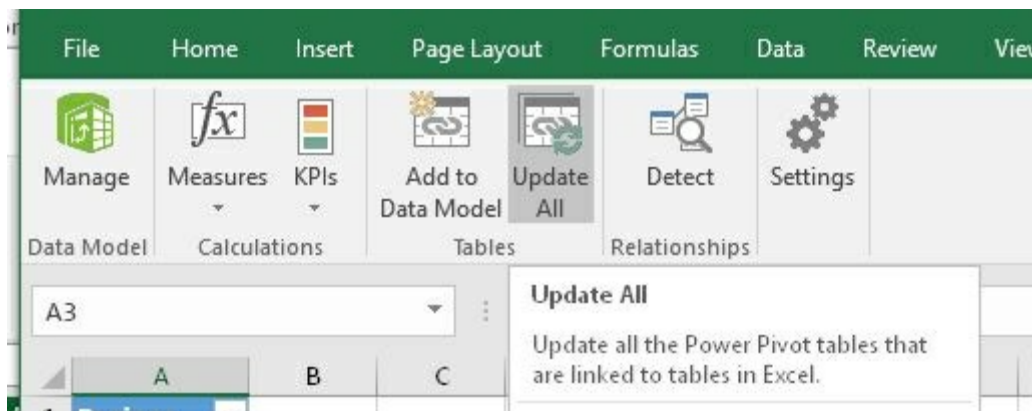
10. Check that the data range is correct and that the 'My table has headers' box is checked.
11. Click OK.

That's it. The new table in PowerPivot is linked to the Excel table. You can see in PowerPivot that the linked table has a link icon in the Table tab.



Test out the link.

12. Change a region name. I changed South to South2 in Excel.
13. In the PowerPivot ribbon click 'Update All'.



The data in PowerPivot will be updated. Note that if the source file is open, PowerPivot will refresh automatically.

## Data Types

PowerPivot is not as forgiving as Excel. When importing data, PowerPivot will try to convert each column into one of its data types. If any cell does not conform to that data type, PowerPivot will default to text. This is another reason why data prep is so important when working with PowerPivot.

PowerPivot understands the following six data types:

**Whole numbers:** Numbers that have no decimal places between

-9,223,372,036,854,775,808 and 9,223,372,036,854,775,807.

**Decimal Numbers:** Negative values range from  $-1.79 \text{ e}+308$  through  $-2.23\text{E}-308$ . Positive values range from  $2.23 \text{ e}-308$  through  $1.79 \text{ e}+308$ .

**TRUE/FALSE:** Either TRUE or FALSE.

**Text:** Maximum string length is 268,435,456 Unicode characters. Unicode means you can have characters from non-English alphabets.

**Date:** Any dates after January 1, 1900.

**Currency:** Numbers with up to 4 decimal places that range from  $-922,337,203,685,477.5808$  to  $922,337,203,685,477.5807$ .

**N/A:** This is used to represent SQL NULL values.

You can find the exact specifications in the Microsoft website here:

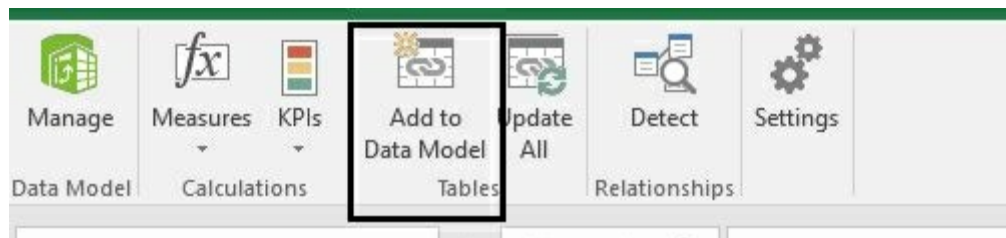
<https://msdn.microsoft.com/en-us/library/gg413463%28v=sql.110%29.aspx>

## Managing Data

Now that you know how to import data into PowerPivot, you are ready to create a data model. Granted, you *could* just use one table, build a pivot table and call it a day but then why bother with PowerPivot in the first place? The big deal (well, one of the big deals, there are others I will cover later) with PowerPivot is that you can create relationships between tables. If you have worked with Microsoft Access, it is extremely similar.

Let's start by importing a few external data sets and work with them in PowerPivot.

1. Open the SalesData.xlsx workbook.
2. Click in any data cell in the Clients worksheet.
3. In the PowerPivot tab, click 'Add to Data Model'.



You have now added a linked table to the Data Model.

4. Repeat steps 2 and 3 to add linked tables for the States, Products and SalesData worksheets.

You should now have four separate PowerPivot tables.



Right now, you are in the PowerPivot data view. You can see the individual

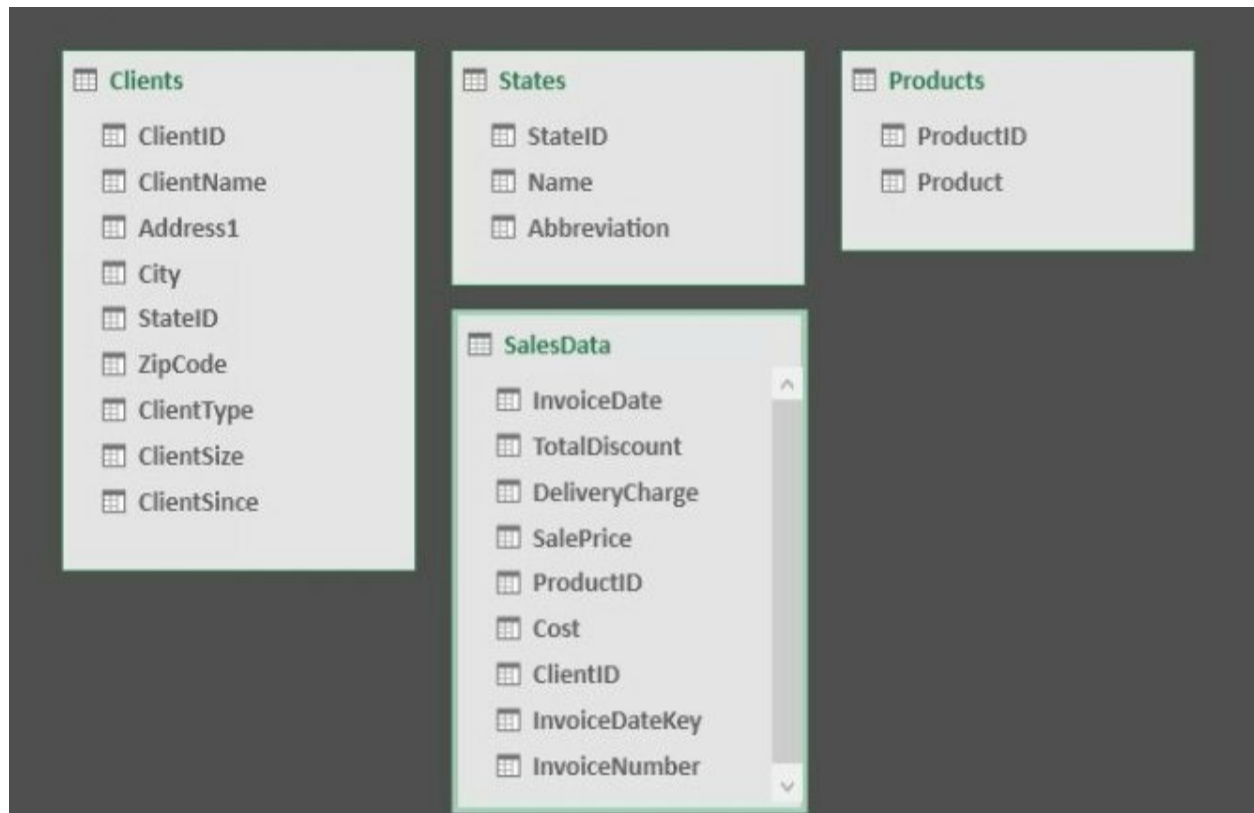


data values and get a feel for the data in each table. To create relationships, it is better to use the diagram view.

5. Click the diagram view button in PowerPivot.



You will see each table and the fields in each.



The data view is great to explore and get familiar with your data. Once you know the data you can switch to this view. In this exercise, I named the key fields explicitly and logically (I wish database people would do the same. You'll see when you connect to the data. Every table will have a 'Key' field instead of 'Client ID').

You can see that the Clients table has a ClientID field. The SalesData table also has a ClientID field. This is the common field and we can use this to create a relationship between Clients and SalesData.

## A Quick Explanation

If having common fields between tables is a new concept for you, look at this image:

ClientID	ClientName
1	Barker Corp
2	Carlson Medical Aeon Technology
3	Chemical Biological
4	Davis Foreign Horizon Service

Client ID	Price
1	2622
2	3148
3	4043
4	2837
1	2750
2	4200
3	4790
4	2047

Client ID	Price
Barker Corp	2622
Carlson Medical Aeon Technology	3148
Chemical Biological	4043
Davis Foreign Horizon Service	2837
Barker Corp	2750
Carlson Medical Aeon Technology	4200
Chemical Biological	4790
Davis Foreign Horizon Service	2047

Efficient data storage.

It is easier to store the client name once, in the blue table and store the client number in the green table.

Added benefit: Customer changes name? Change it once.

Inefficient data storage.

A system would have to store repeating customer names for each record.

Problem: Customer changes name? You need to change it in every record.

Using common fields means efficient data storage. It also means faster processing. Although replacing new customer names in the gray table would take a few seconds, imagine if you had several million tables. A Find/Replace operation will take quite some time to finish.

One last point and not to get too geeky on you but you will probably hear these terms when dealing with data; so let me explain them using the blue and green tables in the above image.

Each record in a table should be identified by a unique number. That number is a key. Since it uniquely identifies a record, it is called a **primary key (PK)**. ClientID is the primary key of the client table.

The green table also has the ClientID but you see that it is repeated. That

means it is not unique; it can't be a primary key. The ClientID field in the green table is called a **foreign key** (FK). A foreign key is always a primary key of a different table.

This is waaay important for managing data. Keys enforce something called **referential integrity**. It sounds freaky huh? “Hey doc, I woke up with a huge pain in my referential integrity. Can you give me some meds so I can go to work?” :-)

What it means is that every row in the green table **must** have a related record in the Client table identified by a ClientID. The keys maintain the integrity of the references between tables. Why is this important? If we did not enforce this rule, a person could input any number of sales in the green table with no clients! That's fraud! You would be inflating your sales numbers by entering false sales. No client would ever get billed.

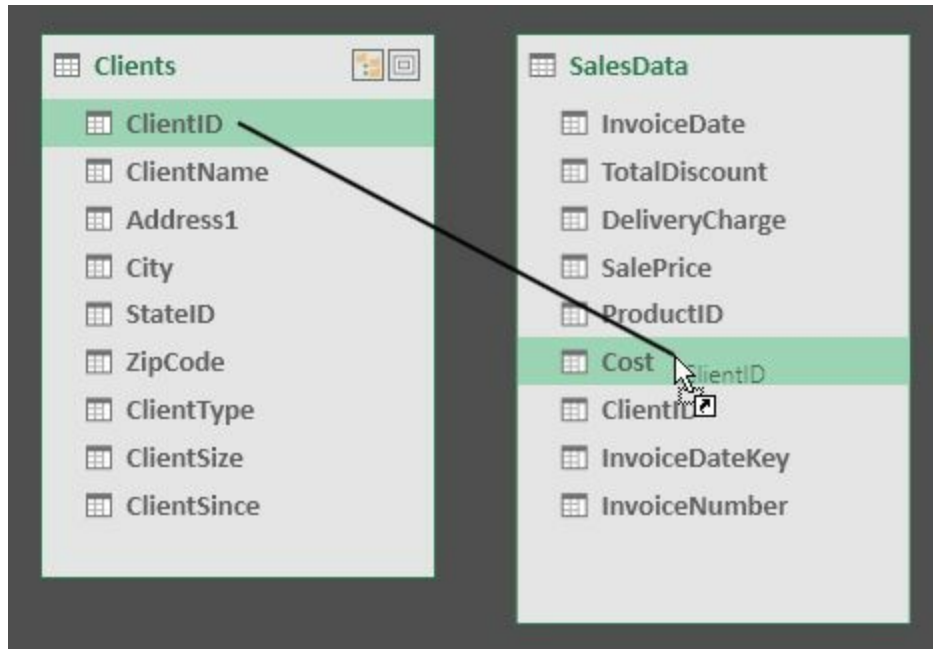
All right, that's as far as I'm going into that here. I left out A LOT of details here, but my goal was just to give you an idea of the why and how these related fields are so important.

### **End of Quick Explanation**

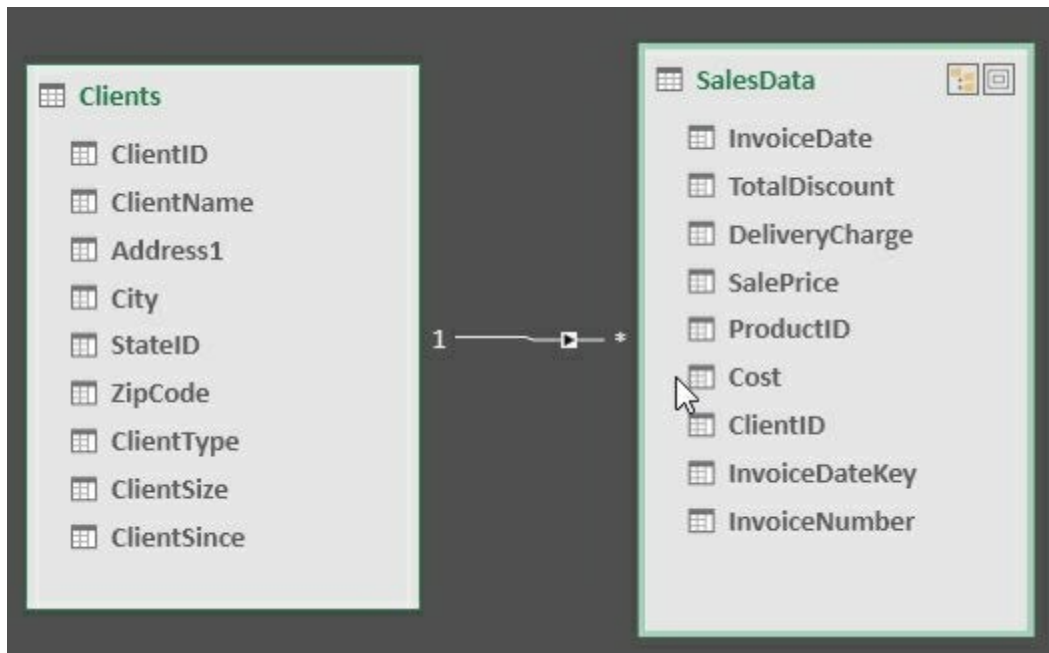
Back to PowerPivot...

In the database view, creating relationships is straightforward. You click and drag a field from one table to another table.

1. Click the ClientID field in the Clients table and drag it to the ClientID field in the SalesData table.



You will see the relationship arrow between the tables.



What's up with that weird arrow, the numbers and the asterisk?

More databasey stuff. The 1 means, well, 1. The \* means many. That arrow is shorthand for saying “there is a one to many relationship between Clients and SalesData”. In other words, one client can buy many items. Yeah, that makes

sense.

## Changing Relationships

If you mess up with the click and drag to create a relationship, don't worry. You can right-click the relationship line and select Delete to delete it.

Alternatively, you can double-click on the relationship line to edit the relationship.

1. Double-click on the relationship line.

This pane appears. You can use the drop downs to change the tables and then click the column header to change the related fields.

Edit Relationship

Select tables and columns that relate to one another.

SalesData

ClientID	Cost	DeliveryCharge	InvoiceDate	InvoiceDateKey	InvoiceNumber	ProductID	SalePrice	TotalDiscount
1	25700	0	2/1/2012 12:00:00 AM	20120201	1000	1	45800	500
2	37500	0	7/2/2013 12:00:00 AM	20130702	1001	2	110000	50
3	22500	1750	2/2/2013 12:00:00 AM	20130202	1002	1	110000	450
2	37500	50	1/9/2013 12:00:00 AM	20130109	1003	1	39500	50
5	75890	500	4/15/2013 12:00:00 AM	20130415	1004	1	37000	50

Clients

Address1	City	ClientID	ClientName	ClientSince	ClientSize	ClientType	StateID	ZipCode
9881 Wishing Port	Iron Horse	1	Barker Corp	2/15/2003 12:00:00 AM	Large	Wholesaler	4	72666-1869
3532 Hazy Dale Pike	Magnet	2	Carlson Medical/Aeon Technology	5/31/2008 12:00:00 AM	Large	Dealer	14	47627-9328
6577 Cotton Embers Drive	Sleepy Hollow	3	Chemical Biological	5/31/2012 12:00:00 AM	Large	Dealer	47	98022-5743
7273 Cozy Road	Tillicum	4	Davis Foreign Horizon Service	10/15/2009 12:00:00 AM	Small	Dealer	44	84148-3729
2407 Blue Trace	Landmark	5	French Technology	1/1/2010 12:00:00 AM	Large	Dealer	10	39933-3362

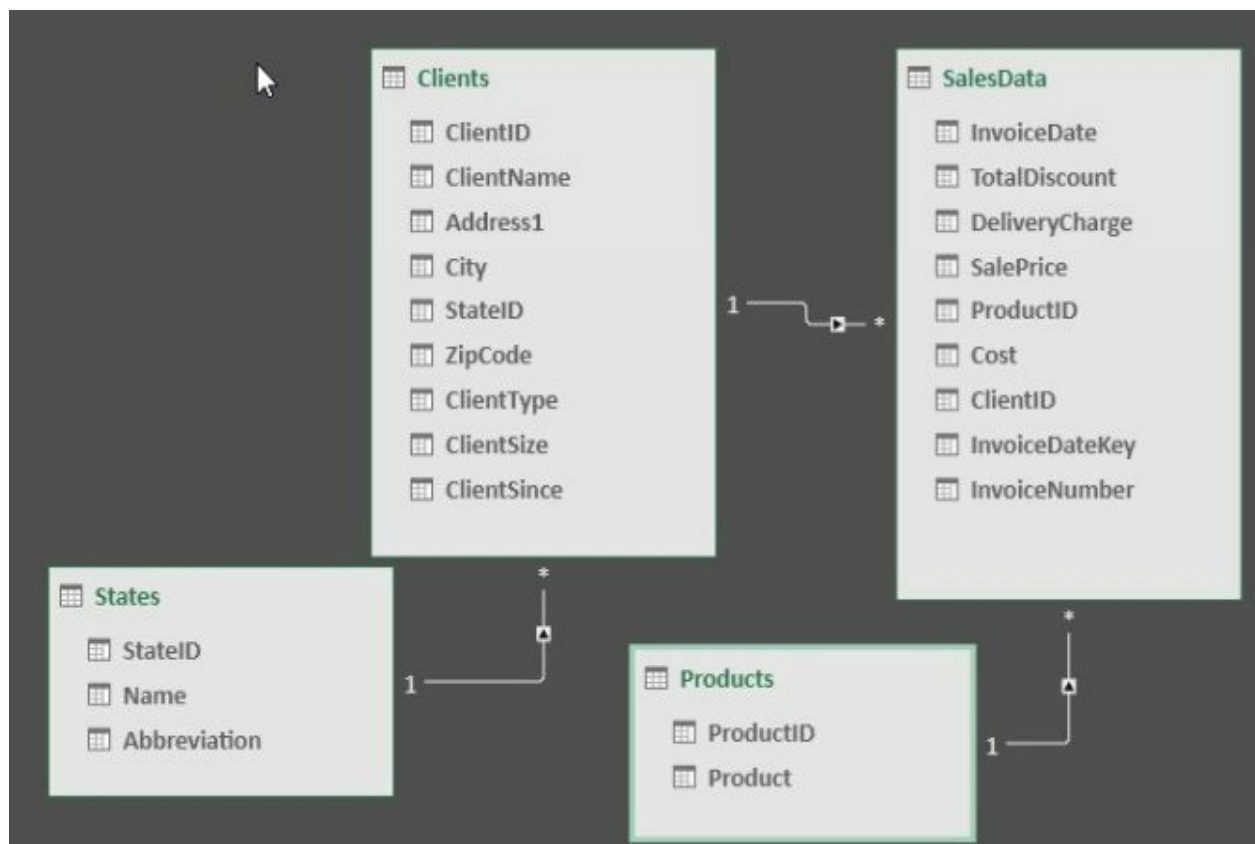
Active

OK Cancel

Sigh, I wish it was that easy to change relationships in real life...

2. Click Cancel to exit this relationship (I'm not touching that one...)
3. Click and drag StateID from the States table to the StateID in the Clients table.
4. Click and drag the ProductID from the Products table to the ProductID in the SalesData table

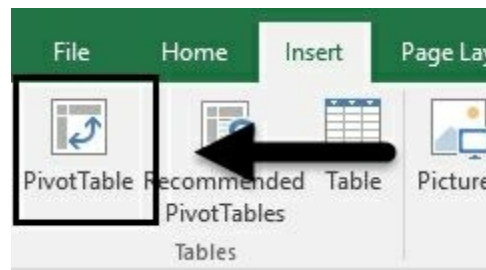
Your data model will now look like this:



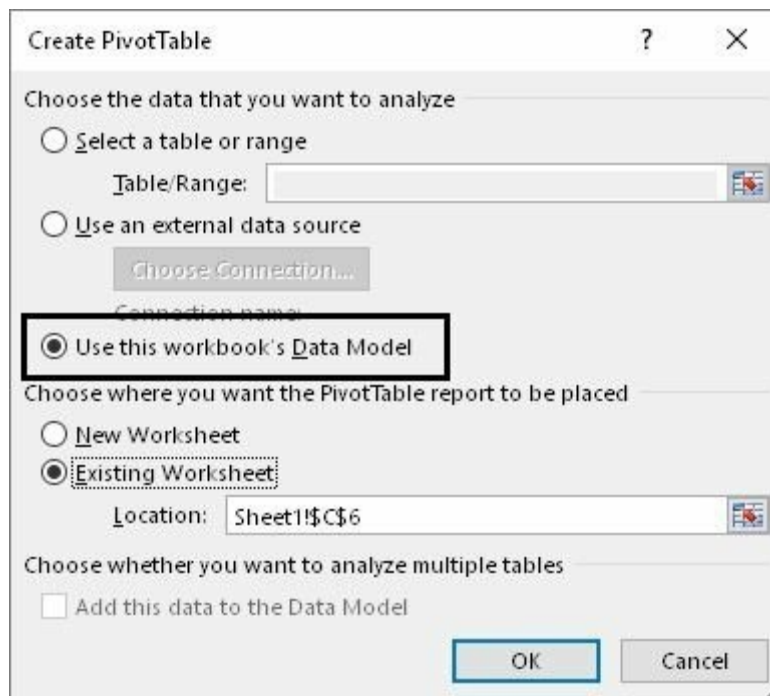
Now you are going to do something pretty cool. You are going to use the data model in a Pivot Table.

5. Click in Excel to start working in Excel. You can leave PowerPivot open or close it; it's your choice.

6. Insert a new worksheet in the SalesData workbook.
7. In the Insert tab, select Pivot Table to insert a new Pivot Table.



You will now see the standard Pivot Table window. But wait, what data source are you going to use? Look at the pane, there's a new button available, 'Use this workbook's Data Model'



8. Select Existing Worksheet.
9. Select a cell for the Pivot Table location.
10. Click OK.

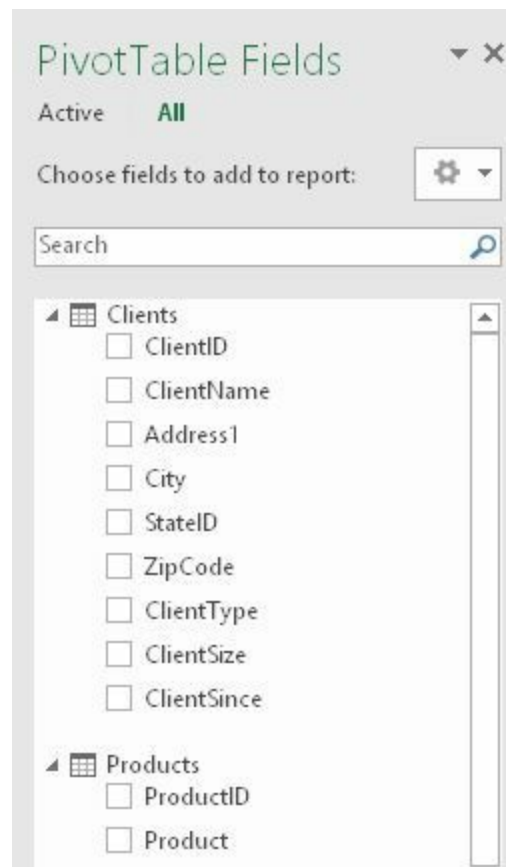
You'll see that the Pivot Table interface looks a little different. Instead of just

columns, you see the Data Model tables and their corresponding fields.

## Excel 2013 Users

You will not have the 'Use this workbook's Data Model'. Instead follow these steps to source the Pivot Table from the Data Model:

- Click on 'Use External Data Source'
- Click on 'Choose Connection'
- Click on the Tables tab
- Select 'Tables in Workbook Data Model'
- Click 'Open'
- Build the Pivot Table as usual



11. Click on these fields to add them to the Pivot Table: ClientName, Product, SalePrice, Cost.



The Pivot Table should look like this:

Row Labels	Sum of Cost	Sum of SalePrice
[-] Barker Corp	780915	1125550
Dingeco	116500	181000
Indigofresh	194700	315500
Stim Flex	104700	244800
Supertonstock	278015	336500
Ventoity	87000	47750
[-] Carlson Medical Aeon Technology	925890	1173250
Dingeco	189390	373750
Indigofresh	117000	198000
Lexilam	62000	178500
Stim Flex	124500	209000
Supertonstock	270500	166250

From now on, you can do almost anything you usually do with a Pivot Table. Almost because Pivot Tables sourced from OLAP data behave a bit differently than normal Pivot Tables. For example, as of this writing you cannot add calculated fields or calculated items to this Pivot Table. Hopefully, these items will be resolved by Microsoft soon.

Take a step back now and think about what PowerPivot let you do. You took three separate worksheets, loaded them into the Excel Data Model and built a Pivot Table using them **as if they were a single table**.

This feature alone will make your dashboards and reports exponentially more powerful. Think about a Data Model that has data in Excel, data from your accounting system and data from the Web. You can combine all those data sources directly in Excel and use a Pivot Table with slicers, conditional formatting, dynamic charts and all the other Excel features to present your information.

## Hierarchies

You can create hierarchies in PowerPivot that will make navigating fields in a

Pivot Table very easy for you and your users. Let's see how this works.

You are going to add a new table to the SalesData workbook with Regions and then map each State to a Region. Then you will set up a hierarchy where each State is a child of its respective Region.

1. Insert a new worksheet in SalesData.xlsx.
2. Rename the sheet to Regions.
3. Input the Region data per the image below:

	A	B	
1	RegionID	RegionName	
2	1	Central	
3	2	Southern	
4	3	Northern	
5	4	Western	
6	5	Pacific	
7			

Now you have to map each State to its Region in the States worksheet. No, I'm not going to make you do each State by hand. That's too tedious! I have already done the mapping for you.

4. Open the StatebyRegion.xlsx workbook.

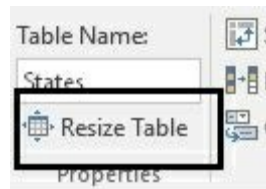
	A	B	
1	Name	RegionID	
2	Alabama	2	
3	Alaska	5	
4	Arizona	5	
5	Arkansas	2	
6	California	5	
7	Colorado	4	
8	Connecticut	3	

The States in the States worksheet and in the StatebyRegion workbook are in the same order, you just have to copy paste from one into the other.

5. Copy column B from StatebyRegion into column D in States (in the SalesData workbook).

The States table should have expanded to include the new column. If it didn't you can manually expand the table.

6. Click in any cell inside the State table (you are now in the SalesData workbook).
7. Click on the Design ribbon to design the table.
8. Click Resize Table.



9. Change the range to include column D.



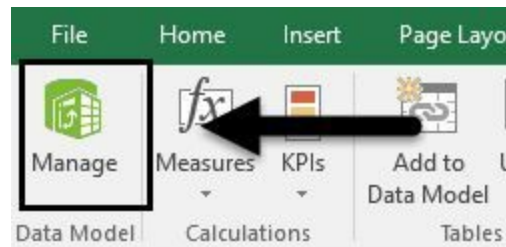
10. Click OK.

You will see new Region column with banded row formatting applied.

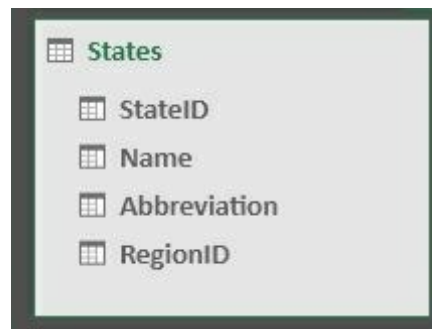
	A	B	C	D
1	StateID	Name	Abbreviation	RegionID
2	1	Alabama	AL	2
3	2	Alaska	AK	5
4	3	Arizona	AZ	5
5	4	Arkansas	AR	2
6	5	California	CA	5
7	6	Colorado	CO	4
8	7	Connecticut	CT	3
9	8	Delaware	DE	3
10	9	Florida	FL	2

All right, you added a new Region table and you added the related records in the State table. Now you have to update the Data Model.

11. Go back to the PowerPivot window. If you closed it, you can click on Manage in the PowerPivot ribbon.



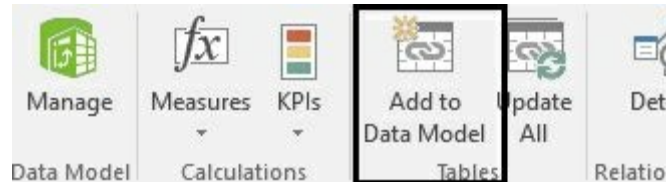
Check out the States Table. The RegionID field is already there. What? How? Remember you built this as a linked table. Any changes to the Excel table will get reflected in the Data Model. Pretty sweet.



If the RegionID field does not show up, click on the Refresh button in the PowerPivot ribbon.

Now you have to add the Region table to the Data Model.

12. Go to the new Region worksheet you created.
13. Click on any cell inside the table.
14. Click on Add to Data Model in the PowerPivot ribbon.



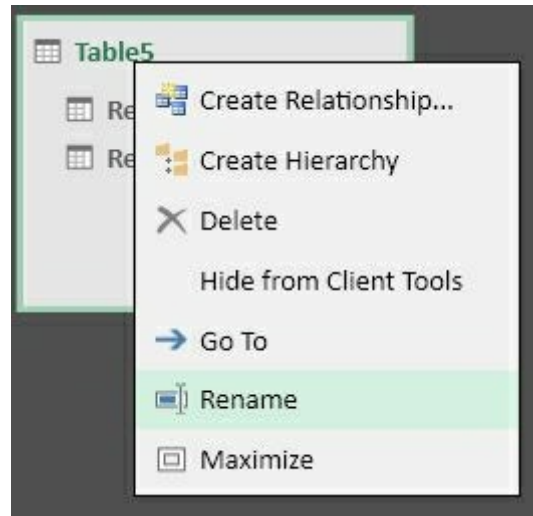
15. Check to make sure the range is correct. Check the 'My table has headers' checkbox.



16. Click OK.

The table has now been added to the Data Model. Let's follow best practices and rename the table. Then create a new relationship from this table to the States table.

17. Right-click on the table and select Rename.

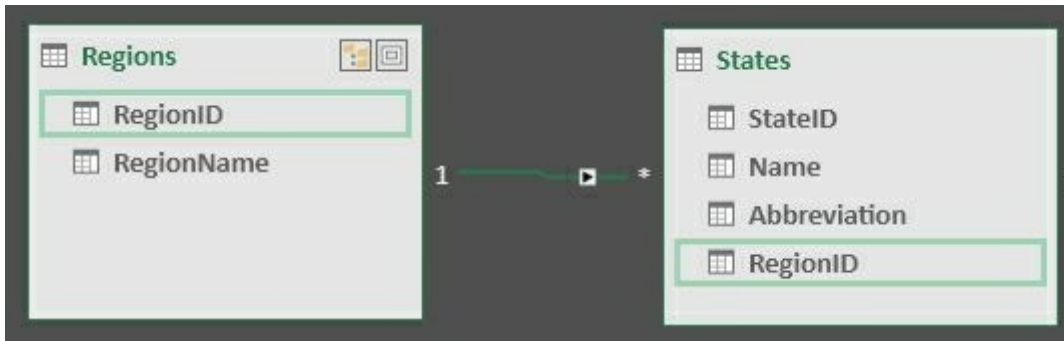


18. Rename the table to Regions.
19. Click on RegionID in Regions and drag it over to RegionID in States to create a new relationship between the tables.

Let's recap. All of this has just been prep work! The ultimate goal is to create a hierarchy of Region and State. The problem was that the Data Model did not have the required data. You had to update the source data and then update the Data Model. Along the way, you go some more practice with PowerPivot.

A hierarchy lets users drill down from a parent to a child. In this case, the user will be able to expand the Regions to see the States under it.

There a few conditions that you have to follow when creating hierarchies. The first condition (and it is a bit annoying) is that the fields of the hierarchy **cannot be in different tables.**



See how Region Name and Name are in different tables? That's how a good data model is built but hierarchies don't like that.

20. Click on the Grid button to see the data grid view. (It's at the bottom right of the PowerPivot window).



21. Click on the States table.

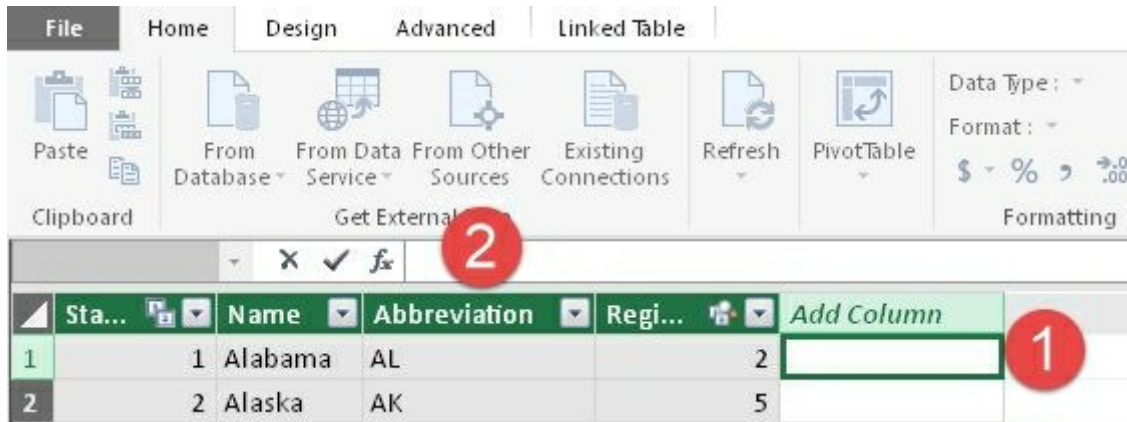
In Excel you probably have input a helper column with VLOOKUP or other formulas to retrieve extra information from other worksheets. You can do the same thing in PowerPivot. In this case, you are going to add a new calculated column that will retrieve the Regions from the Region table. Conceptually, it is exactly like writing a VLOOKUP formula. However, you are doing it in PowerPivot and it is much simpler since you have already set up the table relationships. Once again, we are doing this just so we can have States and Regions in the same table.

Nooooo, you do not want to redesign your tables to put the Regions directly in the States tables. If you have multi-million rows, it will slow everything down to crawl.

Let's bring in the related records from Region into States. Wait until you see how easy this is...

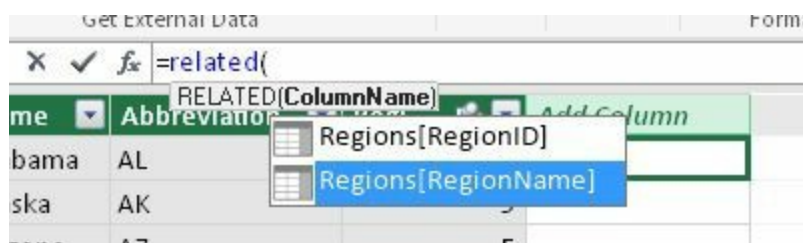
22. Click on the first row in the Blank column, then click in the formula

bar.



23. Type in =Related(

Since there is only one relationship in this table, PowerPivot lists the potential choices for you.



24. Choose RegionName.

25. Type in ) to close the parenthesis.

26. Press Enter.

The related Region names will be displayed in the States table.



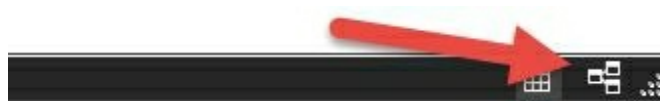
Clipboard	Get External Data	Formatting	Sort and		
[Calculated C...	$\text{fx}$	=related(Regions[RegionName])			
Sta...	Name	Abbreviation	Regi...	Calculated Column 1	Add Column
1	1 Alabama	AL		2 Southern	
2	2 Alaska	AK		5 Pacific	
3	3 Arizona	AZ		5 Pacific	
4	4 Arkansas	AR		2 Southern	

27. Right-click on the new Calculated Column 1 and select Rename.
28. Rename the Column RegionName.

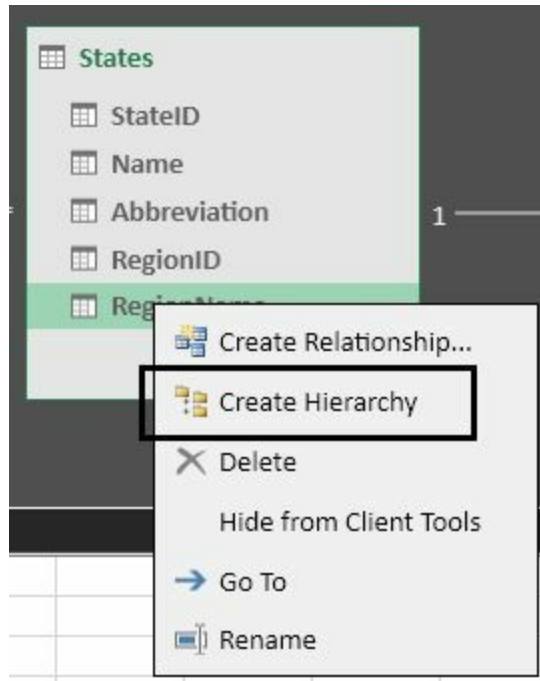
[StateID]	$\text{fx}$				
Sta...	Name	Abbreviation	Regi...	RegionName	Add Column
1	1 Alabama	AL		2 Southern	
2	2 Alaska	AK		5 Pacific	
3	3 Arizona	AZ		5 Pacific	

Now that you have both the parent (RegionName) and the child (Name) in the same table, you can build a hierarchy.

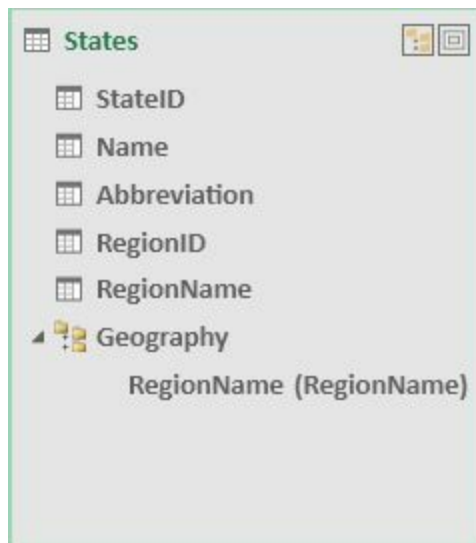
29. Click the diagram view button (at the bottom right of the PowerPivot window).



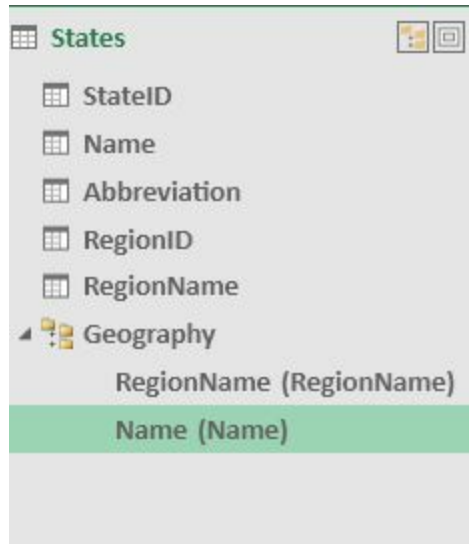
30. Right-click on the RegionName field in the States table.



31. PowerPivot starts by giving you the ability to rename the hierarchy. Rename it to Geography.

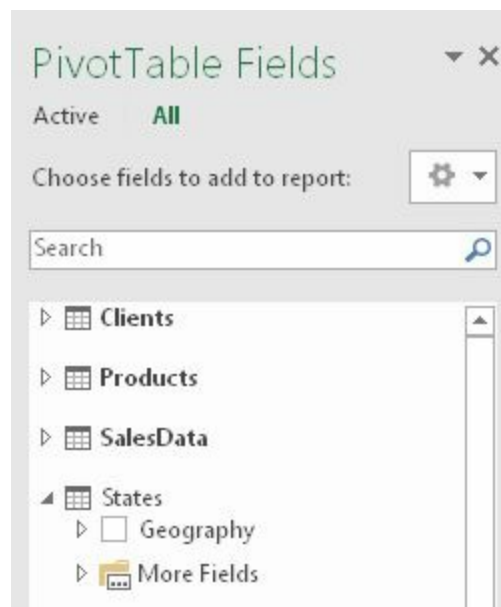


32. Click and drag the Name field under RegionName (RegionName).

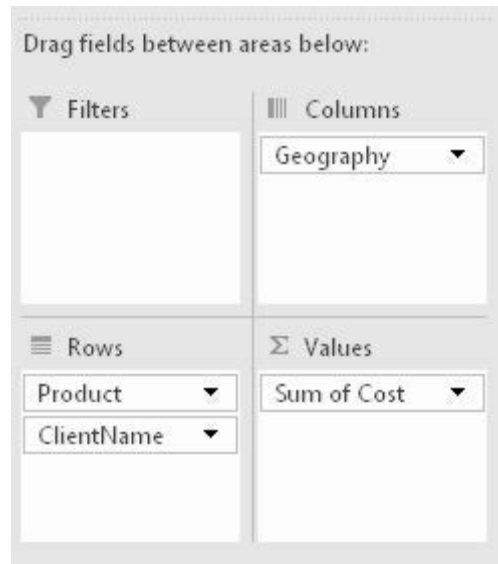


Now let's see how this new hierarchy can be used.

33. Click back in the Excel Pivot Table.
34. Click Refresh to refresh the Pivot Table.
35. Expand the States tab in the Pivot Table fields pane. You will see the new Geography hierarchy.



36. Drag the Geography item to the columns and remove the SalePrice field (you are removing it so it's easier to see the hierarchy).

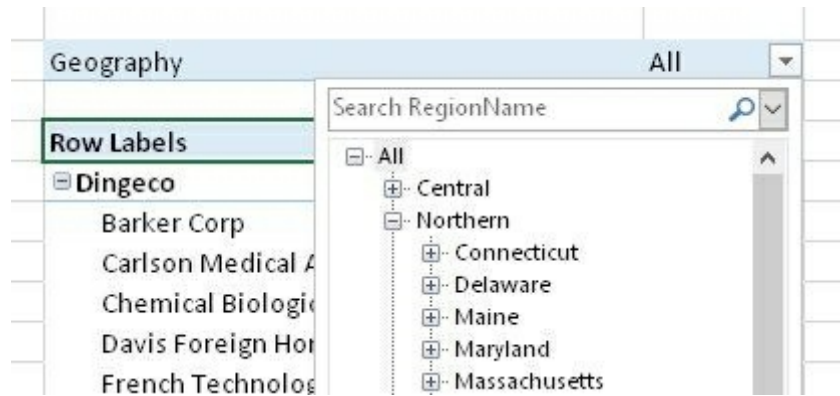


Take a peek at your Pivot Table. You now see the parents Central, Northern, Pacific, Southern and Western. However, you can click on them to drill down to their children.

Sum of Cost	Column Labels			Northern Total	Pacific
Row Labels	Central	Northern	New Jersey		
Dingeco	418890	43200	17000	60200	478600
Barker Corp					
Carlson Medical Aeon Technology	189390				
Chemical Biological					85600

This hierarchy had just one level but you can add as many levels as you need to. To do add more levels, drag additional fields in PowerPivot into the hierarchy. The order of the fields under the Geography hierarchy determines which is parent and child. You can move the fields around until you get the right order.

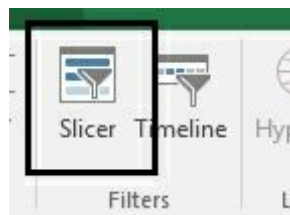
If you drag Geography to the Filters section of the Pivot Table, Excel will filter the entire Pivot Table by the parent or child.



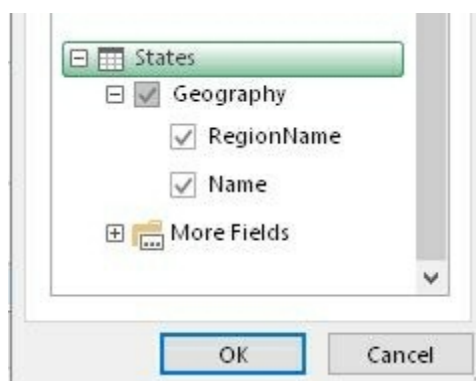
## Bonus Exercise

I think this is so cool. I had to share it with you.

1. Click on any cell in the Pivot Table.
2. Go to the Insert tab.
3. Click on Slicer.



4. Select Geography.



5. Click OK.

Two slicers are created. One for RegionName and another for Name. The great thing is that if you select a Region, all the related States will also be selected. Users can select a Region (and all the States in the region) or an individual State.

The image shows two slicers in a Power BI report. The first slicer, titled 'RegionName', has five options: Central, Northern, Pacific, Southern, and Western. The 'Northern' option is selected. The second slicer, titled 'Name', is a grid of state names. The 'Maryland' option is selected. The 'Wyoming' option is highlighted in yellow.

RegionName					Name						
Central	Illinois	Indiana	Iowa	Kentucky	Michigan	Minnes...	Missouri	Ohio	Wiscon...	Connec...	
Northern	Delaware	Maine	Maryland	Massac...	New Ha...	Pacific	New Je...	New York	Pennsylv...	Rhode I...	Vermont
Southern	Alaska	Arizona	California	Hawaii	Nevada	Western	Oregon	Utah	Washin...	Alabama	Arkansas
	Florida	Georgia	Louisiana	Mississi...	North C...		South C...	Tennes...	Virginia	West Vi...	Colorado
	Idaho	Kansas	Montana	Nebraska	New M...		North D...	Oklaho...	South D...	Texas	Wyoming

## Calculated Columns

Calculated columns are almost identical to the calculated columns you use in Excel. In Excel, you input a formula in a cell, then you drag it down to the last row. In PowerPivot, you just click in 'Add Column', input the formula in the formula bar and press Enter. PowerPivot will apply the formula to every row.

PowerPivot uses a new formula language called Data Analysis Expressions (DAX). The basic functions in DAX are similar to regular Excel formulas. You'll be comfortable with them soon. The more complex applications of DAX will take some practice but they really extend the analytical capabilities of PowerPivot.

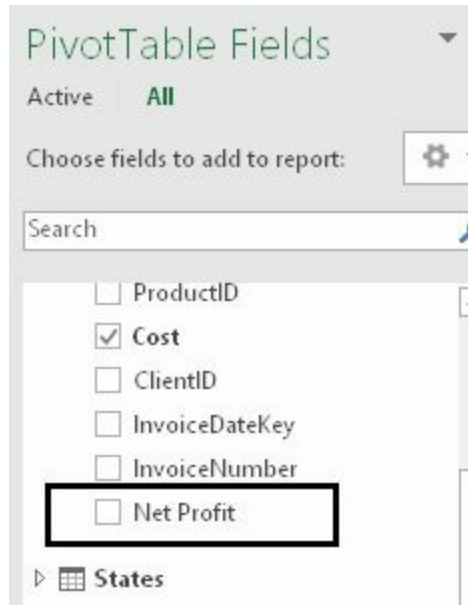
Let's create a simple calculated column that derives the Net Profit in the Sales Data table.

1. In PowerPivot, go to the SalesData table.
2. Click in any cell in the 'Add column' column.
3. Type =[

You'll see that PowerPivot displays a list of all the available fields

4. Finish the formula for Net Profit.  
$$=[\text{SalePrice}] - ([\text{Cost}] + [\text{DeliveryCharge}])$$
5. Press Enter.
6. Right-click on the new column and select 'Rename Column'.
7. Rename the column to Net Profit.

Now this field will be available for you to use in the Pivot Table.



## Calculated Fields

Calculated fields (also known as Measures) are calculations that are not evaluated on a row by row basis; instead they are evaluated on the entire table. For example, calculating how many units were sold in a region or by quarter are not row-specific.

Calculated fields are input in the calculation area under the data table.

14	1/2/2013 12:00...	450	50	110000	2	4!
15	6/4/2012 12:00...	975	500	178500	2	4!
16	8/2/2013 12:00...	50	500	41250	1	17!

This area is the calculation area for Calculated Fields

Clients States Products SalesData Regions

Record: 1 of 154

Once again, I know I'm sounding like a broken record but it important to keep the big picture in mind. You could mimic calculated columns and calculated fields directly in Excel...but not for 3 million rows. PowerPivot is for dealing



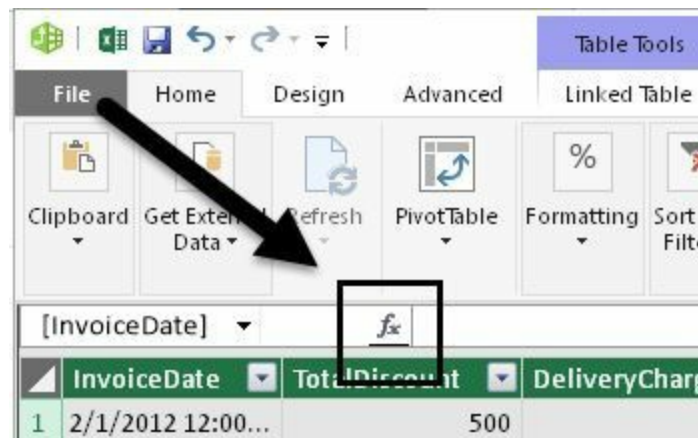
with extremely large data sets. You can certainly use it for smaller data sets because it manages data more efficiently than pure Excel. The other reason that these calculations are important is because the other Excel reporting tools (Power View and Power Map) need to have the calculations in the Data Model in order to use them.

Ok, enough about that. Let's build a calculated field.

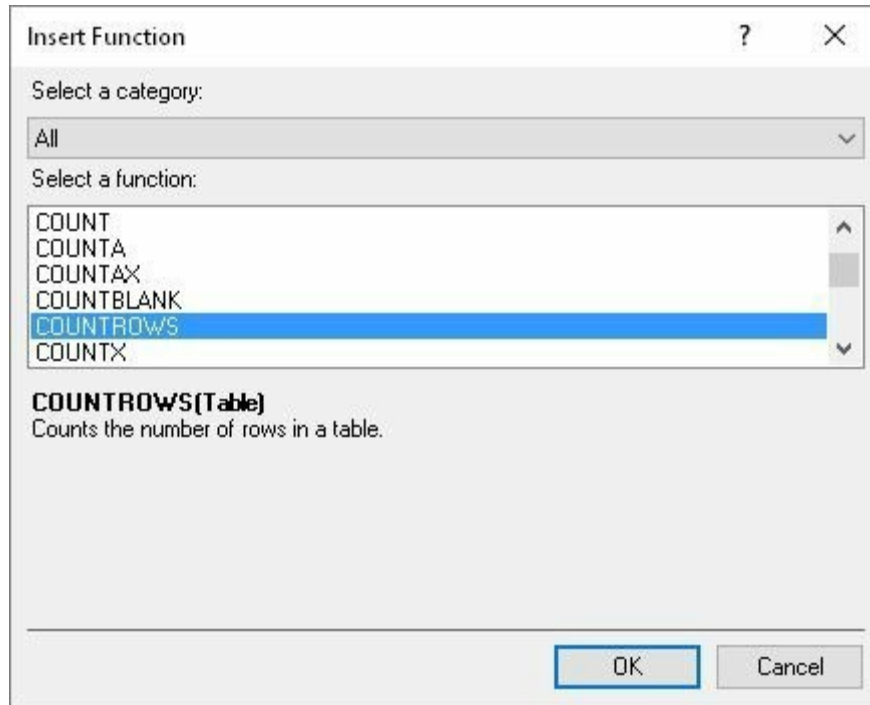
1. You should be on the SalesData tab, if not click on it.
2. Click in a blank cell in the calculation area.

Calculated Fields also use DAX formulas. As I mentioned, DAX is new but similar to Excel formulas. An easy way to see what formulas are available is to use the PowerPivot DAX formula wizard.

3. Click the Formula Wizard button.



4. Scroll down until you see the COUNTROWS function. Select it.



5. Click OK.
6. In the formula bar, finish the formula so it reads  
=COUNTROWS(SalesData).
7. Change the text before the colon to read SalesRecords.

The final formula should look like this:

SalesRecords:=COUNTROWS(SalesData)

**Note that the formula syntax is a bit different. There is a := in between the name and the formula**

8. Press Enter.

Your new calculated field will appear in the calculation area.

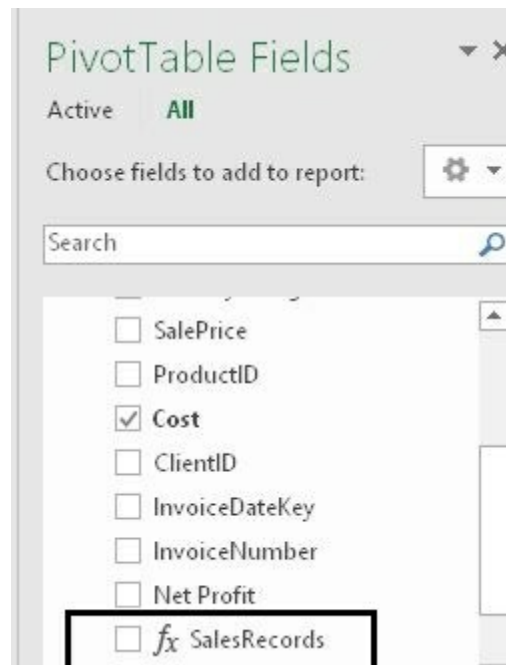
14	1/2/2013 12:00:00 AM	450
15	6/4/2012 12:00:00 AM	975
16	8/2/2013 12:00:00 AM	50
SalesRecords: 154		

<

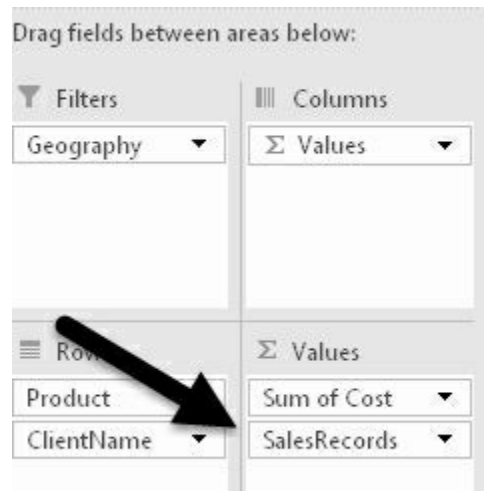
Clients
  States
  Products
  SalesData
  Regions

Now let's see how this works in the Pivot Table.

9. Go into Excel and choose a cell inside the Pivot Table you built.
10. Expand the Sales Data table and you will see the calculated field.



11. Drag the SalesRecords field to the Values area of the Pivot Table.



The Pivot table will now calculate the number of records **based on the group and slicer settings**. The SalesRecord calculation in PowerPivot, just gives you one number, the total number of rows. However, in a Pivot Table the SalesRecord calculation ‘listens’ to the Pivot Table and recalculates based on your selections.

You can certainly test it out (and you always should test your calculations). The Pivot Table says there are two records for Gold Game Confectioners. Double-click on the 2 or the 43200 to drill down. Excel will pull up the individual records. You must see two records in the new worksheet to validate the formula is working.

	A	B	C	D	E
1					
2					
3					
4			Geography	Northern	
5					
6			Row Labels	Sum of Cost	SalesRecords
7			Dingeco	60200	3
8			Gold Game Confectioners	43200	2
9			Network Sciences	17000	1
10			Indigofresh	96200	3
11			Paragon Dynomantics	96200	3
12			Supertonstock	31125	1
13			Gold Game Confectioners	31125	1
14			Grand Total	187525	7
15					

Pretty cool huh?

You can also do aggregate calculations in calculated fields for example:

TotalSales:=sum(SalesData[Cost])

Would give you the total sales for the entire SalesData table.

## KPI

KPI's are Key Performance Indicators. They are metrics that you design and they create visual alerts in PowerPivot to call attention to values that are out of line. In other words, KPI's work like the Icon Sets in the Excel Data Validation ribbon.

Let's create a KPI so you can see how it works.

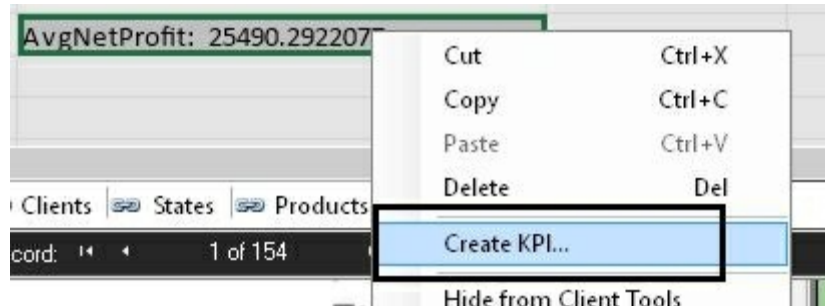
A KPI needs a calculated field as a base. Let's create a new one.

1. Click the calculation area in the SalesData tab.

2. Type in this new calculated field:

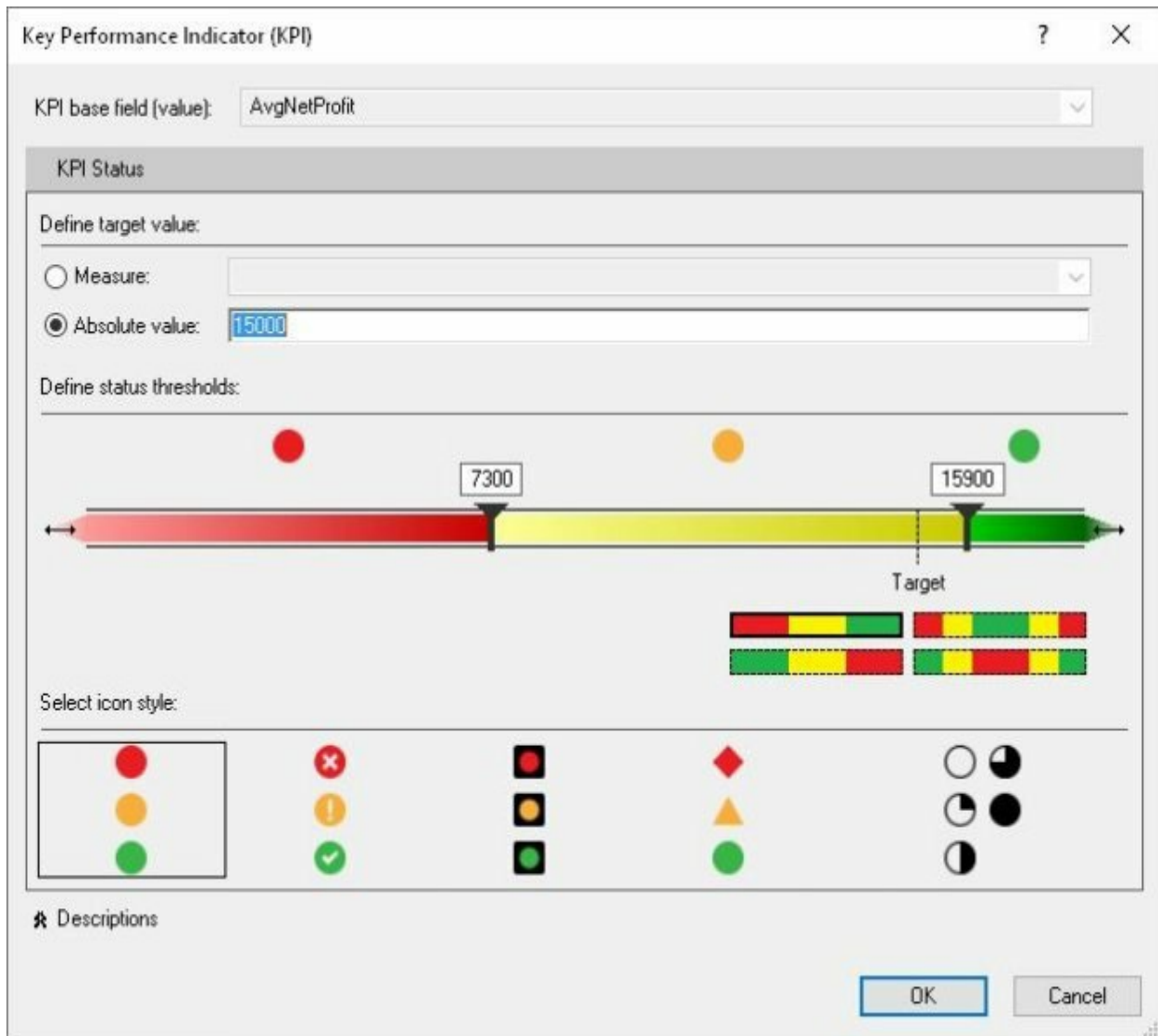
AvgNetProfit:=AVERAGE([Net Profit])

3. Right-click on AvgNetProfit and select 'Create KPI'.




Note that KPI's are only available for measures created in PowerPivot. If you create a calculation in Excel and then include it in PowerPivot, the calculation will not be available for a KPI to use.

4. Change the KPI window so it matches these values (Absolute value 15000, select the first icon style and move the slider to around where I have them, it doesn't have to be exact).



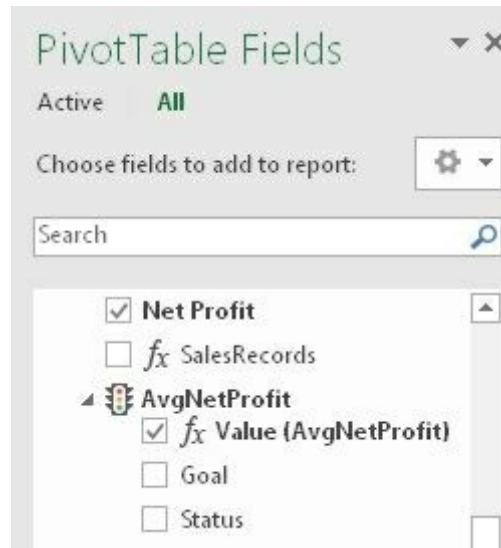
5. Click OK.

The KPI in the calculation area now has a small icon added to it as an indicator that there is a KPI associated with it.

SalesRecords: 154	
AvgNetProfit: 25490.2922077922	

The KPI is also added to the Pivot Table.

6. Expand the SalesData fields to see the new KPI.



Go ahead and change the Pivot Table to see how it can now include the calculated field and the Status. I changed my Pivot Table around and this is how it looks:

Row Labels	Sum of Net Profit	AvgNetProfit	AvgNetProfit Status
⊕ Northern	333,790	47,684	●
Gold Game Confectioners	23,815	7,938	●
Network Sciences	20,750	20,750	●
Paragon Dynamantics	289,225	96,408	●
<b>Grand Total</b>	<b>333,790</b>	<b>47,684</b>	●

There's a lot going on in this small Pivot Table.

- It has limited the data to only the customers that are in the Northern Region. Recall that we set up Region as a hierarchy.
- It is displaying the Net Profit which was never calculated in Excel; it is a Calculated Column in PowerPivot.
- It has a Calculated Field (AvgNetProfit). AvgNetProfit is calculated for each customer. (This is very nice. I only created one formula in the calculation area but I can use it for every customer).



- The Avg Net Profit Status KPI appears in the Pivot Table.

### Optional Mini Exercise

Here's a small test to make sure that the data is flowing through from Excel to PowerPivot, through the calculated Fields/Calculated Columns/KPI and into the Pivot table.

1. In Excel, go to the SalesData worksheet.
2. Find a data point that is in the Pivot Table.

For example, I want to change Gold Game Confectioners. The Clients worksheet tells me that it is ClientID 7. I use Autofilter to find the rows that have ClientID =7 in Sales Data.

	A	B	C	D	E	F	G	H	I
1	InvoiceDate	TotalDiscount	DeliveryCharge	SalePrice	ProductID	Cost	ClientID	InvoiceDateKey	InvoiceNumber
57	9/23/2013	500	775	37690	3	25700	7	20130923	1055
60	10/4/2012	775	1750	22500	3	17500	7	20121004	1058
81	2/2/2013	500	775	41250	4	31125	7	20130202	1079
156									

3. I'm changing D81 to another number. I'm adding a few zeros to make it 4125000.
4. Click back on the Pivot Table.
5. Right-click on a Pivot Table cell and Select Refresh.

The Pivot Table values and the KPI should update. If they do, all your data linkages are working.

Row Labels	Sum of Net Profit	AvgNetProfit	AvgNetProfit Status
⊕ Northern	4,417,540	631,077	●
Gold Game Confectioners	4,107,565	1,369,188	●
Network Sciences	20,750	20,750	●
Paragon Dynamantics	289,225	96,408	●
<b>Grand Total</b>	<b>4,417,540</b>	<b>631,077</b>	●

### Calendar Table

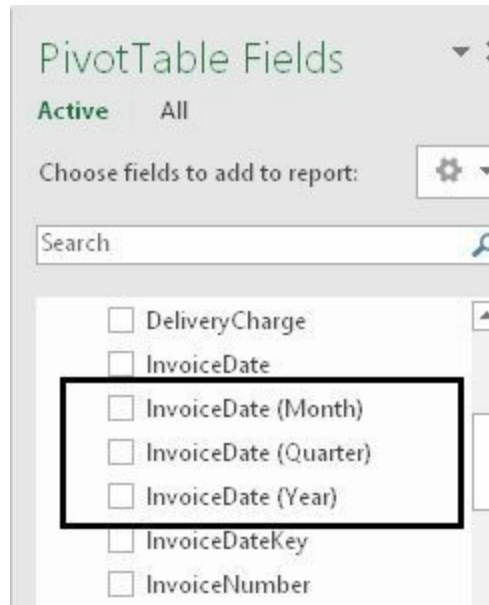
	A	B	C	D	E	F	G	H	I	J
1	InvoiceDate	TotalDiscount	DeliveryCharge	SalePrice	ProductID	Cost	ClientID	InvoiceDateKey	InvoiceNumber	
2	2/1/2012	500	0	45800	1	25700	1	20120201	1000	
3	7/2/2013	50	0	110000	2	37500	2	20130702	1001	
4	2/2/2013	450	1750	110000	1	22500	3	20130202	1002	
5	1/9/2013	50	50	39500	1	37500	2	20130109	1003	
6	4/15/2013	50	500	37000	1	75890	5	20130415	1004	
7	4/2/2013	500	500	44000	1	37500	4	20130402	1005	
8	11/2/2013	500	50	39500	2	99000	3	20131102	1006	
9	5/1/2012	075	500	103500	3	17500	6	20120501	1007	

Take a look at the raw data in the SalesData table you've been working with. So far, it has served you well for learning PowerPivot but truthfully, it's not enough for meaningful analysis. For example, what if you want to analyze TotalDiscount by month, or Net Profit by quarter? There is no way to do that in PowerPivot. PowerPivot doesn't know what a month is, or what a quarter is. Remember, you can't change data in PowerPivot, if it isn't loaded or calculated in PowerPivot you are out of luck.

The solution is to create a Calendar Table that stores all the dates in the raw data and assigns date measures to each record. For example, a Calendar Table would have **every single day (No gaps allowed! Gaps will mess things up!)** in one column and the quarters, months, etc. that the day corresponds to. You then load the Calendar Table into PowerPivot, set it as a date table and create a relationship to the SalesData table.

Basically the Calendar Table will have every possible date representation you will need in your visualizations, year, month, quarter, etc.

By the way, when building a Pivot Table, PowerPivot tries to help you in this respect. I'm not sure if you noticed but PowerPivot already parsed out the Invoice Date into Date measures.

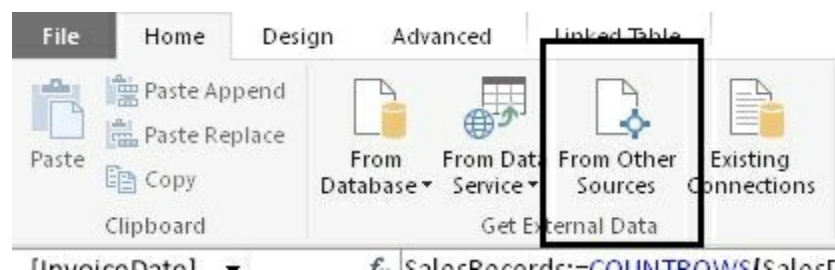


If all you are doing is building Pivot Tables and you just need Month, Quarter and Year, you are all set. However, if you want to use Power Map, Power View or more date measures, you will need to build a Calendar Table.

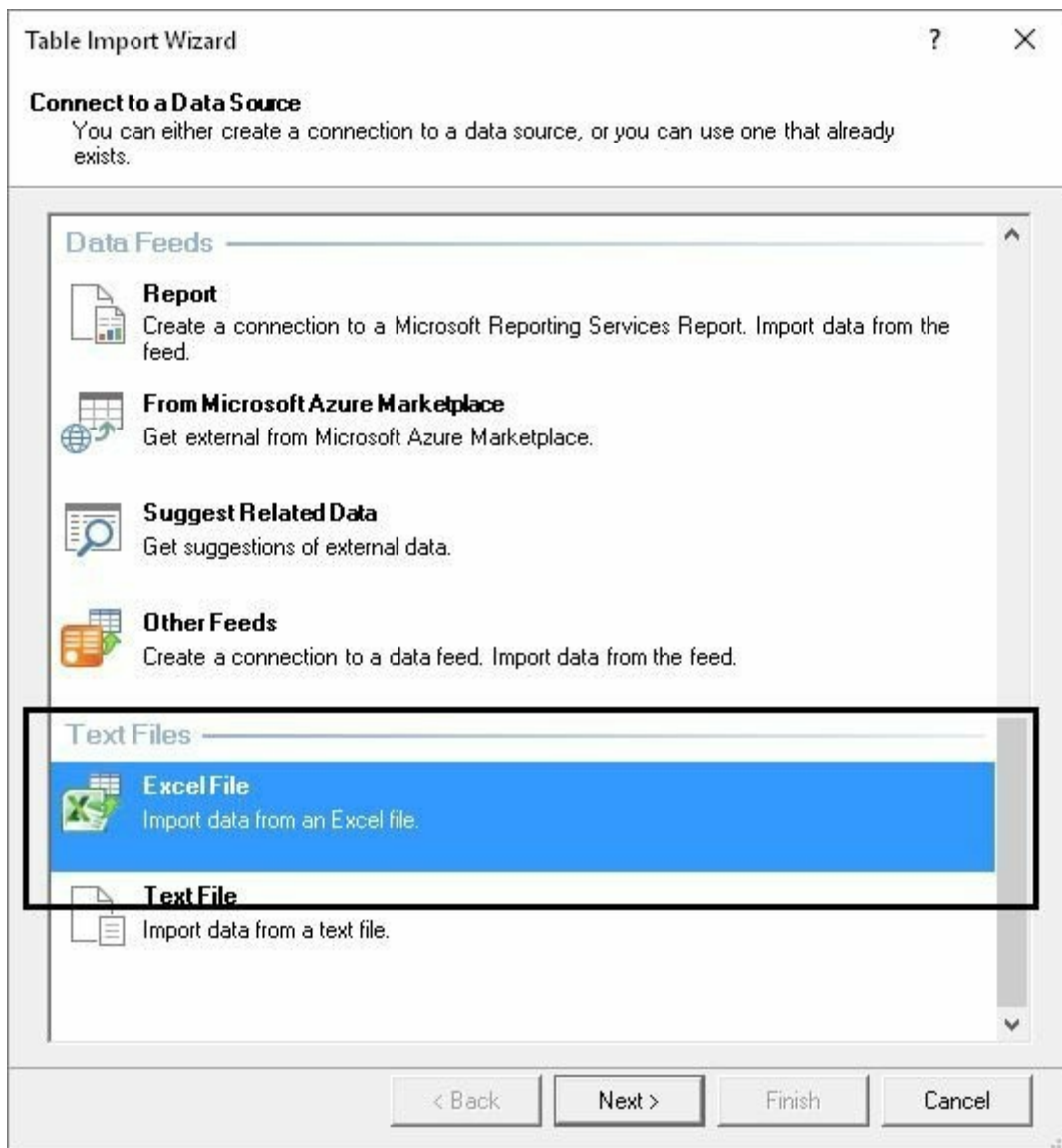
The easiest way to build a Calendar Table is to use Excel. List the days in one column and use the built-in Excel date functions for the rest of the columns. I'm not going to make you do all that work! I have a basic Calendar Table that you can use to get you started. Once you have it set up to have what you need, you just have to import it into each PowerPivot data model you build.

Let's do that now.

1. Go to PowerPivot (if you were in Excel).
2. In the Home tab, click 'From Other Sources'.



3. Towards the bottom of the list, click 'Excel File'.



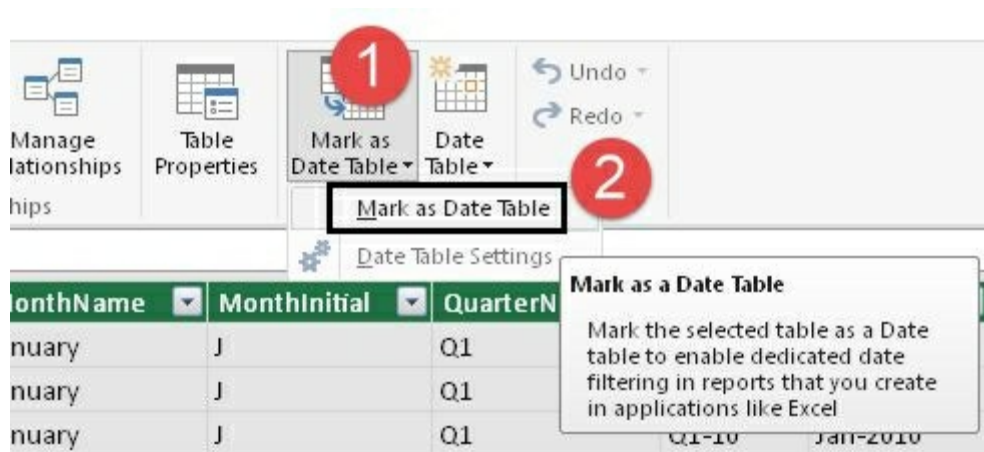
4. Click Next.
5. Browse to the location of the follow-along workbook CalendarTable.xlsx.
6. Check 'Use first row as column headers'.
7. Click Next.
8. Click on Sheet1 in Friendly Name and rename the tab to CalendarTable.



9. Click Finish.
10. Click Close.

Now you have to tell PowerPivot to treat this table as a Date Table.

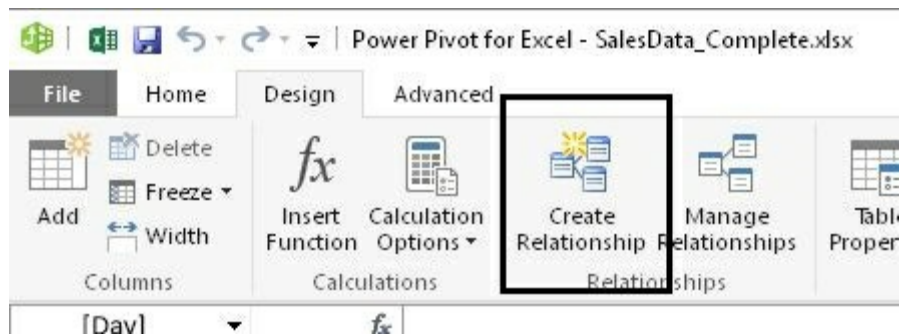
11. In the Design tab, click 'Mark as Date Table'.



12. Select Day as the Date field. (Note that the field must have unique values).
13. Click OK.

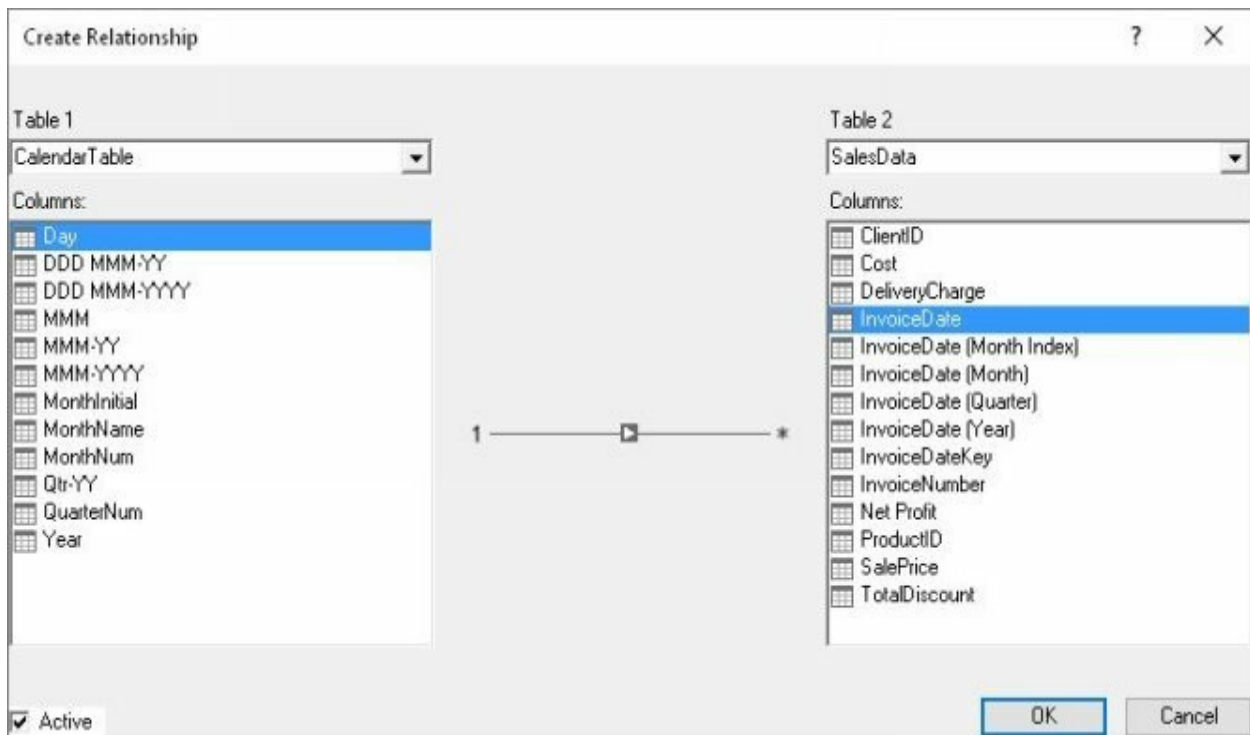
Now you just have to create a relationship between the Calendar Table and the table that has the data you want to analyze over time (SalesData).

14. In the Design tab, click 'Create Relationship'.



15. In the Create Relationship window, select SalesData as Table2.

16. Click on the Day field then on the InvoiceDate field to set up a relationship between the two.



17. Click OK.

**Note:** In my case, every once in a while, I get a 'Create Relationship Failed'

error (No jokes about this! :-) )

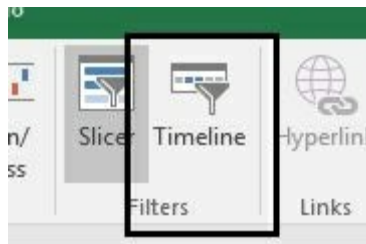
When I click OK, again the relationship is created successfully. If this happens to you, try recreating the relationship until it works.

## Pivot Table Tip

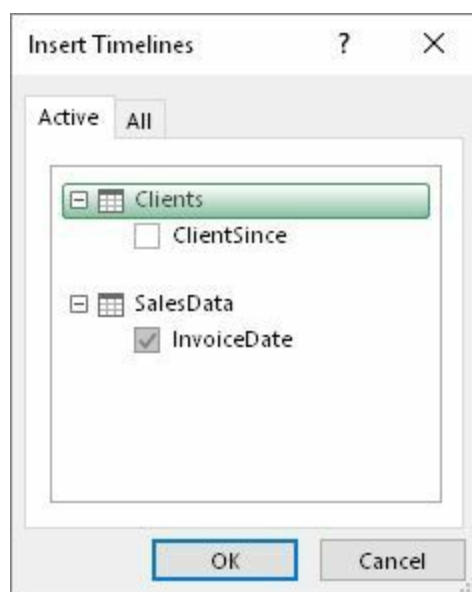
Let me throw this in here.

When you have Date fields you can use a new type of Filter, the Timeline to control Pivot Tables.

1. Go back to your Pivot Table.
2. Click on the Insert tab.
3. Click on Timeline.



4. Click on InvoiceDate.



5. Click on OK.

Now your users have a much more intuitive way to select a range of dates and see the related data in a Pivot Table.



## Dashboards

Now you can use PowerPivot to manage million and millions of data points. You create a few calculated columns and a few calculated fields. Then you have to use a Pivot Table to present your data. Really? Granted, Pivot Tables are very powerful, they can be augmented with slicers and timelines but you can't really make a dashboard with them. You can't insert rows in the middle of a pivot table. Formatting is pretty tedious. There must be a better way.

There is a better way. Go get some coffee, take a breather or something because what I am going to show you is way cool and almost no one knows about it.

I'm going to show you how to create a dashboard with formulas that can read data directly from the Data Model...no Pivot Table needed. Think of it as a VLOOKUP that retrieves data from the Data Model.

Let's start by creating a simple formula that pulls in SalePrice then you can get creative and make it more flexible.

**New Formula: CUBEVALUE**



You are going to use the CUBEVALUE formula to retrieve data from the Data Model. This formula lets Excel connect to a data cube.

You are familiar with tables and table relationships. Those systems are very good for data storage. For analysis, those systems slow down considerably. There's a technology where you can store the data in a multidimensional cube. Users can pivot the data in the cube to drill down/up to perform analysis. This is called OLAP (Online Analytical Processing) and the cubes are called OLAP cubes. A PowerPivot data model is one of these types of cubes; that's why you can use the new cube formula to retrieve data from the Data Model.

The syntax for CUEBVALUE is:

=CUBEVALUE(connection,member\_expression1,...)

CUBEVALUE retrieves data from the calculation area of PowerPivot. You only created two calculations so far, SalesRecords and AvgNetProfit. However, PowerPivot created some **Implicit Measures** for you. In other words, PowerPivot did some calculations but didn't tell you about them.

1. Insert a new worksheet in the SalesData follow-along workbook. Name it Dashboard.
2. In PowerPivot, click on the Advanced tab.
3. Click on 'Show Implicit Calculated Fields.

Now you can see all the measures in the SalesData tab.

9	12/2/2013 12:00:00 AM	50	50	39500
10	12/2/2013 12:00:00 AM	50	500	110000
11	5/18/2013 12:00:00 AM	500	500	95000
12	6/2/2013 12:00:00 AM	1000	50	110000
SalesRecords: 154		AvgNetProfit: 2.1		Sum of SalePrice: 1034.4

You are going to start by retrieving the NetProfit from the Data Model. This formula will be the basis of the dashboard.

4. Choose a cell around F12 or so. Type in this formula:

```
=CUBEVALUE("ThisWorkbookDataModel","[Measures].[Sum of SalePrice]")
```

This formula connects to ThisWorkbookDataModel and retrieves Sum of Sale Price from Measures (remember that Calculated Fields are also called Measures).

This is ok, but you need some more granularity of the data. Let's change it so we can see Sum of SalePrice for the Northern Region (remember that the Northern region is part of the hierarchy you created. Yes, those are still available to this formula.)

You just need to start specifying additional criteria in the CUBEVALUE formula. The criteria follows the form of [Table].[Field].[Value].

To get sales for the Northern Region, change the formula so it read like this (You'll also notice that Excel helps you by displaying the available fields....very handy):

```
=CUBEVALUE("ThisWorkbookDataModel","[Measures].[Sum of SalePrice]","[States].[RegionName].[Northern]")
```

You should see a cell with \$527,690.

The rest of this exercise is going to be basically splitting up the above formula to point to cells with the values instead of hardcoding them inside the formula.

5. Set up your dashboard like this:

	A	B	C	D	E	F
1						
2						
3						
4						
5						
6						
7						
8			Sum of Sale Price			
9						
10						
11				2012	2013	
12			Central	527,690		
13			Southern			
14			Northern			
15			Western			
16			Pacific			
17						

Instead of having “Northern” hardcoded in the formula, you are going to build the string using the & operator.

6. Change the formula to this:

```
=CUBEVALUE("ThisWorkbookDataModel","[Measures].[Sum of SalePrice]","[States].[RegionName].["&$C12&"]")
```

C12 has the region name. Now you have made the formula more flexible.

7. Add a new member expression to retrieve data by year. The updated formula is:

```
=CUBEVALUE("ThisWorkbookDataModel","[Measures].[Sum of SalePrice]","[States].[RegionName].["&$C12&"]","[CalendarTable].[Year].["&D$11&"]")
```

8. Drag the formula down and across to fill out the dashboard.

I added some formatting to make my dashboard look pretty for you.

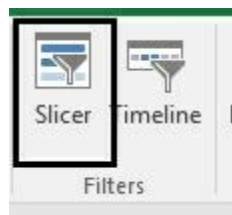
Sum of Sale Price		
	2012	2013
Central	244,000	1,520,750
Southern	537,800	2,317,190
Northern	201,000	326,690
Western	518,690	1,368,750
Pacific	1,172,550	2,136,790

Since these are formulas, you can insert rows and apply whatever formatting you like, this is much more flexible than a Pivot Table. Of course, the drawback is that this is not suited for any type of ad-hoc analysis, you can't pivot anything.

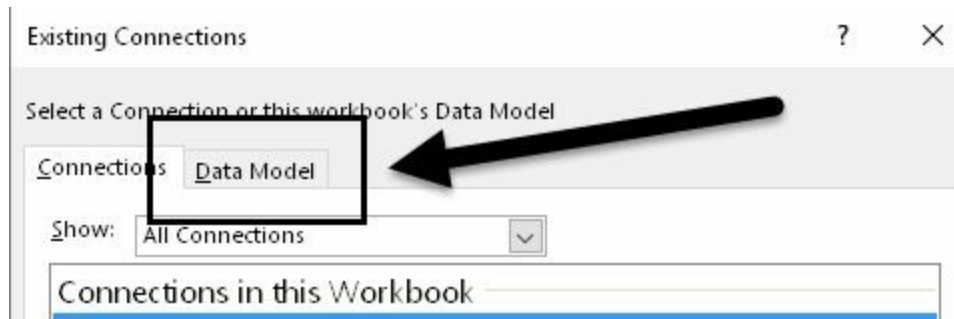
Do you realize how cool this is? Theoretically, you can have multi-million data rows in PowerPivot and build a dashboard off all that data without ever using a Pivot Table.

But wait, there's more. It gets even better...

9. Click on the Insert tab.
10. Click on the Slicer button.



11. Click on the Data Model tab.



12. Click Open to open the data model.
13. Scroll down the pane and select Product.



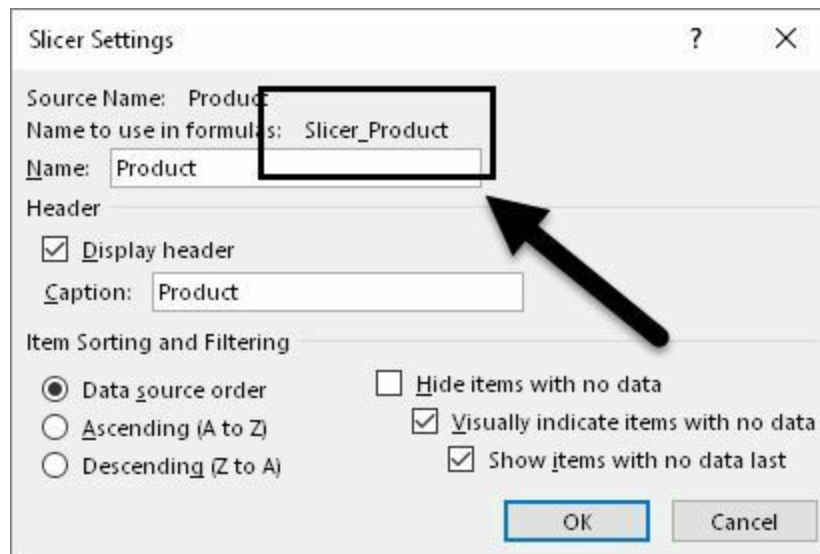
14. Click OK.

This slicer is now directly connected to the Data Model and will retrieve all the Products.



Now you are going to connect the Slicer to a cell.

15. Right-click on the slicer and select Slicer Settings.
16. Don't change anything here but make a note of the name of the slicer. It is Slicer\_Product. You will need that shortly.



17. Click on the cell right under the label "Sum of Sale Price". In my dashboard it is cell C9.

	A	B	C	D	E
1					
2					
3					
4					
5					
6					
7					
8			Sum of Sale Price		
9					
10					
11				2012	2013
12			Central	244,000	1,520,750
13			Southern	537,800	2,317,190
14			Northern	201,000	326,690
15			Western	518,690	1,368,750
16			Pacific	1,172,550	2,136,790
17					

18. Type in this formula:

```
=CUBERANKEDMEMBER("ThisWorkbookDataModel",Slicer_Product,1)
```

CUBERANKEDMEMBER is the cube formula that retrieves a specific member from a data set. In this case, the data set is the Slicer\_Product data set and it is retrieving the first value.

19. Change the selected product slicer to see the new value reflected in cell C9.

**Note:** This trick will not work with multiple slicer selections.

Guess what you are going to do next? Yup, add another member expression to include Product in the CUBEVALUE function.

20. Update the formula to include a reference to cell C9 (or your particular cell that is linked to the slicer).

=CUBEVALUE("ThisWorkbookDataModel","[Measures].[Sum of SalePrice]","[States].[RegionName].['&\$C12&']","[CalendarTable].[Year].['&D\$11&']","[Products].['&\$C\$9&']")

21. Drag the formula down and across to fill in the dashboard.

Sum of Sale Price		
Lexilam		
	2012	2013
Central		178,500
Southern	39,500	141,940
Northern		
Western		171,250
Pacific	179,250	174,000

**Product**

- Dingeco
- Indigofresh
- Lexilam**
- Softtrax
- Stim Flex
- Supertonstock
- Ventoity

Now as you select a product using the slicer, the CUBEVALUE formula will read the linked cell and return data from the Data Model.

## DAX Formulas

In this lesson, I only briefly touched on DAX formulas. This was by design. DAX is an enormous topic that really deserves its own lesson.

This was quite the lesson wasn't it? You are further into the world of Business Intelligence. This is where Excel is going. Get up to speed with this and you will be way ahead of everyone else.

I hope I have given you enough of a PowerPivot foundation so that you can continue learning and developing your skills.



Mastering Excel

Power View

Mark Moore

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## Introduction

Welcome to another Mastering Excel lesson. If you have previous lessons, thanks for sticking around. If you are new, I hope you enjoy the lesson. The lessons are easy going, relaxed, no-nonsense easy to understand. I try my best to explain complex topics in a simple and entertaining way. My goal is that you will finish reading each lesson and have immediately applicable skills you can use at work or home.

## What is PowerView?

Microsoft is taking Excel in a new direction. Microsoft has included in Excel some very powerful tools to help users analyze large volumes of data. This analysis is usually called Business Intelligence (BI). Previously, processing and working with these large data sets was limited to experienced technical professionals that used expensive software packages. Microsoft wants to do away with that. They want to bring BI to the average user. They use the term ‘Self Service Business Intelligence’ to indicate that users can now perform this analysis without calling in their IT departments or external consultants.

Microsoft’s toolset is called the Excel BI toolkit. It has several different tools:

- **Power Query** - Used to import data
- **PowerPivot** - Used to analyze data
- **Power View** - Used to create presentations
- **Power Map** - Used to create geographical presentations

This lesson will cover Power View.

### Power View

Power View is a new feature of Excel that lets you create graphical analysis and interactive presentations. Power View is great for data exploration and for creating presentation where users can interactively drill down into the data. Power View does not replace PowerPoint. PowerPoint is great for creating a

slideshow with animations, callouts, videos, sounds etc. Data is the main driver of Power View. You don't make slides but instead you make interactive data elements that help you and your users understand the underlying data.

## **Power Pivot and Power View**

The Data Model you are using is the same one that was built in the Power Pivot lesson. Power Query and Power Pivot are closely intertwined and later on in the lesson, you will be going back to Power Pivot for a few exercises then back to Power View. This is by design. There were a few Power Pivot topics that I thought were very interesting and cool but I left them out of the Power Pivot lesson. My reasoning was that in the Power Pivot lesson, I would have shown you how to do a task in Power Pivot but not show you how to use it (since it was used in Power View).

I didn't think that was too useful, showing how to do something without the why. Since the why is in this Power View lesson I'll get to show you both, the how (in Power Pivot) and the why (in Power View).

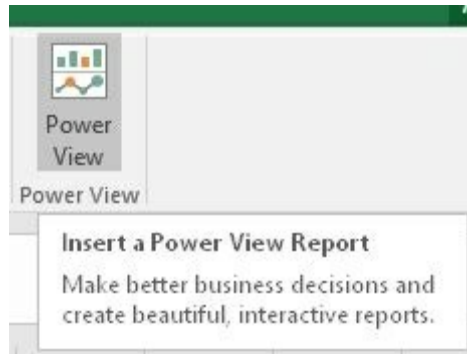
## **Installing Power View**

Power View is available for Office Professional Plus, Office 365 Professional Plus and the Standalone Version of Excel 2013.

### **Silverlight**

Power View uses Silverlight, a Microsoft product. If you have the right version of Excel, you need to also make sure that you have Silverlight installed. Rather than give you a Microsoft URL that might be invalid in the future, just search for 'Install Silverlight' and go the Microsoft website that appears in the search results.

Power View should be in the Insert ribbon. The icon looks like this:

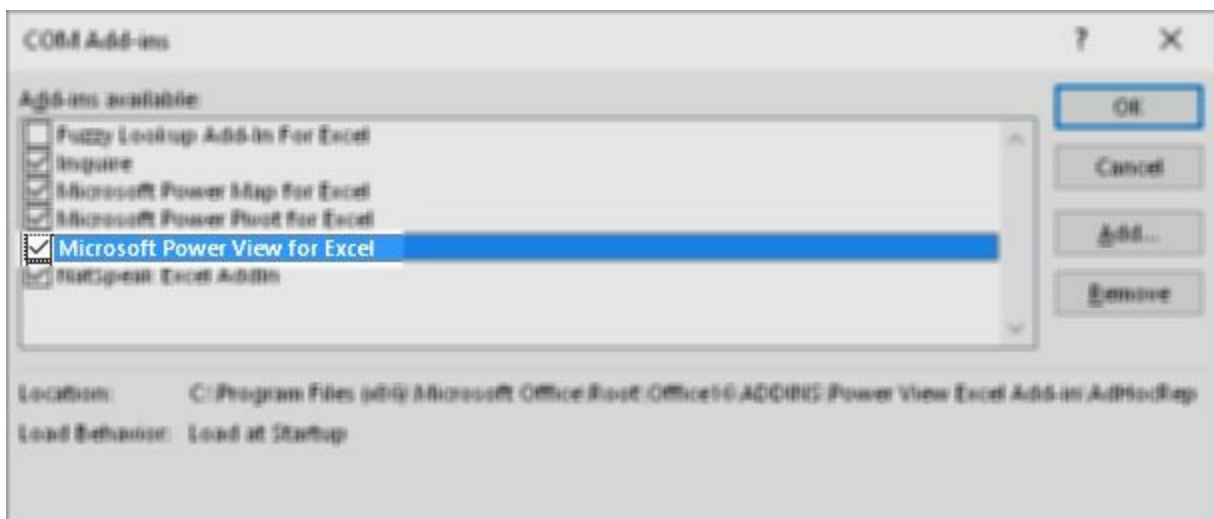


If the button is not there (or if it is greyed out), follow these steps to activate it. In Excel,

1. Go to File.
2. Click on Options.
3. Click on Add-Ins.
4. In the Manage box, select COM Add-ins.



5. Click on Go.
6. Click on the box next to Microsoft Power View from Excel.

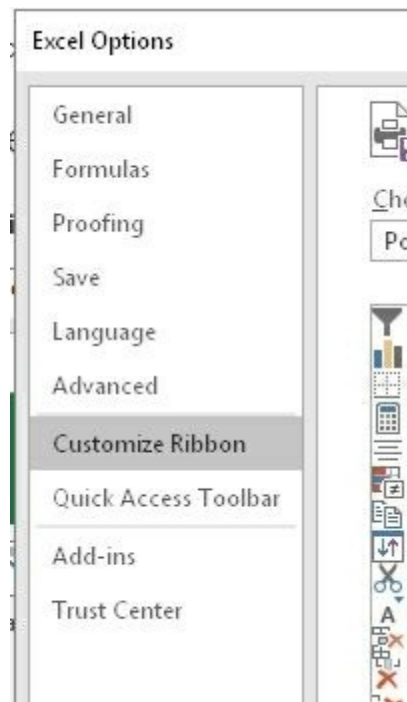


7. Click OK.

## Excel 2016

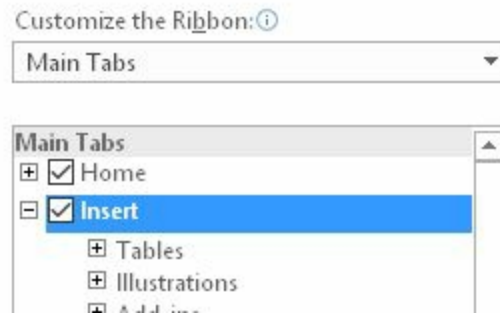
For some reason, Microsoft removed the Power View button from the Excel 2016 ribbon. This is how to add it:

1. Click on File.
2. Click on Options.
3. Click on Customize Ribbon.



You are going to add the Power View button. However, buttons need to be added to Custom Groups. You need to create a Custom Group first. This example will add a Custom Group to the Insert tab although you can add it to whichever group you like.

4. Click On the Insert tab.

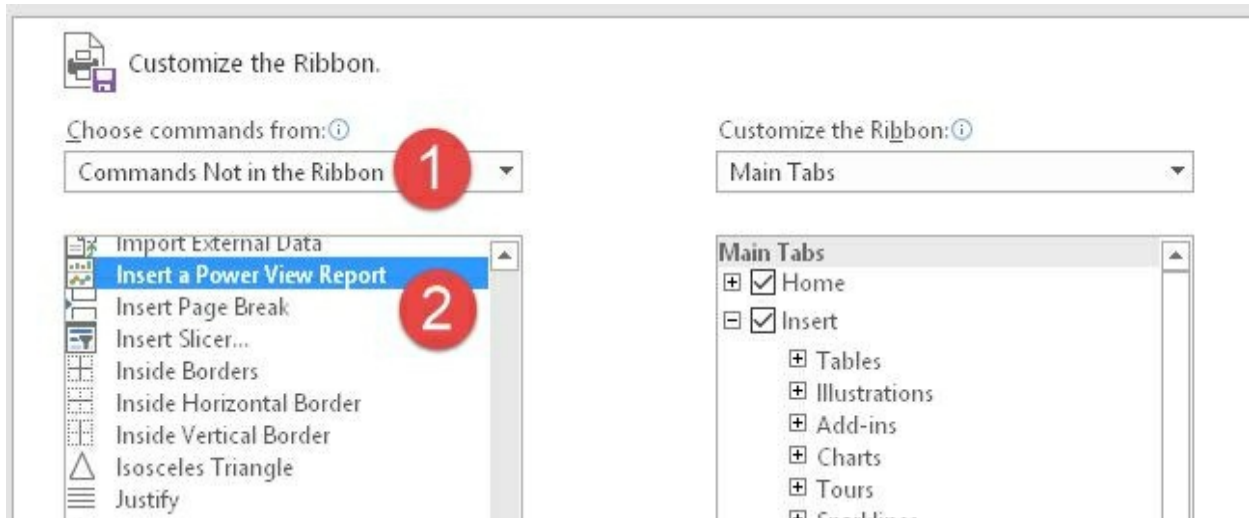


5. Click on New Group.

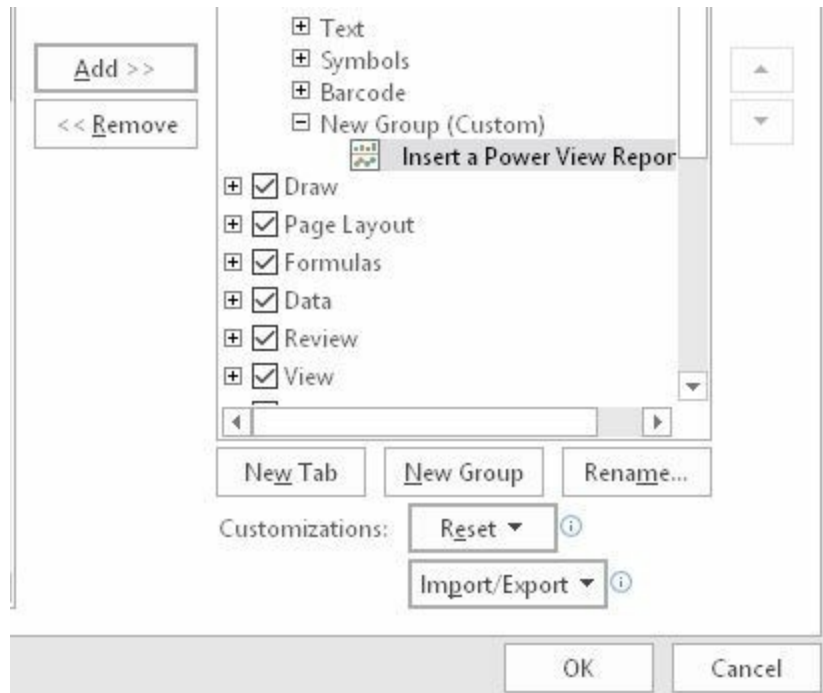


6. In the left pane, select Commands Not in the Ribbon.

7. Scroll down and select Insert a Power View Report.

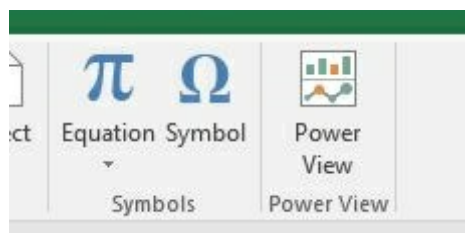


8. You should have both the new group and 'Insert a Power View Report' selected. Click on Add.



9. Click on New Group (Custom).
10. Click on Rename.
11. Rename the Group to something more appropriate (MyReports, Power View, etc.).

The Power View button has been added to the Ribbon in a Custom Group



## Tables

Tables are the simplest type of graphic to display in Power View. We will start with this and then move onto more complex data visualizations.

1. Open the follow along workbook SalesData.xlsx.



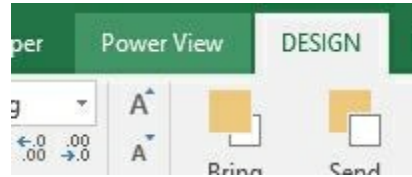
This workbook has a Data Model in that that you will use to as the data source for the Power View reports. Each Power View report lives in its own special Power View sheet. On this sheet you will add all the various graphical elements to build your data exploration/data visualizations. Unfortunately, you cannot embed a Power View report in a normal worksheet.

2. Click on the Sales data worksheet to activate it.
3. Click on the Power View button.
4. Select Create a Power View sheet.

You will see that Power View built a table based on the SalesData worksheet. This simple table is a good starting point to explore the various options that are available in Power View.

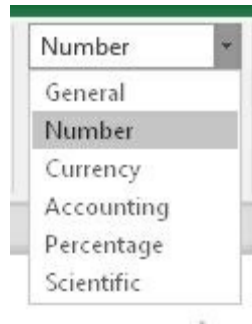
InvoiceDate	TotalDiscount	DeliveryCharge	SalePrice	ProductID	Cost
1/1/2012	2300	1050	91750	8	150890
2/1/2012	1500	1500	165800	3	75700
2/2/2012	450	1750	39500	4	62000
3/1/2012	1025	2250	357000	3	87700
3/3/2012	50	500	22500	6	62000
4/1/2012	2200	1025	154000	10	230000
4/4/2012	1000	1500	74500	6	17500
5/1/2012	2525	100	201000	5	101590
5/4/2012	50	990	22500	2	25700
6/1/2012	2000	500	135250	10	150700
6/4/2012	975	500	178500	2	4500
7/1/2012	1800	900	69250	6	21500
7/4/2012	50	500	25250	7	4500
8/1/2012	500	1775	169500	5	39625
8/4/2012	775	50	45800	4	25700
9/1/2012	550	1025	160500	8	16000

When clicking on the table, you will see borders that can be clicked and dragged to resize the table. When you click inside the table, you will see that a new Design tab appears. Here you can change the look of the data table.



### Change Number Formatting

5. Click on any number in the Cost column.
6. In the Design tab, select Number from the drop down list.



You will probably need to resize the Cost column, and it's not obvious how to do that.

7. Hover the mouse over the column title. When it is highlighted and the cursor changes to a double arrow, drag the right edge of the title to resize the column.

tID	Cost
1	17,0...
5	257

Use the scrollbar to move to the bottom of the table. You will see that a nicely formatted total row has been added for you.

	12/2/2013	3,650	2,250	516,000	24	466,590
<b>Total</b>		<b>87,840</b>	<b>87,840</b>	<b>10,344,210</b>	<b>503</b>	<b>6,330,865</b>

## Adding New Fields

Look over to the right of Power View and you'll see the Power View Fields pane. (If it is not visible, select Field List from the Power View tab). You can use this pane to add new fields to the table. There are a few ways to do this.

You can either:

- Drag a field from the field list directly to the table
- Drag a field down to the field list
- Click on the checkbox next to the field which becomes bolded

8. Add the Net Profit field to the table.
9. Format the Net Profit field to anything you like.
10. Resize the columns and table so you can see the data.

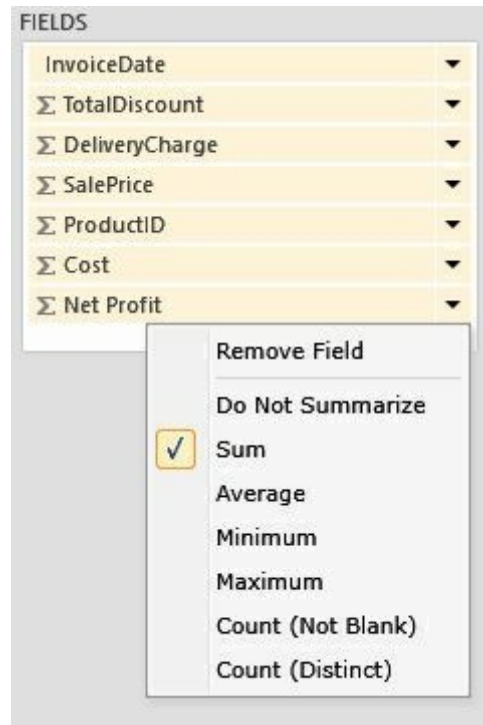
## Reordering Columns

You don't reorder columns directly in the table; you click and drag the columns to change the order in the fields list.



## Changing the Default Calculation

By default, Power View will apply a sum to all numeric fields. However, this can be changed to suit your needs. You can click on the small black arrow next to the field in the Field List to change the aggregation calculation.



## Sorting

To sort a column you just need to click on the column header. A small arrow will appear to indicate that the column has been sorted. One caveat: Once a table has been sorted you cannot unsort it. You can still sort it based on another column but you can't get the table back to the original sort order.

## Power View Sheets

Notice that each Power View report lives in its own worksheet.



You can rename the Power View sheets just like a normal worksheet. For the

rest of the lesson, you can delete the Power View object (select a cell in the table and press the Delete key to delete an object) and start anew, or you can insert a new Power View sheet and keep your previous work. It's up to you.

Yes, you can even continue to add new objects to the Power View sheet (that's what you would do in a real situation) but for this lesson's purposes, where possible, I am going to be using a new (blank) Power View sheet.

## Matrix Tables

Let me show you about Matrix Tables. (I'm starting in a new Power View Sheet.)

1. In the field list, click on RegionName, then State Name, then Net Profit.

This will create a table that looks like this:

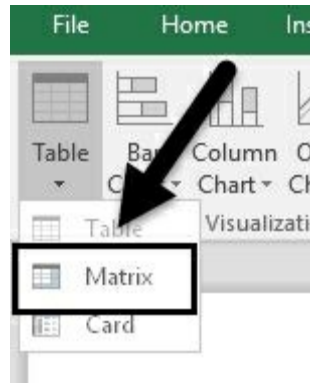
RegionName	State Name	Net Profit
Central	Illinois	-23650
Central	Indiana	237085
Central	Michigan	143550
Northern	Connecticut	23815
Northern	Maryland	289225
Northern	New Jersey	20750
Pacific	Utah	923835
Pacific	Washington	735710
Southern	Arkansas	417495
Southern	Georgia	331850
Southern	Tennessee	74370
Western	Idaho	67850
Western	Montana	324800
Western	South Dakota	358820
<b>Total</b>		<b>3925505</b>

Yeah, that's ok. Nice, but you can do the same thing in Excel. So what? Well, let's see what capabilities Power View has for this basic table.

You are going to convert this table into a matrix table. (Are you going to take the Blue pill or the Red pill? Do you want to see how deep this rabbit hole goes?)

(Ohh come on! You KNEW I was going to talk about that movie at some point!)

2. In the Design ribbon, click on the Table button (If the Design tab is not visible, click inside the table).
3. Click on Matrix.



The resulting matrix table looks more polished than a plain data table.

RegionName	State Name	Net Profit
Central	Illinois	-23650
	Indiana	237085
	Michigan	143550
	<b>Total</b>	<b>356985</b>
Northern	Connecticut	23815
	Maryland	289225
	New Jersey	20750
	<b>Total</b>	<b>333790</b>
Pacific	Utah	923835
	Washington	735710
	<b>Total</b>	<b>1659545</b>
Southern	Arkansas	417495
	Georgia	331850
	Tennessee	74370
	<b>Total</b>	<b>823715</b>

## Drill Down

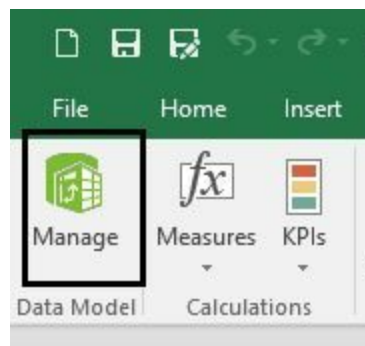
If you worked through the Power Pivot lesson, then you should be familiar with the Excel Data Model. If not, basically, a Data Model is a series of tables that is imported into Excel. You then build relationships and calculations between these tables. Pivot Tables and Power View reports can be sourced from the Data Model.

The States table in this Data Model contains a hierarchy. State Name is a child of Region Name. You can see this in the matrix table, where Utah and Washington are children of Pacific.

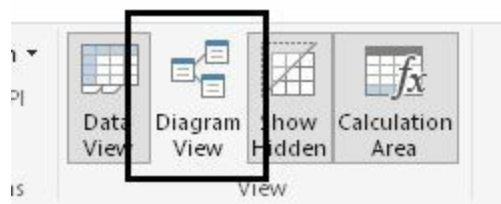
### Optional

If you want to see the Data Model, follow these steps:

1. Click on the Power Pivot tab.
2. Click on Manage.

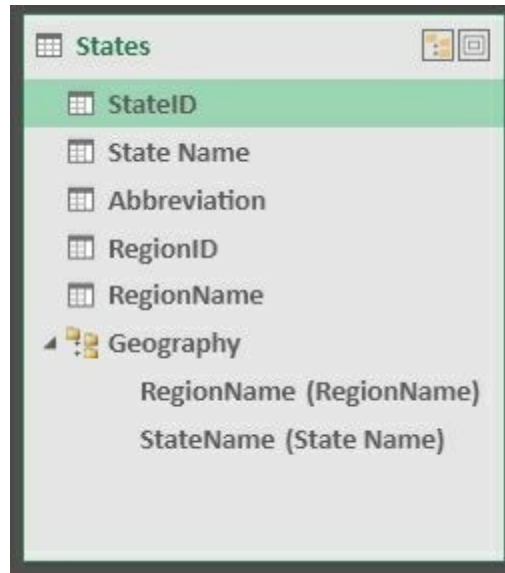


3. In the Power View Home tab, click on Diagram View.





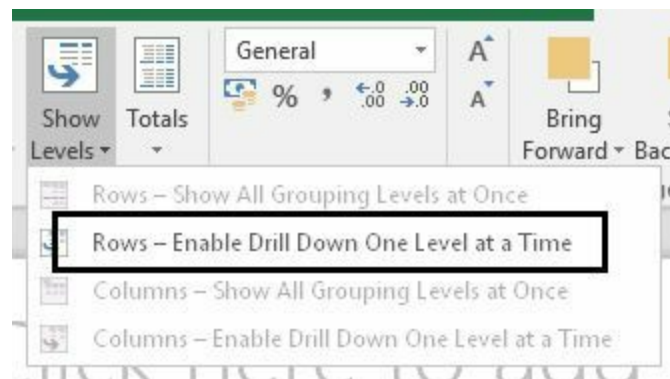
You will see a graphical representation of all tables and their relationships. Additionally, you can see all the hierarchies that have been defined. Here is a screenshot of the Geography hierarchy in the States table.



Ok, back to Drill Down.

Since there is an explicitly-defined relationship between RegionName and StateName, you can set up a Matrix Table to drill down from Region to State.

1. Go back to Power View (click on the Power View worksheet) if you left to go check out the Power Pivot Data Model.
2. In the Design tab, click on the Show Levels button.
3. Click on 'Rows - Enable Drill Down One Level at a Time'.




The table has been collapsed and the States have been removed (or have they)?

RegionName	Net Profit
Central	356985
Northern	333790
Pacific	1659545
Southern	823715
Western	751470
<b>Total</b>	<b>3925505</b>

4. Click on Central.

You will see a downward pointing arrow:

RegionName	Net Profit
Central	356985
Northern	333790
Pacific	1659545
Southern	823715
Western	751470
<b>Total</b>	<b>3925505</b>

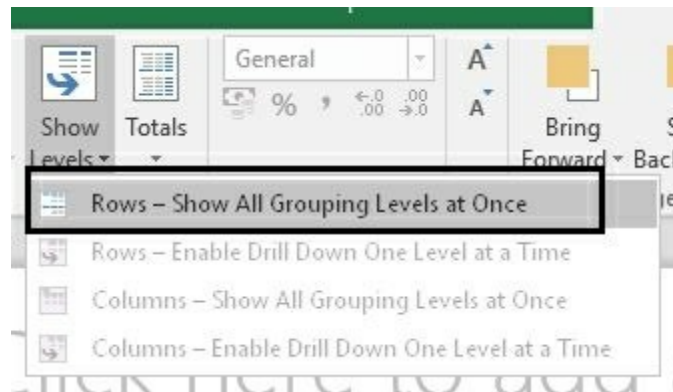


5. Click on the arrow to drill down to see the States in the Central Region.
6. You can click the upwards pointing arrow to go back to the Region level.

This particular hierarchy only has two levels, Regions and States. If you build your Data Model with a deeper hierarchy, you can continue to drill down to as many levels as you include in the Power View Report.

## Removing Drill Down

To remove the drill down feature, you can click on the Show Levels button, and then select 'Show All Grouping Levels at Once'.



## Column Drill Down

Everything you just did for row drill down is applicable to column drill downs. All you need to do is click and drag the fields to the column area of the field list.

Drag fields between areas below:

TILE BY

Σ VALUES

Σ Net Profit ▼

ROWS

RegionName ▼

State Name ▼

COLUMNS

Row and Column drill downs are not exclusive. What I mean is that you can have a Region drill down on the rows and a separate column drill down on the columns (e.g. maybe you have a time drill down on the columns years to quarters to months).

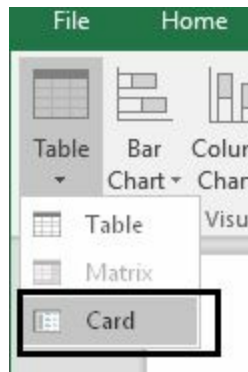
## Cards

Cards are a new way to visualize data. Let's see what they look like.

1. Start with the Matrix Table you've been working with (or you can create a new one that looks like the image below).

RegionName	State Name	Net Profit ▲
Northern	New Jersey	20750
	Connecticut	23815
	Maryland	289225
	<b>Total</b>	<b>333790</b>
Central	Illinois	-23650
	Michigan	143550
	Indiana	237085
	<b>Total</b>	<b>356985</b>
Western	Idaho	67850
	Montana	324800
	South Dakota	358820
	<b>Total</b>	<b>751470</b>
Southern	Tennessee	74370
	Georgia	331850
	Arkansas	417495 ▼

2. Click on any cell in the Matrix Table to make the Design tab appear.
3. In the Design tab, click on Table, then Card.



The Matrix Table now displays the data with each record in its own card.

Central	Illinois	-23650
RegionName	State Name	Net Profit
Northern	New Jersey	20750
RegionName	State Name	Net Profit
Northern	Connecticut	23815
RegionName	State Name	Net Profit
Western	Idaho	67850
RegionName	State Name	Net Profit

Your card table might look different than mine. That's because the card change based on the width of the report. Click on the border handles to change the card width (cursor changes to a double arrow), to see how the items in it are rearranged.

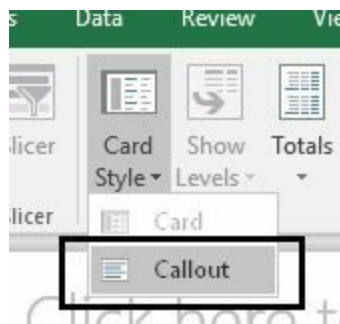
sort by Net Profit asc

Central	Illinois	-23650
RegionName	State Name	Net Profit
Northern	New Jersey	20750
RegionName	State Name	Net Profit
Northern	Connecticut	23815
RegionName	State Name	Net Profit
Western	Idaho	67850
RegionName	State Name	Net Profit
Southern	California	1370
RegionName	State Name	Net Profit
Central	Michigan	143550
RegionName	State Name	Net Profit
Central	Indiana	237085
RegionName	State Name	Net Profit

Click & drag these border handles to resize the reports

## Card Styles

You can change the look of the cards by going to Design, Card Style, Callout.



This will make each card much larger. If you resize the larger callout items, they can be placed as titles or used as pop-outs.

## Key Performance Indicators (KPI)

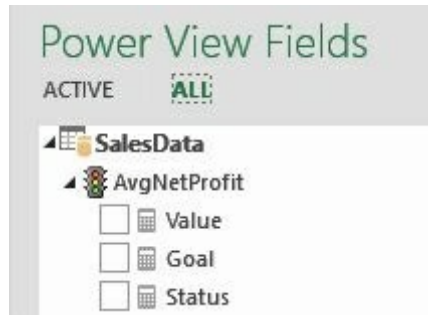
KPI's can also be shown in Power View. You can display them in Cards, Matrix Tables, Tables, etc. Since the last exercise dealt with Cards, let's add a KPI to the cards.

KPI's have to be set up in Power Pivot; you cannot set them up directly in Power View. This is one of those items where the data layer (the Data Model) does the hard work and the Presentation Layer (Power View) displays the results elegantly.

The Power View fields pane tends to revert to only show you the fields that have been used in a report. To add new fields from different tables, you will need to click the 'All' button.



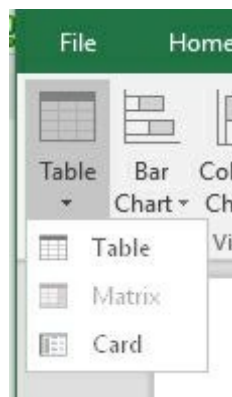
1. Click on All in the Power View Fields list.
2. Find the AvgNetProfit KPI in the data model. It is in the SalesData table. KPIs have a small “traffic light” icon on them.



3. Click on Status to display the KPI in the card.

<b>Central</b> RegionName	<b>Illinois</b> State Name	<b>-23650</b> Net Profit	<b>●</b> AvgNetProfit Status
<b>Northern</b> RegionName	<b>New Jersey</b> State Name	<b>20750</b> Net Profit	<b>●</b> AvgNetProfit Status
<b>Northern</b> RegionName	<b>Connecticut</b> State Name	<b>23815</b> Net Profit	<b>●</b> AvgNetProfit Status
<b>Western</b> RegionName	<b>Idaho</b> State Name	<b>67850</b> Net Profit	<b>●</b> AvgNetProfit Status

You can use the Table button in the Design tab to see how the KPI's are displayed in Tables and Matrix Tables.



## Basic Power View Charts



Let's start building charts in Power View. This is what you really wanted to learn right? How to make amazing charts? We will begin with a few simple charts. I'll show you how to build them, how to make adjustments to them, and then in the next section, I'll go into advanced charting tricks.

All the standard chart types are supported in Power View: Line, Column, Bar, Pie, etc. I will show you how to build one or two of these basic charts and then go on into how to adjust them. I am sure that once you see how to build one basic chart, you will be able to figure out how to build the others easily.

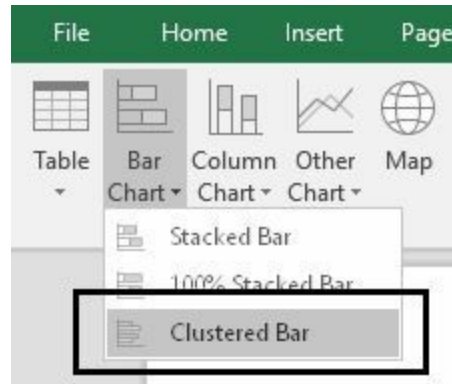
1. Create a new Power View report.
2. Click on Client Name to add that field to the report.
3. Click on Net Profit to add that numeric field to the table.



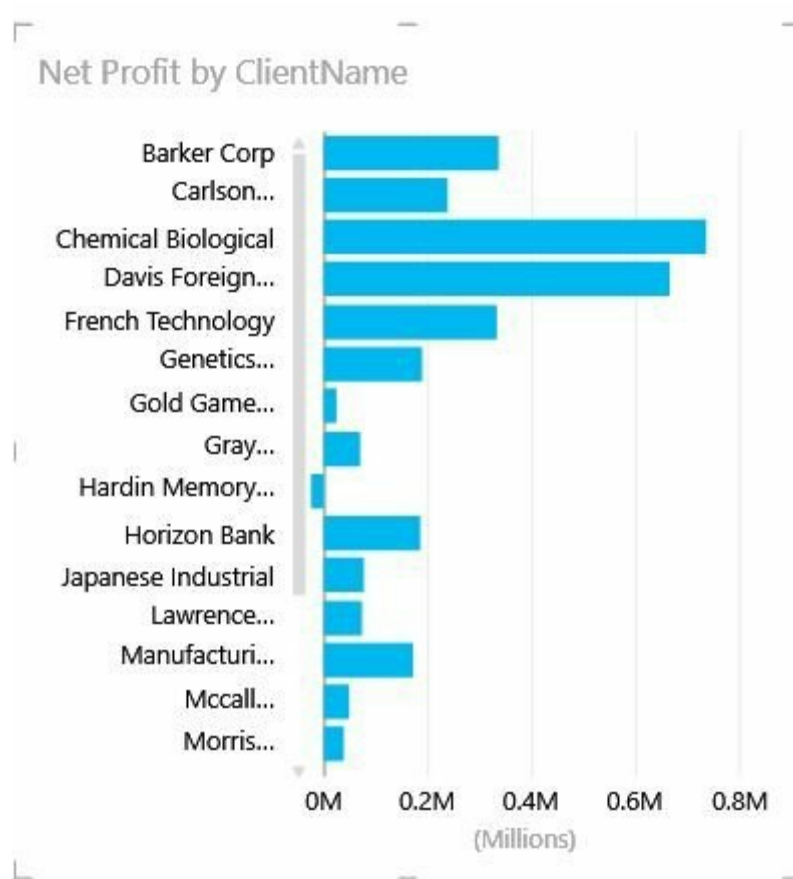
The screenshot shows a Power View report with a table containing two columns: ClientName and Net Profit. The table lists various clients and their corresponding net profit values. The table is displayed in a light gray background with a white border.

ClientName	Net Profit
Barker Corp	336060
Carlson Medical Aeon Technology	237085
Chemical Biological	735710
Davis Foreign Horizon Service	665760
French Technology	331850
Genetics Applied Metals	188510
Gold Game Confectioners	23815
Gray Progressive Delivery	67850
Hardin Memory Software Financial	-23650
Horizon Bank	185700
Japanese Industrial	74370
Lawrence Open Technology	72375
Manufacturing Aeronautics	170310
Mccall Consumables Of Kiev	46050
Morris Augmented Progressive Publishing	35385
Network Sciences	20750

4. Click on any cell to make the table the active object.
5. In the Design ribbon, click on Bar Chart, Clustered Bar.



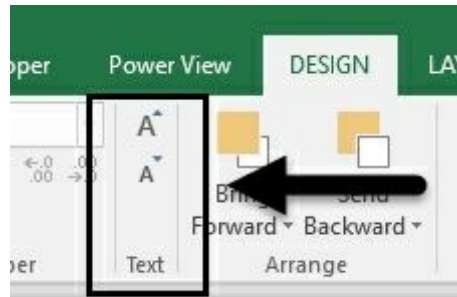
Guess what? You have built your first chart in Power View. That's all there is to it!



Let's review some basic chart adjustments.

## Resizing Text

With the chart selected, you can increase or decrease the chart font size with these buttons (in the Design tab). Unfortunately, you cannot specify a font size in Power View.

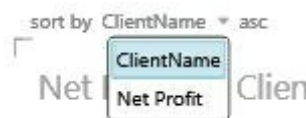


## Sorting Chart Data

By default, the data in a chart is sorted alphabetically. You can change this in Power View. Hover your mouse over the chart and look at the top left of the chart. Small notifications appear in that corner.



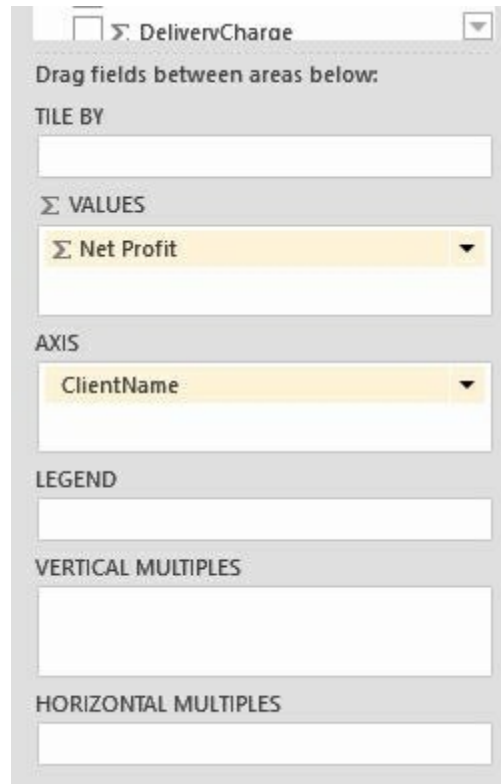
1. Click on the small grey arrow to sort by the other fields in the chart.



2. Click on 'asc' (ascending) to change the sort or to 'desc' (descending).
3. Click again to change back to 'asc'.

## Power View Fields (for Charts)

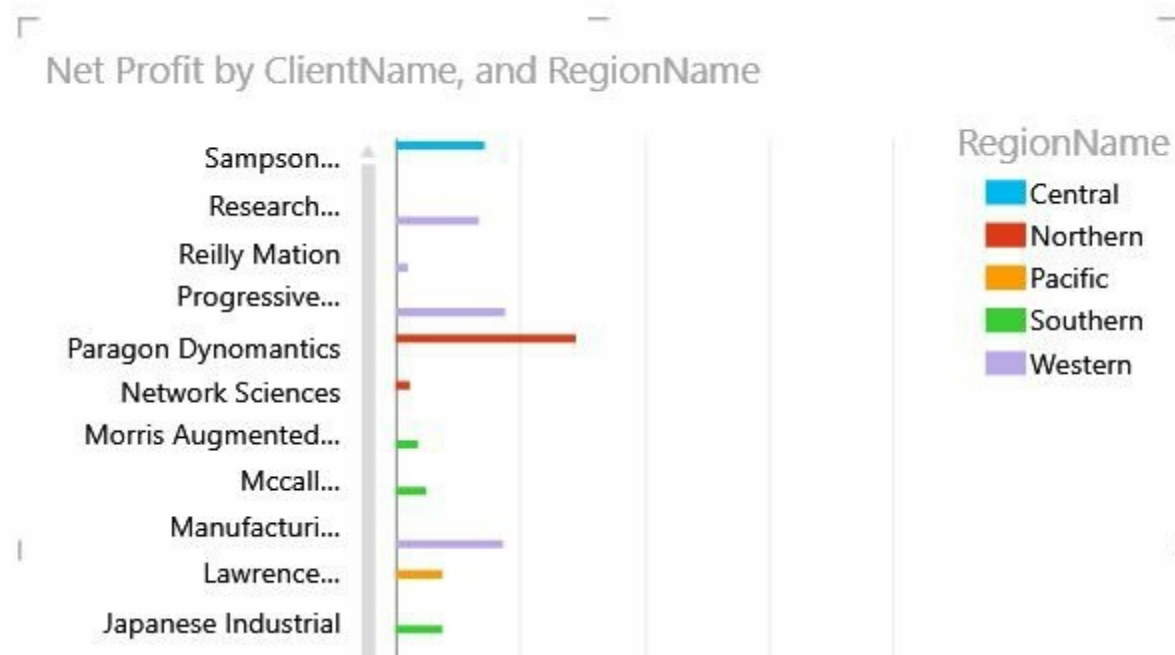
Let's see what else we can do with charts. Take a look at the bottom of the Power View Fields pane. There's a bunch of stuff there.



### Legend

1. Click and drag the RegionName field over to the Legend box.

You'll see that each RegionName has been set as the legends and each column has a different color.



## Tile By

- Click and drag RegionName from Legend to Tile By.



Now the chart shows each Region in its own page.



### Net Profit by ClientName



(Admit it. That's cool...)

### Vertical Multiples

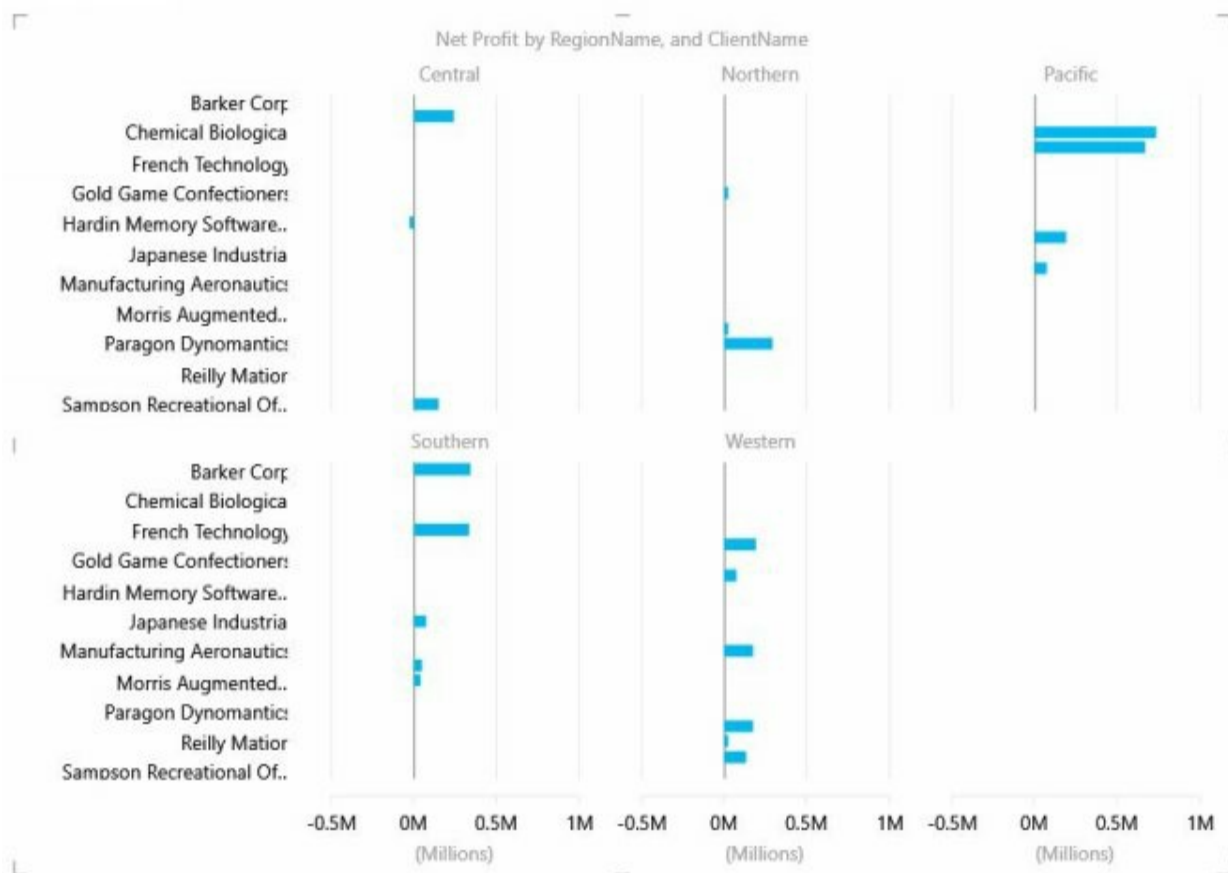
Since you have RegionName in the Tile By box, you should see this in the Vertical Multiples box.



This just means that you can't drag any new fields from the Data Model into the Vertical Multiples box.

1. Drag RegionName back to the Legend box.
2. Drag RegionName to the Vertical Multiples box.
3. Resize the chart to show the data a bit better.

The Vertical Multiples feature takes each value from RegionName and creates a chart for each Region.



## Horizontal Multiples

4. Drag Region Name to the Horizontal Multiples box.

Now each chart is stacked side by side in a row.

## Resizing Multiples

For both Vertical and Horizontal Multiple charts, Power View uses a grid system to place each chart. You can change the default grid to fit more charts on a page.

1. With the Horizontal Multiples chart selected, click on the Layout tab.

In this tab, you can add chart legends, data labels, etc.

2. Click on Grid Width.



3. Change the Grid Width a few times to see how the charts react.

**Note:** Grid Width affects Horizontal Multiples only while Grid Height affects Vertical Multiples.

Now, you can build basic charts and I know you want to move onto more advanced charting but we can't. Not just yet. You might not have noticed this but these charts really aren't that useful. They don't really show meaningful segments of the data. What do I mean? This horizontal multiple chart shows data for all years. For meaningful analysis, you probably want to narrow down the data to just one particular year of interest.

This brings us into Data Filters...

## Data Filters

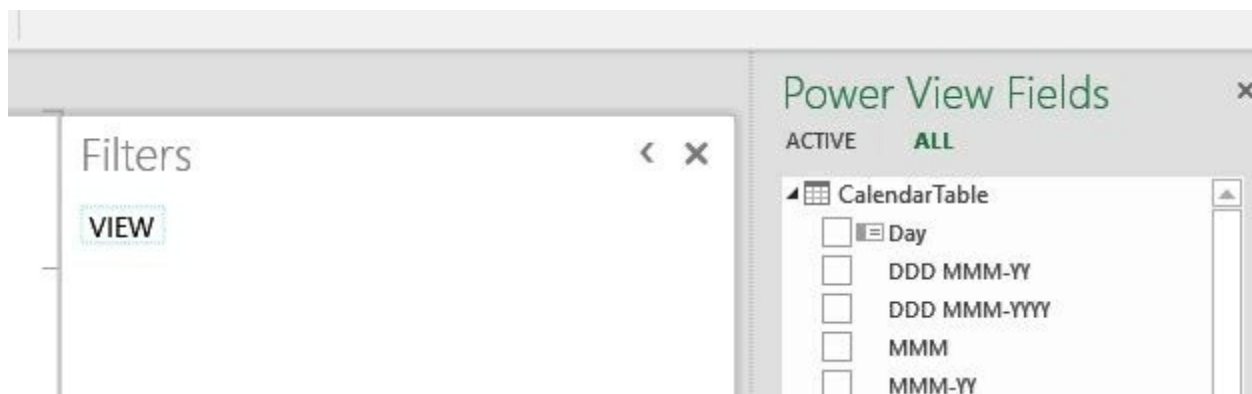
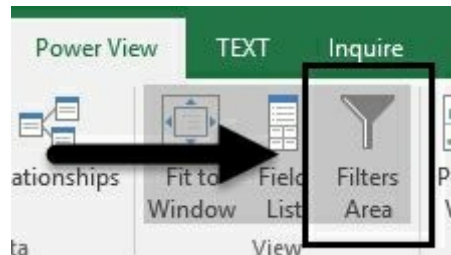
Data filters are very important. They let you and your users narrow down the data set to focus in on smaller segments. For example, looking at one year in a chart is more useful than only looking at all years lumped together.

Filtering data in Power View works very similar to the regular Excel Autofilter. You can search for one specific value, select several values, etc.



Even if you haven't been exposed to Autofilter before, once you see the interface, you will find it pretty intuitive.

The Data Filter pane is in between the Report pane and the Fields pane. It is helpfully titled, 'Filters'. If you don't see the Filters pane, click on the 'Filters Area' button in the Power View ribbon.



Creating Filters is pretty simple. Let's build a new report and add a filter to it.

1. Create a new Power View report.
2. Click on City to add it to the report.
3. Click on SalePrice, Cost, DeliveryCharge and Net Profit.

You should have a chart that looks like this:

City	SalePrice	Cost	DeliveryCharge	Net Profit
America	220000	34200	100	185700
Ararat	252250	176780	1100	74370
Bearwallow	164500	127290	1825	35385
Bowbells	386750	96200	1325	289225
Brian Head	101440	74325	3300	23815
Bulldog Crossing	118500	70500	1950	46050

If you didn't click the fields in order, you can rearrange the order by dragging them in the Fields List pane.



4. Format the numbers so they look more appealing. I applied the number format with no decimals.

City	SalePrice	Cost	DeliveryCharge	Net Profit
America	220,000	34,200	100	185,700
Ararat	252,250	176,780	1,100	74,370
Bearwallow	164,500	127,290	1,825	35,385
Bowbells	386,750	96,200	1,325	289,225
Brian Head	101,440	74,325	3,300	23,815
Bulldog Crossing	118,500	70,500	1,950	46,050

Add a second Power View object to the report.

5. Click on an empty area in the report to deselect the table you just created.

6. Click on ClientName.
7. Click on Status.

You should have two reports that look like this:

City	SalePrice	Cost	DeliveryCharge	Net Profit	ClientName	AvgNetProfit	Status
America	220,000	34,200	100	185,700	Barker Corp		●
Ararat	252,250	176,780	1,100	74,370	Carlson Medical...		●
Bearwallow	164,500	127,290	1,825	35,385	Chemical...		●
Bowbells	386,750	96,200	1,325	289,225	Davis Foreign...		●
Brian Head	101,440	74,325	3,300	23,815	French...		●

8. Resize the objects so you can see the client name (hover over the column title and drag the edge of the blue box).

There are two types of filters you can apply in Power View: view filters and object filters.

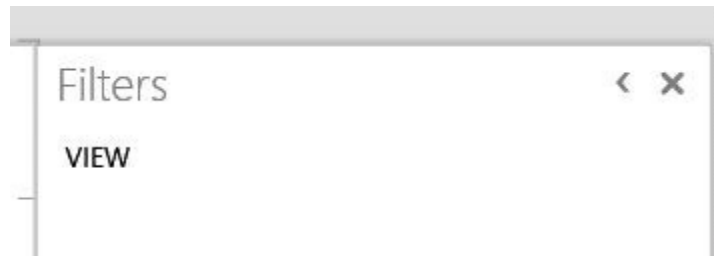
This is the only confusing part about filters.

**View filters filter the data for every object in the report. Object filters filter the data for the object they are applied to.**

That's it. View filters are for everything in the report, object filters are just for a specific object. Both filters can interact. What I mean is that you can have a View Filter that excludes France (for example) and then an object that excludes USA. The object will not show any data for France or USA. As a matter of fact, the object will never be able to show data from France since the View filters excludes France. **Note:** View filters take precedence over object filters.

## View Filter

1. Click on an empty part of the report and make sure that the Filters area only says 'View'. **This is important. If you don't do this it will mess up your View filter.**



2. Click and drag RegionName to the Filters area.



Now you can select one or more regions and both report objects will update to show only the data segments you chose.

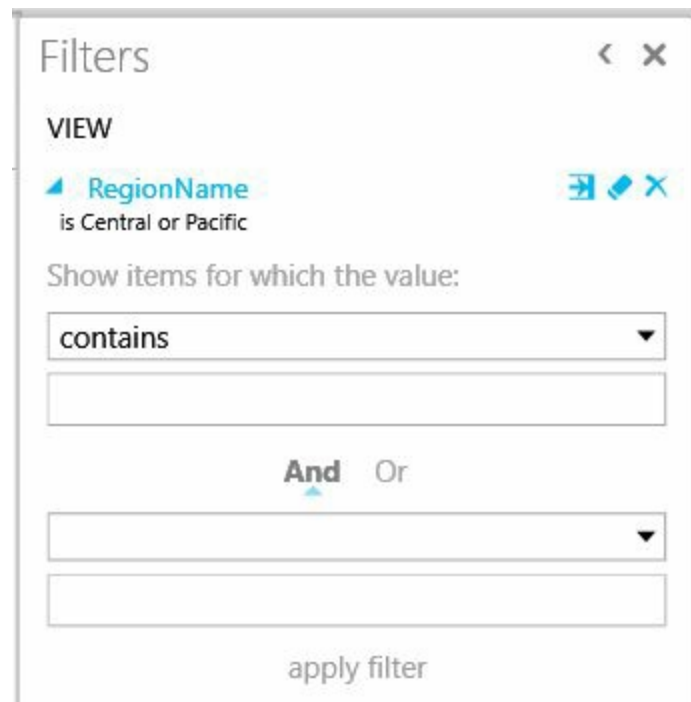
**Note:** Those numbers you see in the filter box represent the number of those particular items that are in the underlying data table. This is for informational

purposes only; it does not affect your report.

**Collapse Filter** - Click on the small triangle to the left of RegionName to collapse the filter. I selected Central and Pacific for this example. I think it's pretty convenient that my choices are displayed under the field name. Now I can still see the items selected with the filter collapsed.



**Advanced Filter Mode** - Click on the arrow to open this new pane. Here you can apply more complex selection criteria.



**Erase Filter** - The little square (it's supposed to be an eraser) lets you clear the filter.

**Delete Filter** - Clicking the X removes the filter.

Filters change based on the volume of data and the data type. It does make

dealing with large amounts of data easier.

**Search** - If the list of items is very large, the filter will include a Search box.

3. Drag over the City field to see the Search box.

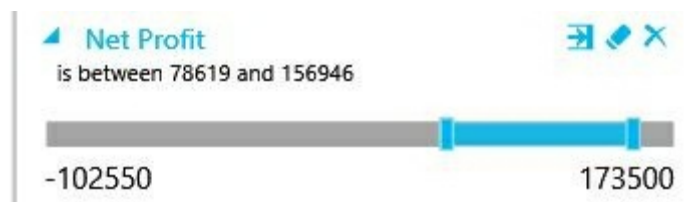


The search box supports the use of wildcards, just like Excel. ('\*' is used to represent any number of characters and '?' is used to represent one character)

## Numeric Filters

You can also filter by numbers. For example, suppose you only want to look at customers that have a certain range of profitability. You can drag the field to the Filter area and set a range.

4. Drag the Net Profit field to the Filters area.



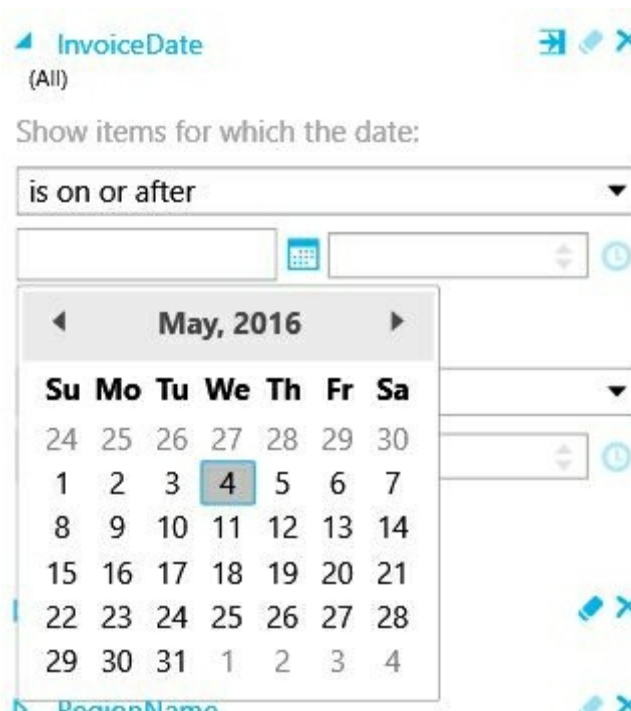
If you don't like this range filter, you can click the right pointing arrow and go into List Filter mode for the filter.



Click the arrow button again and you will get to the Advanced Filter mode. Yes, three clicks on the same button for three different features.

**Dates** - The advanced filter for Date fields looks a bit different. You get a nifty calendar tool to choose the start and end dates.

5. Drag the Invoice Date field to the Filters area.
6. Click on the Advanced Filter button (the right pointing arrow).



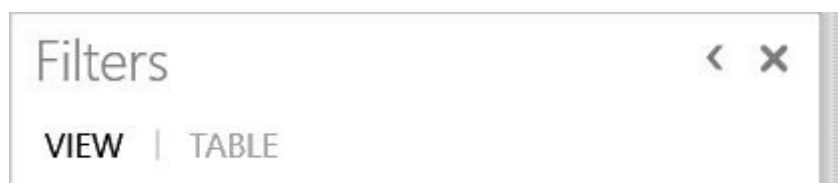
The neat thing about the Filters area is that you can see every filter that has been applied. I collapsed all my filters and I can still see what segments of data the report is focusing on.



## Object Level Filters

Object filters (also called Visualization filters) are filters that are only applied to one specific object. The good news is that the skills you used for view filters are identical when used for object filters.

The only difference is this: when you click on a Power View object, the Filters pane will have two tabs: View and Table. **Any field put into the View tab will affect all objects in the view. Any filters put in the Table tab will only affect the currently selected object.**



It might happen that as you use Power View you find that you simply cannot find one data element (i.e. "I KNOW we had sales in the UK, why isn't this stupid Power View letting me see them?!?!?"). Before you drive yourself crazy, go take a look at the View filters. It might be that you filtered out UK at



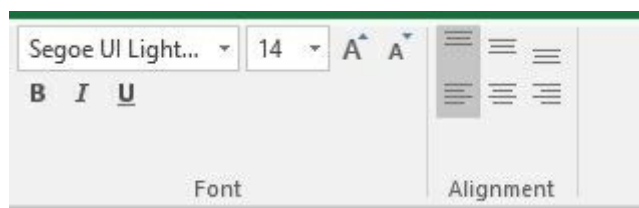
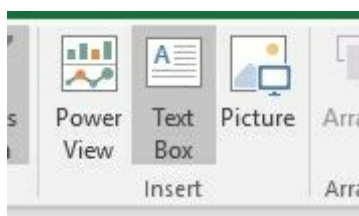
the view level and then the individual objects can't show it.

## Adding Text Boxes

Filters can get pretty intricate. For your users (and maybe for yourself) you might want to make several notes directly on the report that explicitly state what is being excluded from the report. Not everyone is going to take the time to look over in the Filter pane to see what is going on. They are mostly just going to look at the graphs and start clicking.

You can add notes and comments to Power View by inserting a text box.

In the Power View ribbon, click on Text Box to insert a text box. You can start typing your comment. When you are done, the Text ribbon will be available for you to adjust the appearance of the text.



## Slicers

A drawback that filters have is that they are easy to overlook. A user can hide the Filters pane and not realize that values are being excluded from the analysis. Slicers are a more obvious way to allow users to narrow down the data they see in Power View.

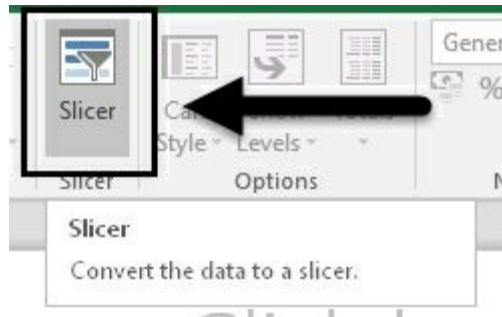
1. Create a new Power View report (if you choose to use the existing report and just delete the objects, make sure you also delete any filters that were previously set).
2. Click on ClientName and Net Profit.

You will have this table:

ClientName	Net Profit
Barker Corp	336060
Carlson Medical Aeon Technology	237085
Chemical Biological	735710
Davis Foreign Horizon Service	665760
French Technology	331850
Genetics Applied Metals	188510
Gold Game Confectioners	23815
Gray Progressive Delivery	67950

Now let's set up a slicer that will let users (and you) limit data by Region Name.

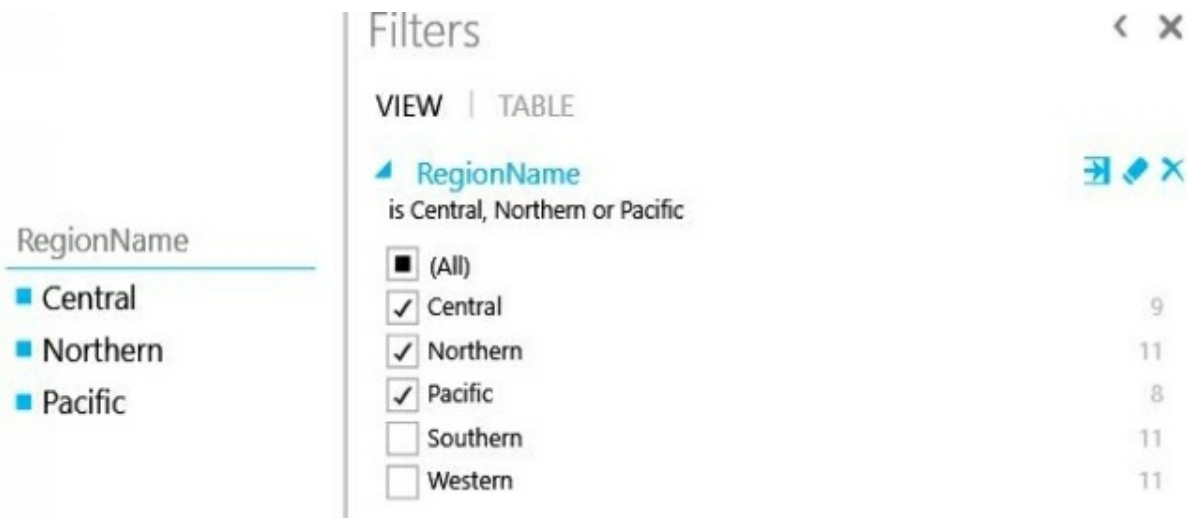
3. Click and drag RegionName into the report.  
You can't just click it because that will add it to the table. You do not want to add it but make it a separate report object.
4. With the new RegionName object selected, click on Slicer in the Design ribbon.



Now when you click a region the Net Profit table will be limited to the Regions selected in the slicer. You can use CTRL + Click to select multiple regions.

## Filter and Slicer Interaction

**View filters supersede slicer options.** In the image below I added a view filter that set the view to show only Central, Northern and Pacific regions. The slicer now only shows those regions as potential choices.



**Table filters supersede view filters.** I changed my report so that there are no view filters. There is a table filter that limits table data to Central, Northern and Pacific. Notice how the slicer still has the other two regions (Southern & Western) displayed. You can click on Southern but the table will not show any data because the table filter has already excluded Southern data.

The screenshot shows the Power BI Filters pane with the following configuration:

- RegionName** (Slicer):
  - Central
  - Northern
  - Pacific
  - Southern
  - Western
- Filters** (Table View):
  - ClientName** (All)
  - Σ Net Profit** (All)
  - RegionName** (is Central, Northern or Pacific):
 

<input type="checkbox"/> (All)	
<input checked="" type="checkbox"/> Central	9
<input checked="" type="checkbox"/> Northern	11
<input checked="" type="checkbox"/> Pacific	8
<input type="checkbox"/> Southern	11
<input type="checkbox"/> Western	11

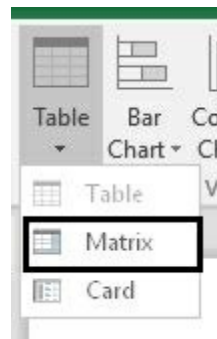
In summary, view filters supersede all other filters and slicers. Table filters supersede slicers. Slicers don't supersede anything.

## Advanced Charts

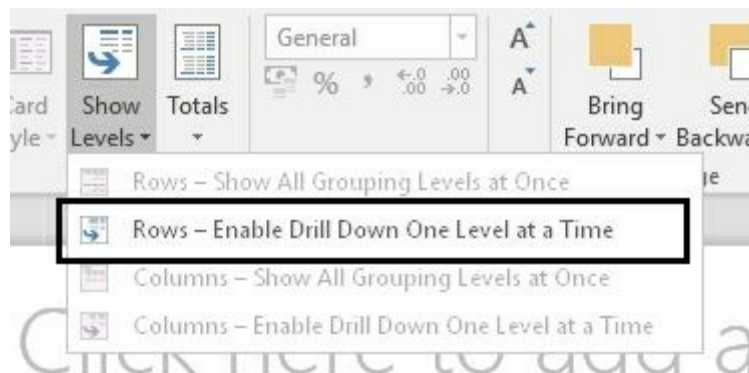
### Drill down

We covered previously how to drill down to lower levels of data in a Matrix Table. You can do the same thing in a chart. Let's build a chart with drilldown capabilities.

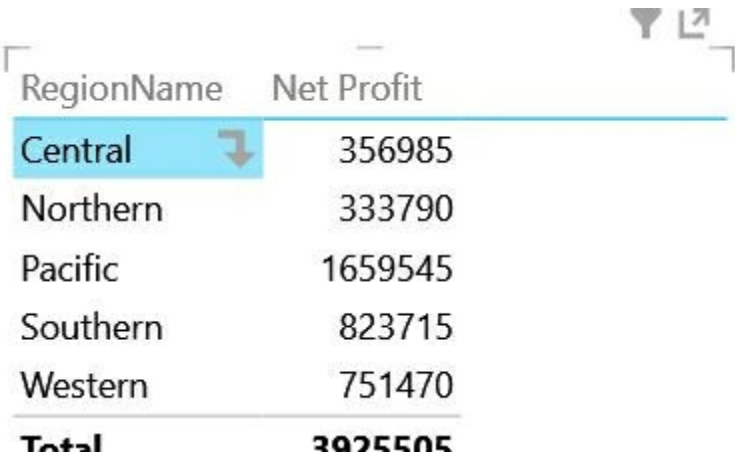
1. Create a new Power View report.
2. In the field list, click on RegionName, State Name, and then Net Profit.
3. Click on Table, Matrix.



4. Enable drill down by clicking 'Rows - Enable Drill Down One Level at a Time'.

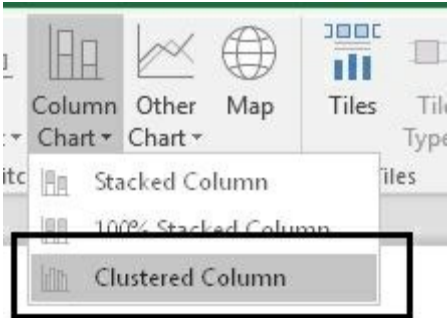


The table will look like this:

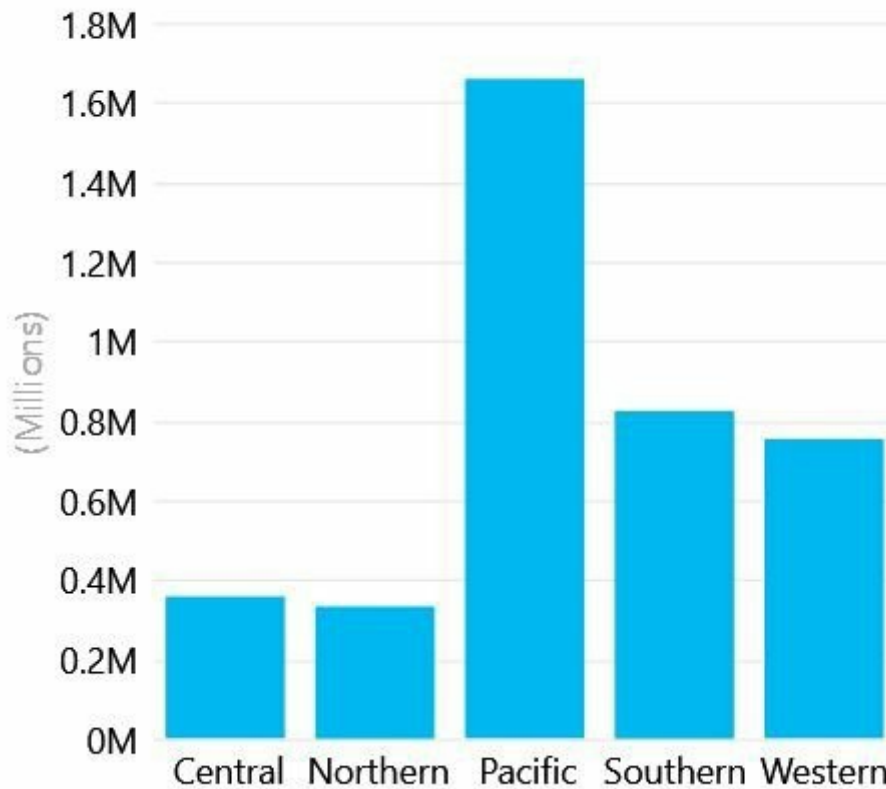


RegionName	Net Profit
Central	356985
Northern	333790
Pacific	1659545
Southern	823715
Western	751470
<b>Total</b>	<b>3025505</b>

5. Change the table into a chart. Click on Clustered Column Chart.

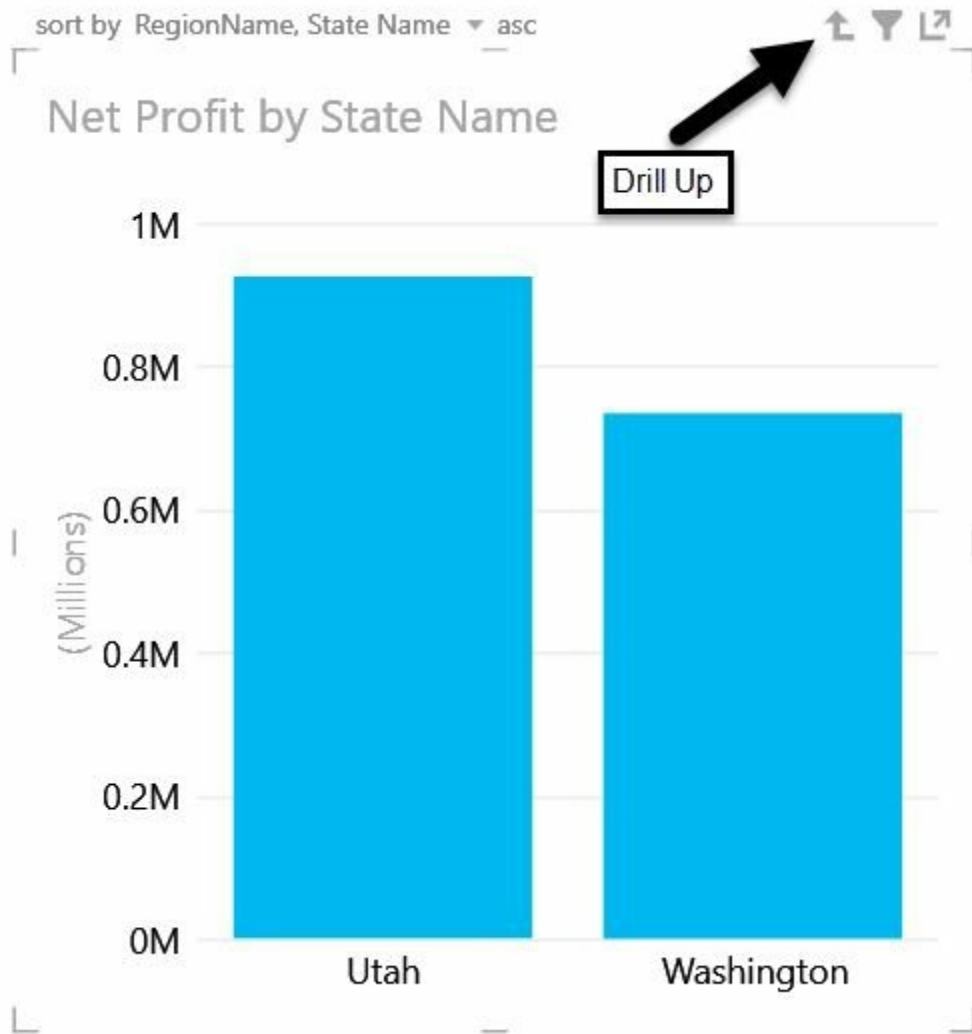


## Net Profit by RegionName



Since the source Matrix Table had drill down enabled, this feature carries through into the chart. Double click on a column to drill down to the State level.

For example, I double clicked on Pacific. Now I see data for Utah & Washington. You drill back up by clicking the upward pointing arrow at the top of the chart.



Drill down works for all chart types. Try it out.

### Optional Exercise

1. Change the chart type to Pie.
2. Click on any pie slice to drill down to the State level.

### Play Axis

This feature animates a chart so it shows how data changes over time. Unfortunately, it does not work for all charts. It works only for scatter and bubble charts.



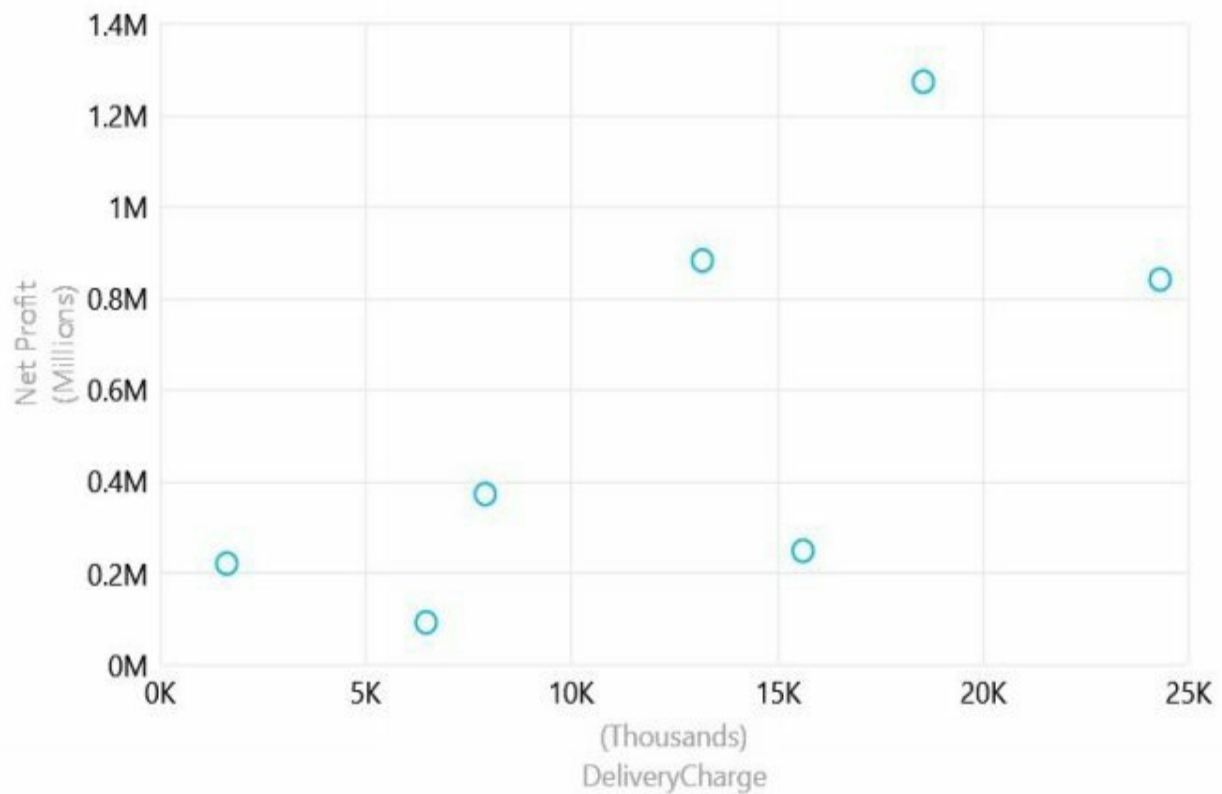
If you haven't been exposed to these types of charts, here is what they do and look like.

## Scatter Charts

Scatter charts show the relationship between two sets of numbers. One measure is on the x axis and the other is on the y axis.

I created a scatter chart to show the relationship between Net Profit and Delivery Charge by Product.

DeliveryCharge, and Net Profit by Product



## Bubble Charts

Bubble charts show the relationship between three sets of numbers. One measure is on the x axis, the second is on the y axis, the third represents the

size of each bubble. In essence, a bubble chart is a scatter chart except that the scatter chart dots vary in size.

Let's build a bubble chart and then animate it.

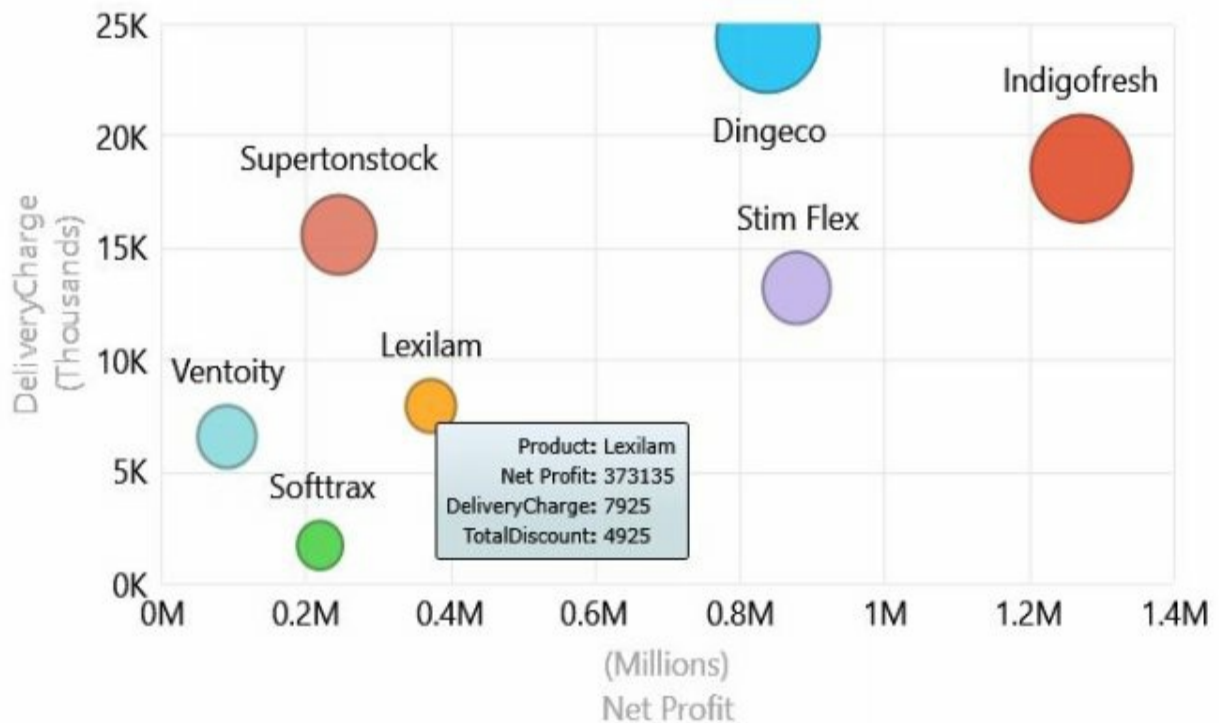
1. Create a new Power View report.
2. Click on Product.
3. Click on Net Profit.
4. Click on DeliveryCharge.
5. Click on TotalDiscount.

You should have a table that looks like this:

Product	Net Profit	DeliveryCharge	TotalDiscount
Dingeco	840720	24350	25000
Indigofresh	1272095	18590	23575
Lexilam	373135	7925	4925
Softtrax	220300	1650	3775
Stim Flex	880510	13200	10375
Supertonstock	245635	15625	12715
Ventoity	93110	6500	7475
<b>Total</b>	<b>3925505</b>	<b>87840</b>	<b>87840</b>

6. Click on Other Chart, Scatter to create a bubble chart (Power View is smart enough to know that three data points mean a bubble chart and not a scatter chart).
7. Resize the chart so you can see the data.

## Net Profit, DeliveryCharge, and TotalDiscount by Product



How do you interpret this chart? There's a lot going on. The image I took had the mouse pointer over the Lexilam bubble to show you the info box.

First, forget about the colors and bubble sizes. Just look at the position of the bubbles. Net Profit is on the x axis and DeliveryCharge is on the y axis. You can see the Indigofresh had the highest net profit (because it is on the high end of the Net Profit axis) and it also had pretty high Delivery Charges (because it is on the high end of the DeliveryCharge axis).

You can see a general pattern that the higher Net Profit items have higher Delivery Charges. That's how you interpret a scatter chart.

Now look at the size of the bubbles. The bubbles represent the Total Discount. You can see that Indigofresh and Dingeco seem to have about the same Total Discount (because their bubbles appear to be about the same size) but Stim Flex has a much lower Total Discount (because its bubble is definitely smaller). Softtrax and Lexilam seem to have the lowest Total Discounts (their

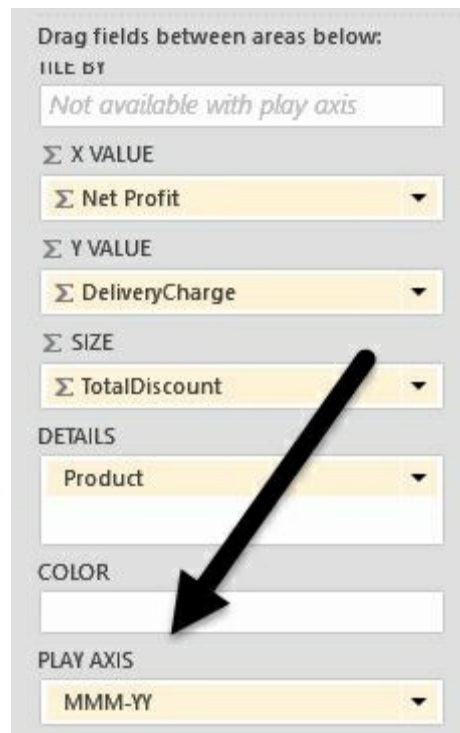
bubbles seem to be the smallest of all).

That's how you interpret a bubble chart.

Let's make this chart awesome.

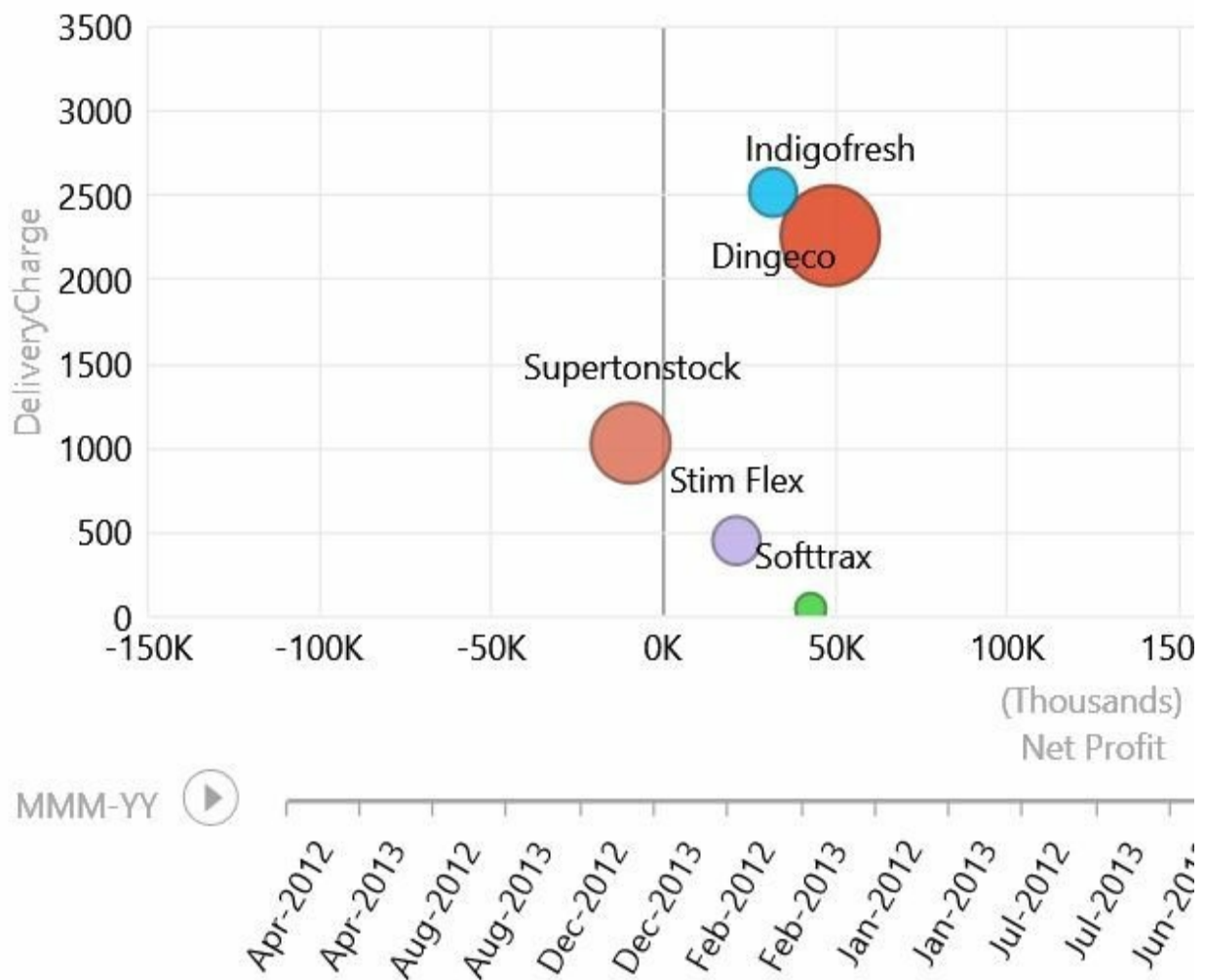
How do Net Profit, Delivery Charge and Total Discount vary by Product **over time**? In other words, what did this chart look like 3 months ago, 6 months ago, etc.?

8. Drag the MMM-YY field to the Play Axis box.
9. Resize the chart so you can see it better.



The bubble chart now has an additional time axis.

## Net Profit, DeliveryCharge, and TotalDiscount by Product



1. Click on the Play button (the triangle next to MMM-YY) to animate the chart.

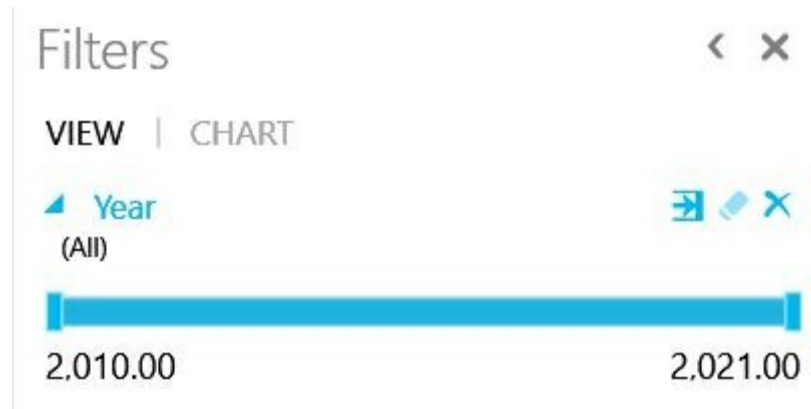
I know, you're impressed... :-)

This chart shows everything, all the data in the Data Model. That might be good to illustrate the animation but not really useful for analysis. This is where filters help a great deal.

2. Filter the data so it only shows 2013 data.

3. Drag the Year field to the Filters pane.

Year is a numeric field and Power View shows the filter in this format.



You can certainly use that if you like, but for me, it is easier to select a single year if I use the List filter mode.

4. If you want to use the List format, click on the List Filter Mode button.



5. Select 2013 in the Year filter.



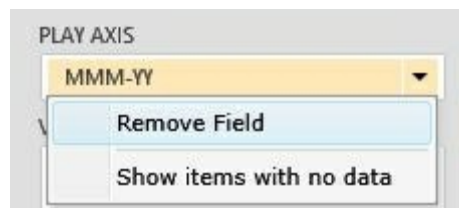
6. Now click the Play button to see the change in 2013.

## Tile

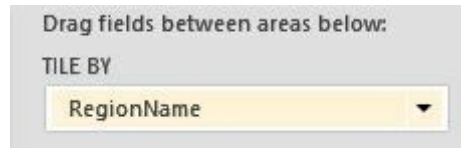
One more thing; I covered this before but I want to repeat it here in case you forgot. You can create several identical charts and tables by using the Tile By box. You can't use it with Play Axis but you can use it with any other charts/tables. Let's do a quick review.

Using the same bubble chart:

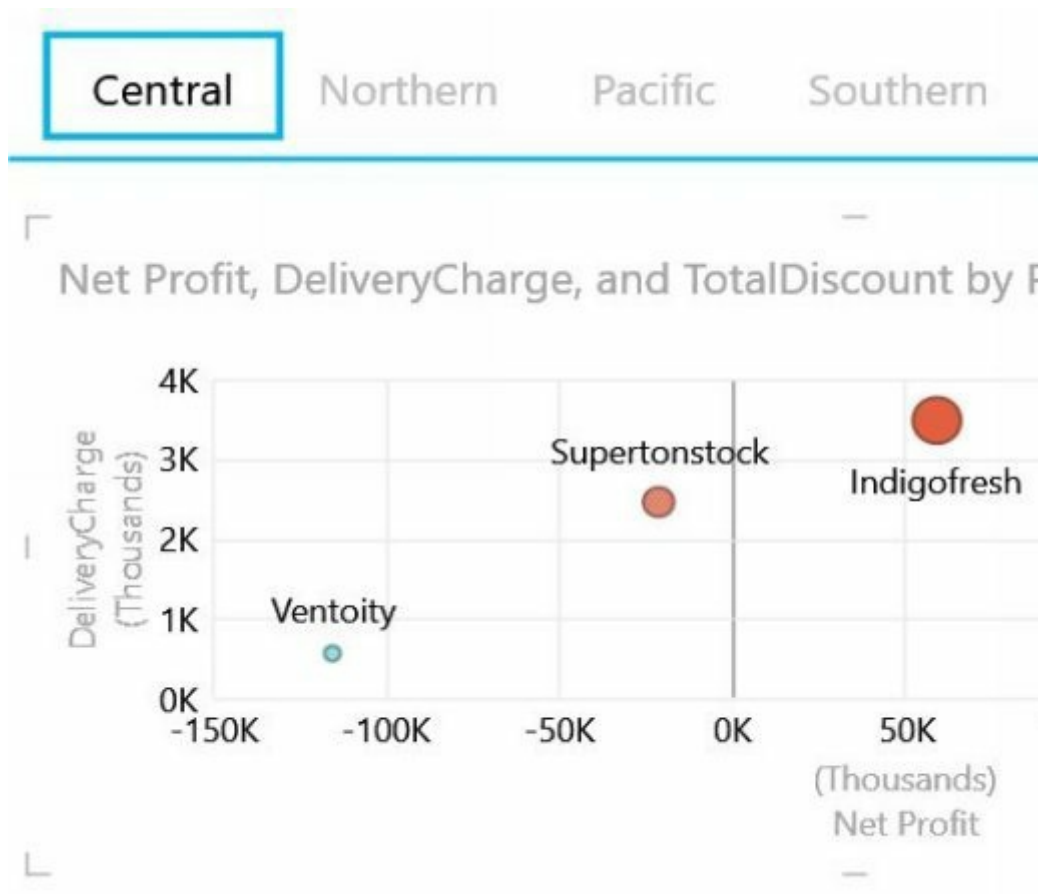
7. Remove the field from Play Axis (click on the arrow and select 'Remove Field')



8. Drag RegionName to the Tile By box.



Now you have created one bubble chart for each Region. Users can click the tabs to see the different charts.



## Using Charts as Slicers

Previously I covered how to create slicers to let users narrow down data. You can also use charts themselves as slicers. The only caveat is that **to use a chart as a slicer, the chart must have only one axis.**

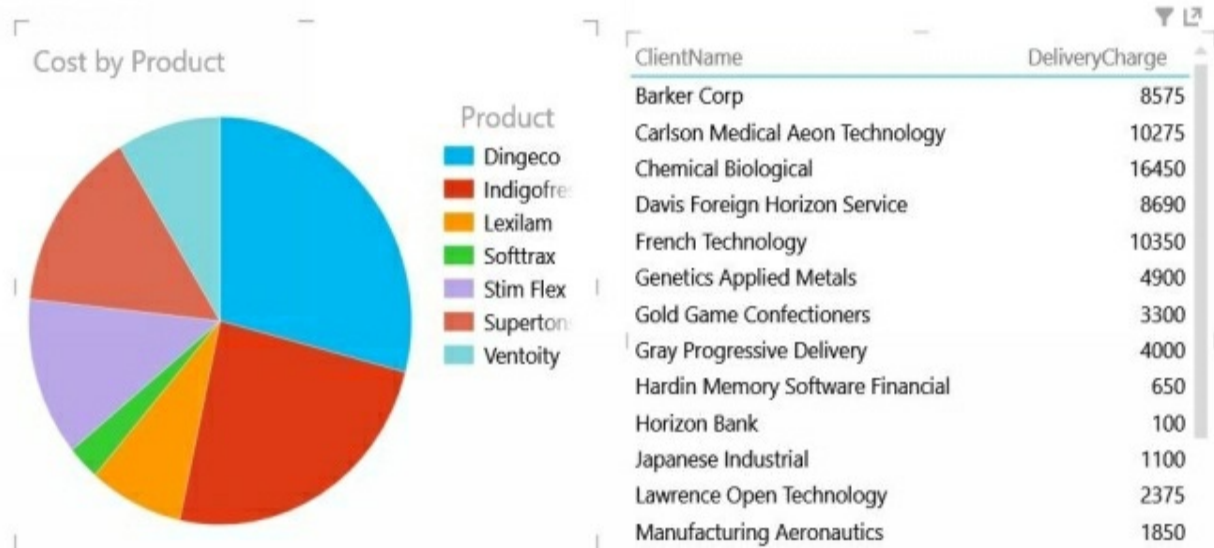
1. Create a new Power View report.
2. Click on ClientName and DeliveryCharge to create this table:



ClientName	DeliveryCharge
Barker Corp	1600
Carlson Medical Aeon Technology	2250
Chemical Biological	4850
Davis Foreign Horizon Service	2290
French Technology	550
Genetics Applied Metals	550
Paragon Dynamantics	1325
Progressive Instrument Dynamics	1100
Reilly Mation	775
Research Science Peripherals	1600
Sampson Recreational Of Bethesda	1700
<b>Total</b>	<b>18590</b>

Now you are going to create a new pie chart.

3. Click and drag Product and Cost into the report section to create a new table.
4. With the new table selected, click on Other Chart, Pie to convert the table to a pie chart.
5. Resize the pie chart so you can see the slices and product names.



The chart is already set up to be a slicer since it only has one axis. Test it out by clicking on slice. You will see that the other pie slices are dimmed and the client table is filtered by product.

To cancel the filter, click on the highlighted slice again.

This is one feature that probably needs a Text box in your report to instruct your users of this ability. There is no obvious indication that this ability is included in the report.

## Cross Chart Interactions

**This** will make you look like a rock star when you use it in a presentation. Get ready to hear “wow, whoa!” from the audience. No seriously. It is that cool.

Continue working with the current Power View report. You should have a pie chart (Cost by Product) and a table (ClientName and DeliveryCharge)

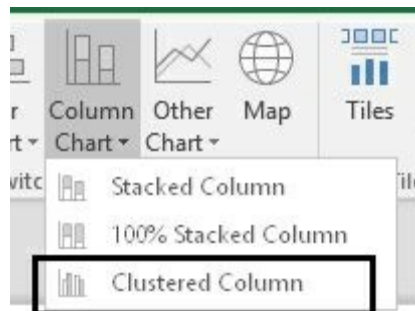
1. Make sure nothing is being filtered (click on the pie slice to show all data).
2. Click and drag State Name to the report section.
3. Click on Net Profit.

You should have a new table that shows Net Profit by State

State Name	Net Profit
Arkansas	417495
Connecticut	23815
Georgia	331850
Idaho	67850
Illinois	-23650
Indiana	237085
Maryland	289225

Change this table into a Clustered Column chart:

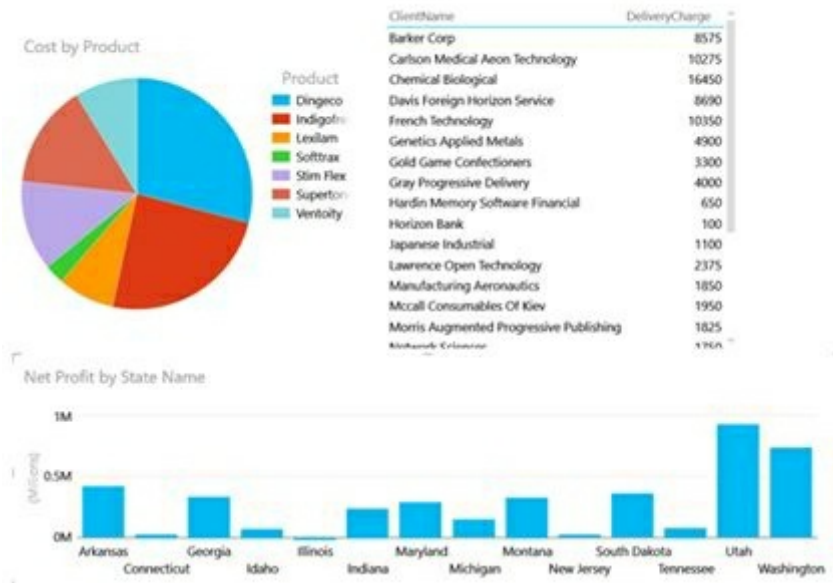
4. With the new table selected, click on Column Chart, Clustered Column.



5. Resize the column horizontally so you can see more data.

Your report should look something like this.

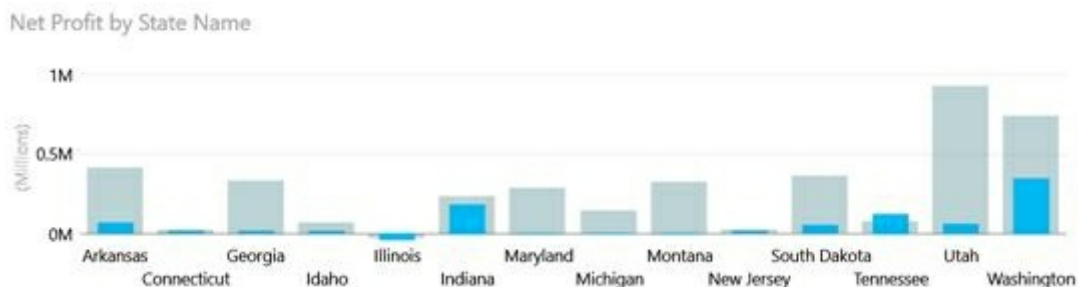
Click here to add a title



It doesn't look like it but all objects are connected to one another.

6. Click on a slice in the pie chart.

What happened? The Client chart was filtered to show only delivery charges related to the product selected. The column chart also changed. I clicked on the Dingeco slice and my column chart looks like this:



The column chart now shows the Dingeco data in a solid color (because that was the pie slice I clicked on) and the total bar in a lighter color. The two colors are a visual representation of the proportion of Dingeco to the total on a per State basis.

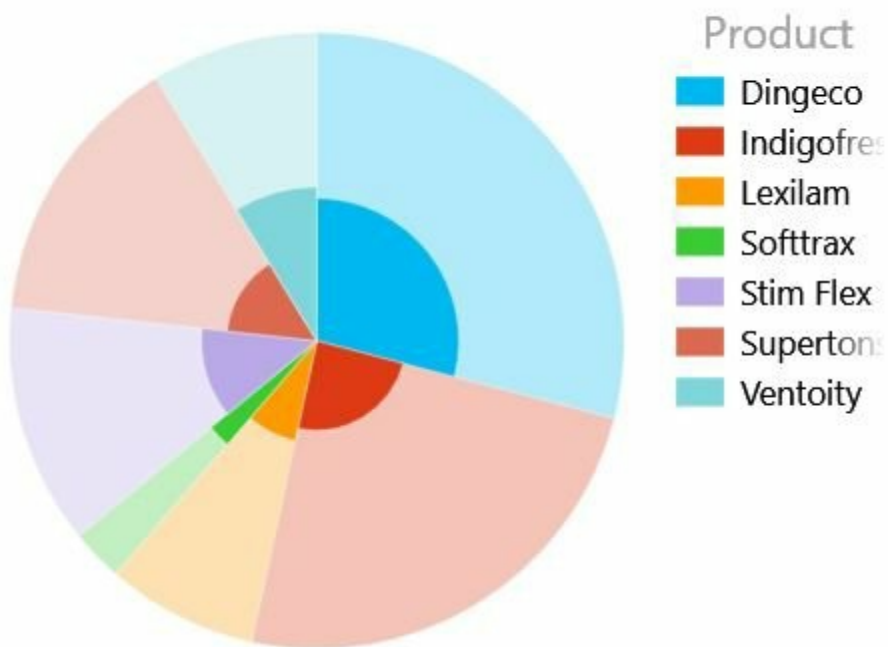
Admit it, you're impressed...

I'm going to impress you some more...

7. Click on the pie slice you filtered on to clear the filter.
8. Now click on the Utah column in the column chart.

The Client table will show only clients in Utah and the pie chart looks all funky.

Cost by Product



The same color logic applies here. The solid colors represent the proportion of Utah sales by product to the total.

Impressive huh? Wait, I'm not done yet. :-)

9. Click on the Pie Chart to select it.
10. Click on Qtr-YY and drag it down to the Vertical Multiples box.

Now you have multiple filtered pie charts that show per quarter, the proportion of sales in Utah.



Please keep this in mind, even though I am showing you each feature one by one, they do not need to be used in isolation. The previous exercise shows how you can mix in all the Power View features.

Power View is just presenting the data in the Data Model. You can't break anything in the data. Mix up all the features, poke around, play with it until you get the right dashboard or analysis you need. If you mess up a chart, delete it. Recreate that one again until you get it right.

## Images

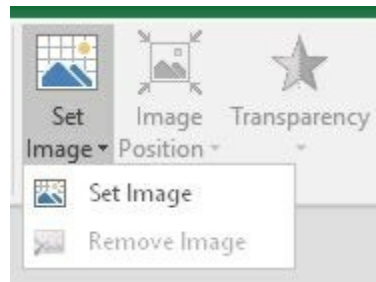
Now we are going to review how to add images to Power View reports. One item to keep in mind is that Power View will only accept two kinds of image file types: jpeg and png. If you have another file type, you must use Save As either of these two types in your image processing software.

### Background Images

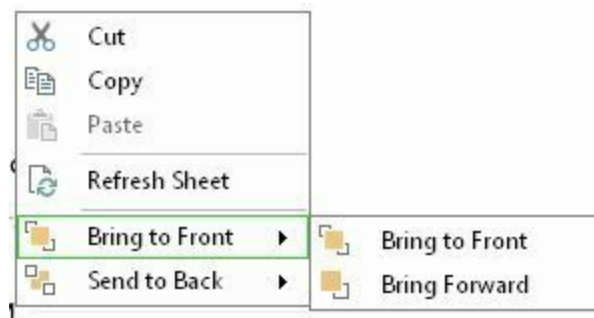
You can add a background image to your Power View report by clicking the Set Image button and then browsing to the image you want to use.

You can also change the transparency of the image by clicking the

Transparency button.



If you have several images in a report, you can have one in front of the other by right clicking on the image and choosing 'Bring to Front' or 'Send to Back'



## Data Bound Images

This is another Power View killer feature. It takes a bit of prep work (nothing difficult though, don't panic) but it will add yet another level of 'wow factor' to your presentations.

Data bound images are images that are imported into the data model itself. They are stored there and can be used in Power View. In order to get this to work, you are going to go back into Power Query and work with a new query. Then you are going to learn how to use these images in slicers, filters and cards.

## An Important Note about Images

Don't get in trouble by using images. What I mean is, if you take any image from the Internet and use it in your presentations, make sure you have the appropriate rights to it. The image creator can come after you for copyright infringement. You don't want that. Of course, if you are using your corporate images, get clearance from your legal department.

For this lesson, I just created some images with the product names in a different font. Yeah, they are ugly but I want to avoid any legal issues.

All right, let's get started.

The first thing you have to do is get the images from your PC into the data model. You are going to use Power Query for this. You **have** to use Power Query. Power View does not change data, it only presents it. Power Pivot does not change data; it only manages relationships and does calculations. Power Query **does** change data and imports it into the data model.

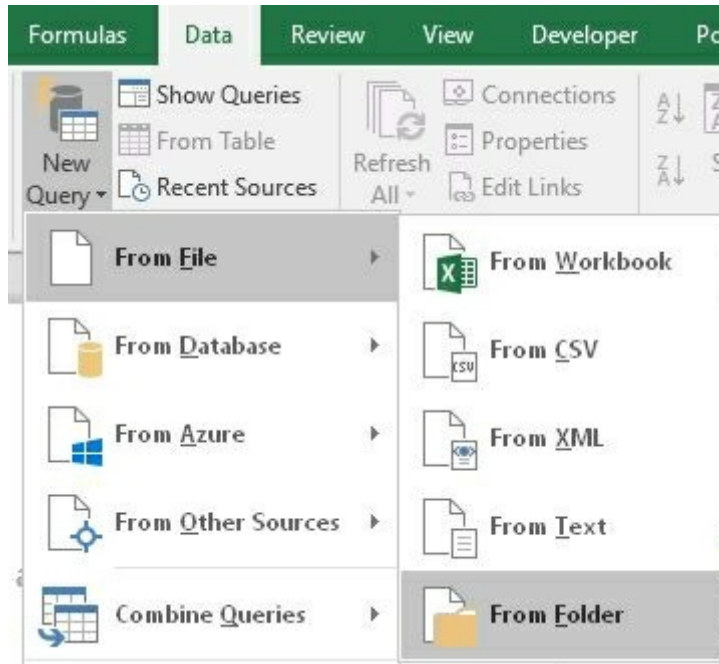
**Note:** I am using Excel 2016. If you are using a different version of Excel opening Power Query might be a bit different.

1. Open Power Query (for me, I click on Data, New Query).

You are going to import all the images from the Images folder (these images were included in the email with the follow-along workbook).

2. Click on From File, From Folder.





3. Click Browse and navigate to the Images folder on your PC.



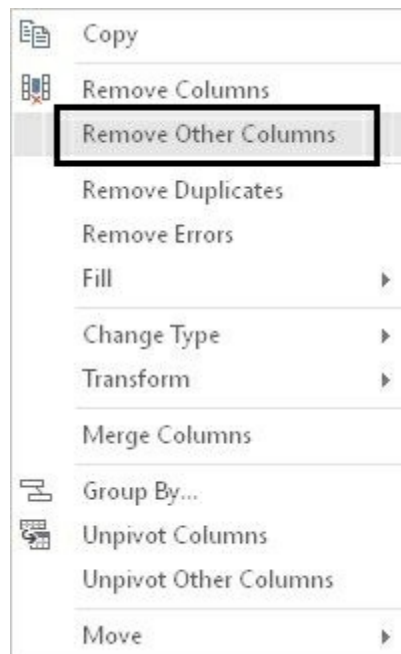
4. Click OK.

5. Click CTRL and select both the Content and Name fields.

	Content	Name	Extension
1	Binary	dingeco_3.jpg	.jpg
2	Binary	indigofresh_2.jpg	.jpg
3	Binary	lexilam_7.jpg	.jpg
4	Binary	softtrax_5.jpg	.jpg
5	Binary	stimflex_1.jpg	.jpg
6	Binary	supertonstock_4.jpg	.jpg
7	Binary	ventoity_6.jpg	.jpg

These are the only two fields that we need. Let's get rid of the rest of them.

6. Right-click on the columns and select 'Remove Other Columns'.



Your query should look like this:

	Content	Name
1	Binary	dingeco_3.jpg
2	Binary	indigofresh_2.jpg
3	Binary	lexilam_7.jpg
4	Binary	softtrax_5.jpg
5	Binary	stimflex_1.jpg
6	Binary	supertonstock_4.jpg
7	Binary	ventoity_6.jpg

The ultimate goal is to use the images to represent a product in the data model. The only way to do this is to have a related field from the Product table (already in the data model) to this table.

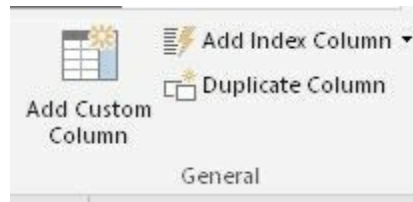
This is the Product table in the data model:

	ProductID	Product	Add Column
1	1	Stim Flex	
2	2	Indigofresh	
3	3	Dingeco	
4	4	Supertonstock	
5	5	Softtrax	
6	6	Ventoity	
7	7	Lexilam	

You need to build a relationship between the ProductID in the Product table to our Images table. The image names contain the correct ID. You are going to create a calculated column in Power Query that will extract the ID from the name.

You will need to do something similar for all images you load into Power Query. You can rename the files with the ID or you can build a lookup table that has ImageName in one field and ID in the other. Then you can import that new table and use that as a lookup. **The thing you cannot do is type in numbers (the IDs) directly into Power Query.**

7. Click on 'Add Custom Column' in the 'Add Column' tab.

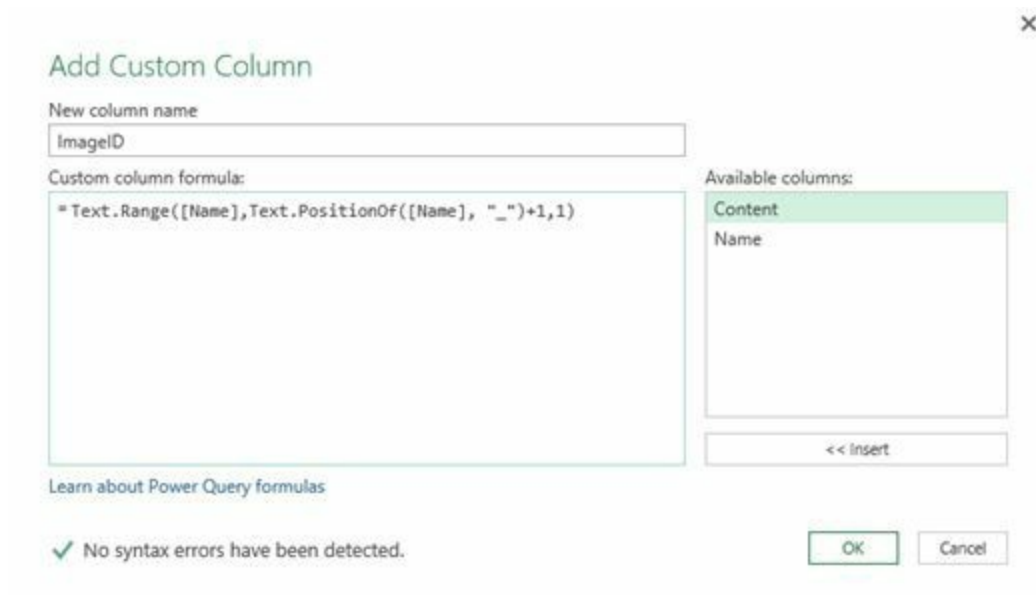


8. Type in this formula to derive the ID from the name.

`Text.Range([Name],Text.PositionOf([Name], "_")+1,1)`

**Note:** This formula syntax is case sensitive.

9. Rename the column ImageID.



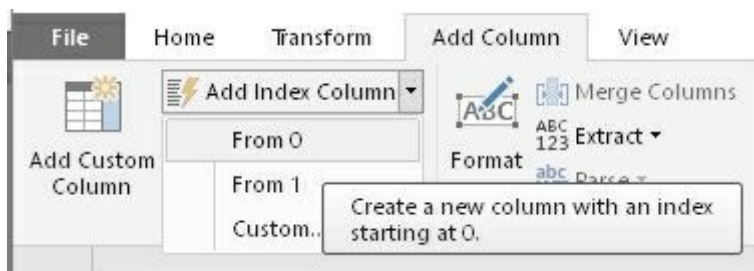
10. Click OK.

Your new query results will look like this:

	Content	Name	ImageID
1	Binary	dingeco_3.jpg	3
2	Binary	indigofresh_2.jpg	2
3	Binary	lexilam_7.jpg	7
4	Binary	softtrax_5.jpg	5
5	Binary	stimflex_1.jpg	1
6	Binary	supertonstock_4.jpg	4
7	Binary	ventoity_6.jpg	6

Now you need to add an Index column. Honestly, I'm not sure why (since you aren't going to use it) but I know if you skip this step the exercise won't work. I suspect there is some fancy data stuff going on in the background that requires this.

- Click on 'Add Index Column' in the 'Add Column' tab.



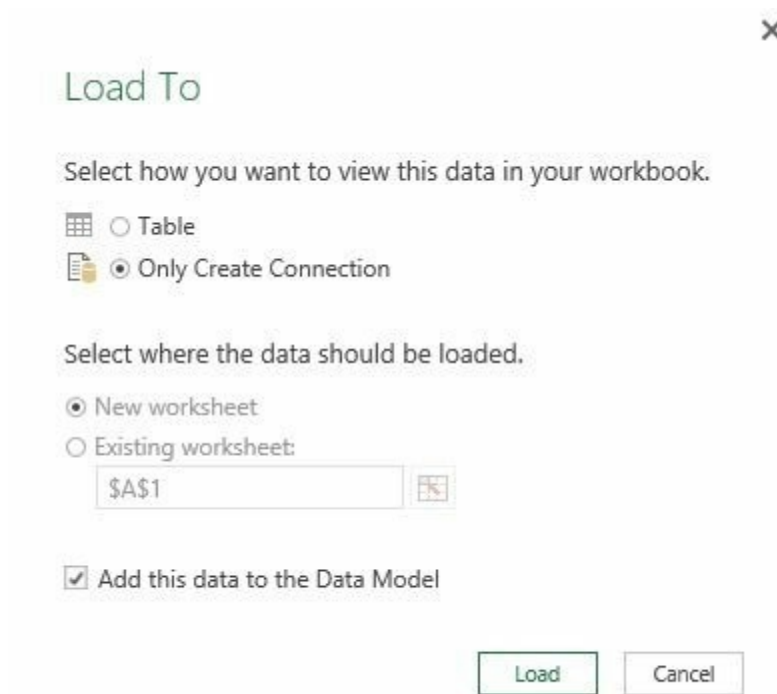
- Choose 'From 0' or 'From 1'. It doesn't matter which one.

	Content	Name	ImageID	Index
1	Binary	dingeco_3.jpg	3	0
2	Binary	indigofresh_2.jpg	2	1
3	Binary	lexilam_7.jpg	7	2
4	Binary	softtrax_5.jpg	5	3
5	Binary	stimflex_1.jpg	1	4
6	Binary	supertonstock_4.jpg	4	5
7	Binary	ventoity_6.jpg	6	6

- In the Power Query Home tab, select 'Close & Load To...'



14. Select 'Only Create Connection' and 'Add this data to the Data Model'.



The important part is the 'Add this data to the Data Model'. You don't really need to load the data into a worksheet, you just want it in the data model. If you do load it into the worksheet it's not a big deal, it's just an extra worksheet you don't need.

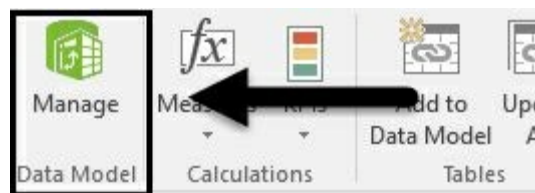
15. Click Load.

**Important Note:**

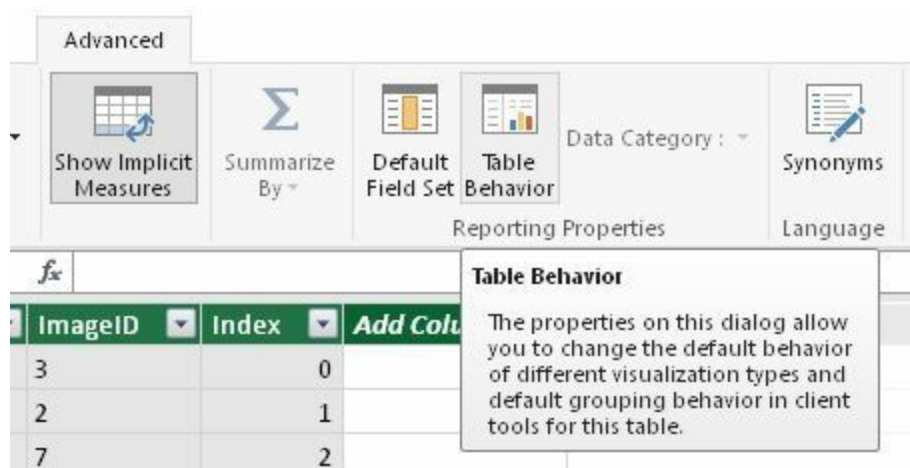
I think I found a bug. I have a pretty powerful computer and I kept getting an error saying that there was not enough memory and that I should use 64-bit Excel. My computer definitely has enough memory for this exercise. I had to close Excel completely and restart this exercise in order to get 'Load' to work.

Now you have to change the table properties in Power Pivot.

16. In the Power Pivot ribbon, click Manage.



17. Click on the Images tab.
18. Click on Advanced, Table Behavior.



19. Change the values in the Table Behavior box so they match this image.

Row Identifier:

Keep Unique Rows:

- Content
- ImageID
- Index
- Name

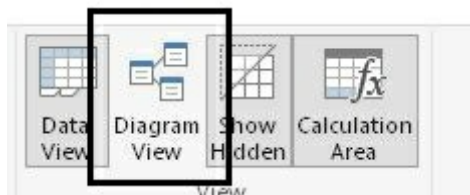
Default Label:

Default Image:

20. Click OK.

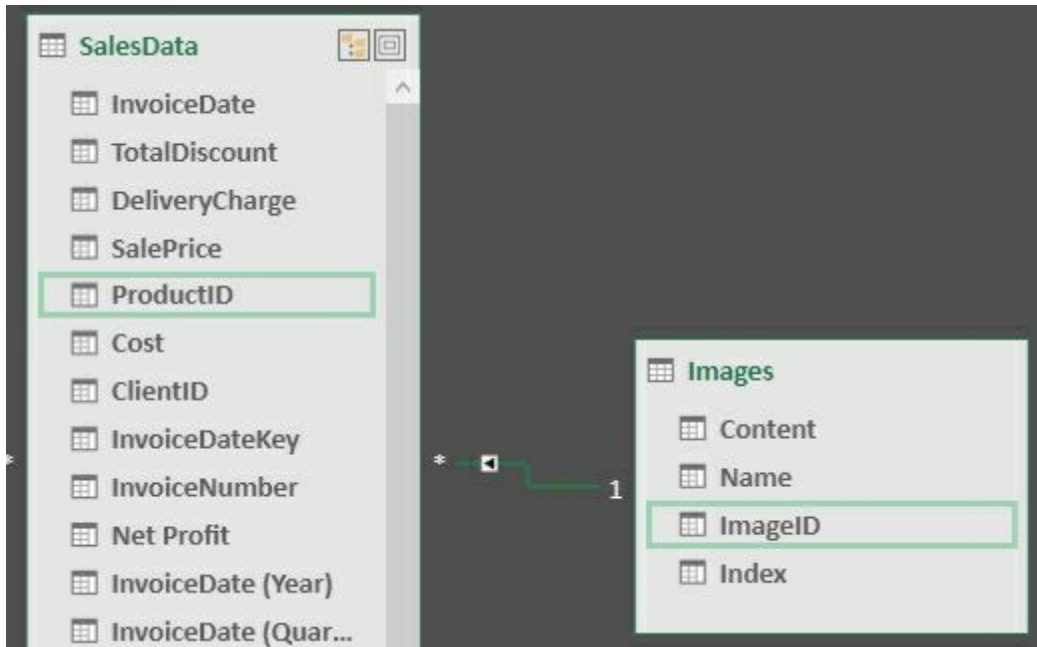
Now you need to establish a relationship between the newly imported Images table and the existing Product table.

21. Click on the Diagram View tab in the Home ribbon.



22. Click and drag ImageID from the Images table to ProductID in the Sales Data table.





23. Close PowerPivot.
24. Save the workbook (I don't want you losing all this work!).

Back to Power View!

25. Create a new Power View report.
26. Click on Net Profit then ClientName to create this table:

Net Profit	ClientName
336060	Barker Corp
237085	Carlson Medical Aeon Technology
735710	Chemical Biological
665760	Davis Foreign Horizon Service
331850	French Technology
188510	Genetics Applied Metals
23815	Gold Game Confectioners
67850	Gray Progressive Delivery

Now you are going to add an image-based slicer.

27. Click and drag 'Content' from the Images table to create a new list. The list will have the images from the data model.

Content

---

Dingeco

Indigofresh

Lexilam

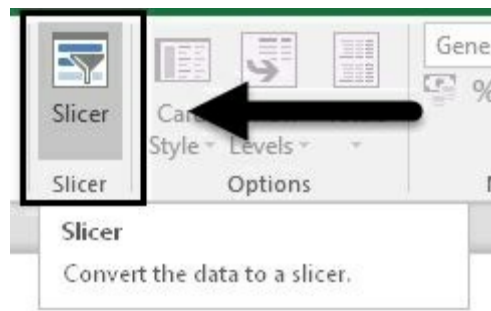
Softtrax

Stim Flex

supertonstook

Ventoity

28. With the new list selected, click on Design, Slicer.



Clicking on the different images will filter the data in the other table.

### **Optional**

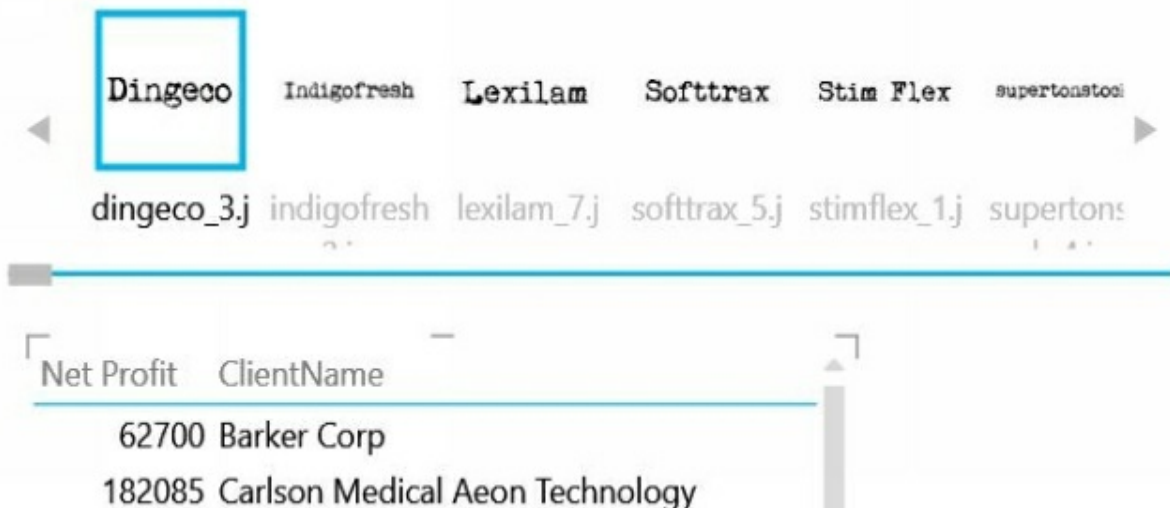
You can also use the images as Tiles or Cards.

## Tiles

29. Right click on the Slicer and select Cut to get rid of it.
30. Click any cell inside the table to select it.
31. Click and Drag 'Content' from the Images table to the 'Tile By' box.

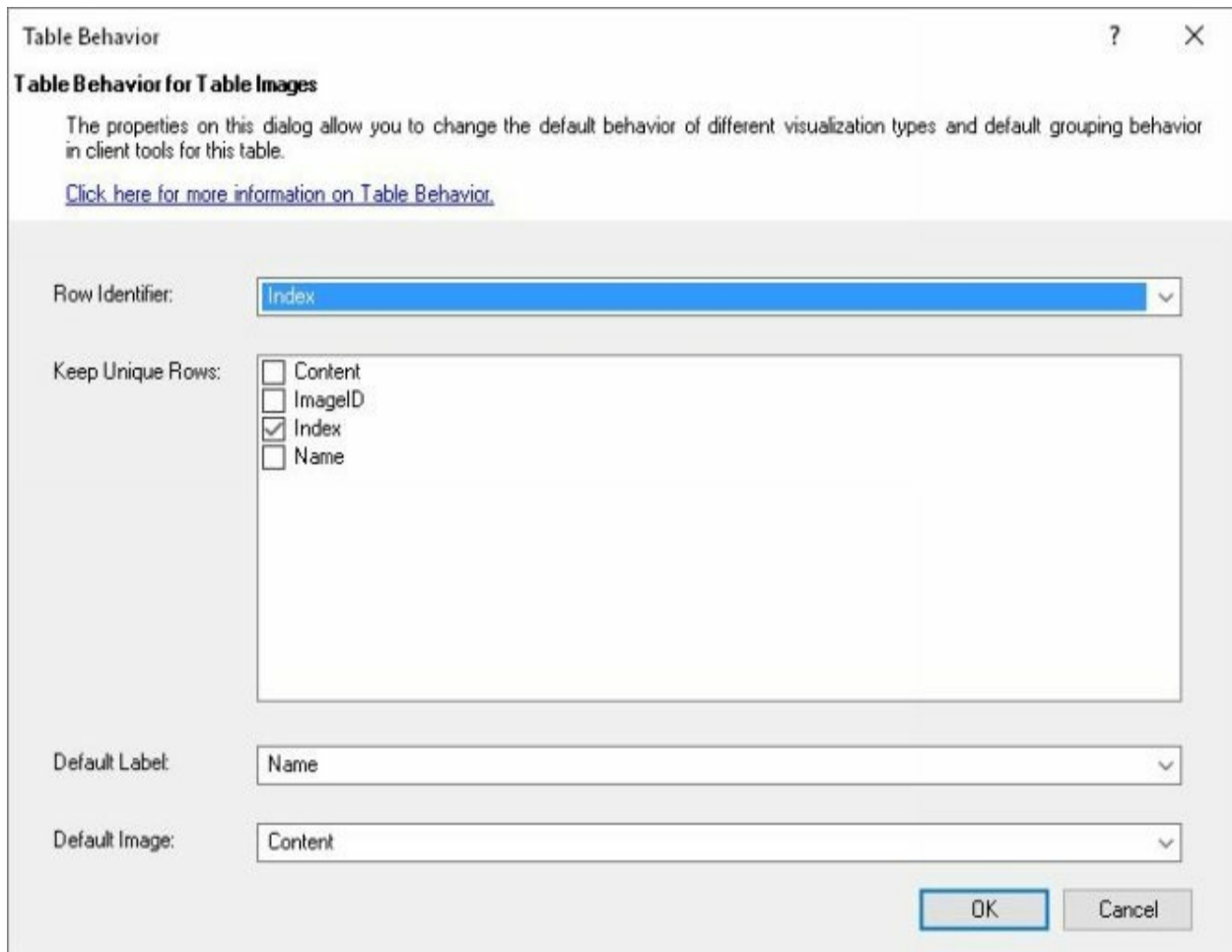


Now you can use the images to scroll through each tile.



## Default Labels

Each image in the Tile By box has the file name there. This is because in PowerPivot, you set the filename as the default label in the Table Behavior window.



You can go back to Power Pivot and select a different column as the default label. If you select [No Column] numbers will appear in the Tile By box. If you put a blank in a new Power Query column, the tiles show (Blank). I don't think you can have an empty Default Label.

### **Potential Uses of this Feature**

You can have a report that use images of your:

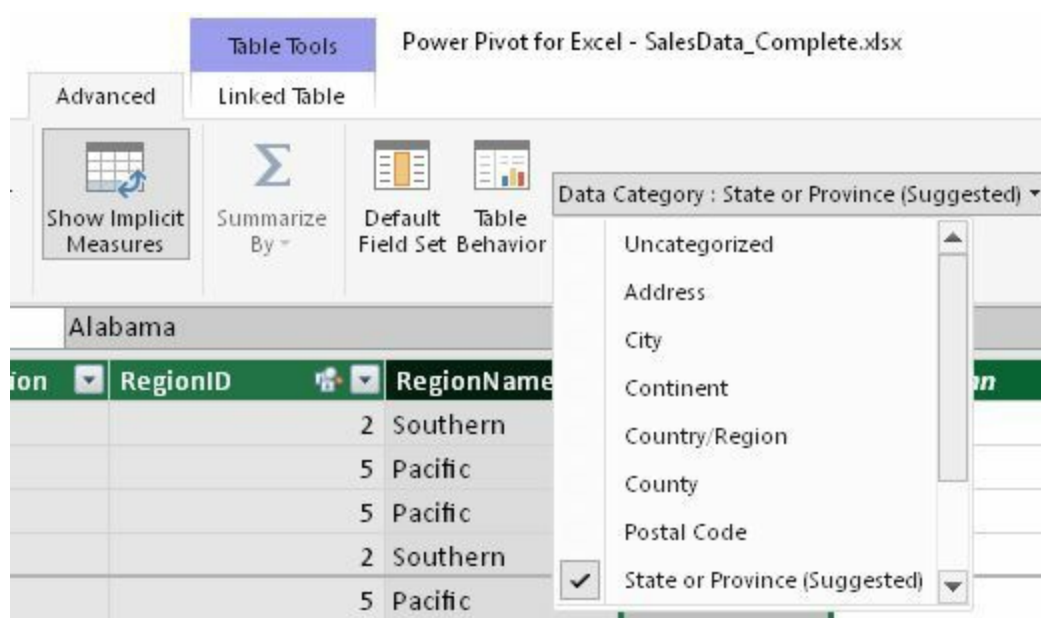
- Products
- Regions
- States
- Employees
- Salespeople
- Customer Logos

- and so on...

## Mapping Data

You can also use Power View to present geographical data in a map. Maps in Power View use Bing maps, so you will need to have Internet connectivity if you want to use this feature.

Also, Power View tries its best to determine if a field is geographical or not. In some cases, you will need to go back into Power Pivot and set the data type as the appropriate type. This is where you do that in Power Pivot:



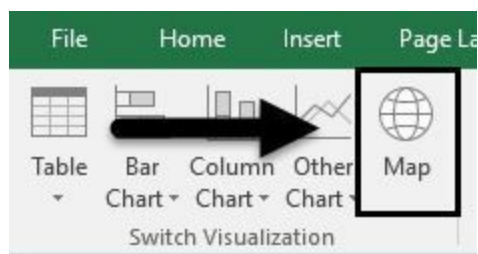
Let's create a simple map showing Net Profit by State.

1. Create a new Power View report.
2. Click on Net Profit and State.

You will have this table:

State Name	Net Profit
Arkansas	417495
Connecticut	23815
Georgia	331850
Idaho	67850
Illinois	-23650
Indiana	237085
Maryland	289225
Michigan	143550
Montana	324800
New Jersey	20750
South Dakota	358820
Tennessee	74370
Utah	923835
Washington	735710
<b>Total</b>	<b>3925505</b>

3. With the table selected, click on Map.



4. Resize the map so you can see the data.



You can click and drag to move around the map or you can use the control in the top right to navigate in it.



## Conclusion

So, what did you think about Power View? I think once you get used to new buttons, you can build some impressive and amazing presentations right in Excel. No muss, no fuss, and no programming involved. All you need to do is make sure you have all the data fields and relationships set up in the Data Model. After that, it's just a matter of adding fields and filters to build your presentation.

Can you image how impressed people are going to be with the interactive and animated charts you can build? I think you're gonna get a promotion out of this! :-)

Mastering Excel  
Power Map

Mark Moore

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## What is Power Map?

Microsoft is taking Excel in a new direction. Microsoft has included in Excel some very powerful tools to help users analyze large volumes of data. This analysis is usually called Business Intelligence (BI). Previously, processing and working with these large data sets was limited to experienced technical professionals that used expensive software packages. Microsoft wants to do away with that. They want to bring BI to the average user. They use the term ‘Self Service Business Intelligence’ to indicate that users can now perform this analysis without calling in the IT departments or external consultants.

Microsoft’s toolset is called the Excel BI toolkit. It has several different tools:

- **Power Query** - Used to import data
- **PowerPivot** - Used to analyze data
- **Power View** - Used to create presentations
- **Power Map** - Used to create geographical presentations

This lesson will cover Power Map.

### **Power Map**

Power Map is a mapping tool that can take data from the Excel Data Model or directly from a spreadsheet and present it on a map. If you have gone through the previous lessons on Power View, you might be wondering why Power Map exists at all since you can add maps in Power View. Power View can add maps and other visualizations in a report. Power View-based maps also benefit from the powerful filtering capabilities in Power View. However, Power Map does have many features that Power View-based maps do not. I will go through all the Power Map features and by the end of this lesson you’ll know when you will need to use which mapping utility.

## Installing Power Map

### Excel 2013

Power Map comes installed with Office 365 Pro and Excel 2016. For Office 2013, you will need to download and install the Power Map add in.

As of this writing, the URL to download Power Map for Excel 2013 is:

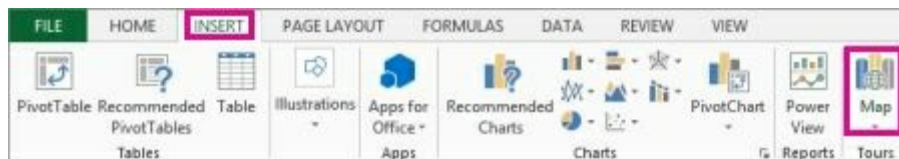
<https://support.office.com/en-us/article/Power-Map-for-Excel-82d65bd7-70c9-48a3-8356-6b0e82472d74>

This URL will probably change in the future. To look for the addin, search for the terms 'Power Map Excel 2013' and you should find the correct webpage.

The Power Map add-in will work for all the following versions of Excel 2013:

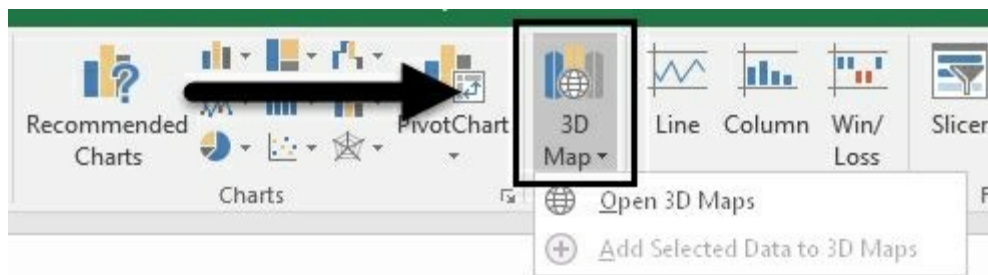
- Office Professional Plus 2013
- Office Standard 2013
- Office Home and Student 2013
- Office Home and Business 2013
- Excel 2013 standalone

In Excel 2013, Power Map will look like this:



### Excel 2016/Office 365

In this version of Excel, Microsoft has renamed Power Map to 3D Maps. The button is in the Insert ribbon.



## Excel 2013 vs Excel 2016 Differences

I'll start off here by apologizing. The Excel 2016 Power Map interface is slightly different than the Excel 2013 version. For example, when adding a new map, Excel 2013 has a three or four step wizard that asks for certain information. Excel 2016 does not have that interface and instead has one pane where you make all your choices.

I'm using Excel 2016 and I don't have a copy of Excel 2013 available. If you are using Excel 2013, some images in the lesson will not match with your system. I'm sorry for the inconvenience and I totally get that it might frustrate you not being able to follow the lesson exactly.

Rest assured that you can absolutely do everything in Excel 2013 that I am going to show you, it's just that you might need to click a few more buttons to get there.

## Data Connectivity

Power Map uses Bing maps to render its images. To use Power Map, you will need to allow Excel to connect to the Internet and use Bing Maps. Keep this in mind when working behind a corporate firewall. If Power Maps does not display data, you may have to contact your IT department.

## Data Sources

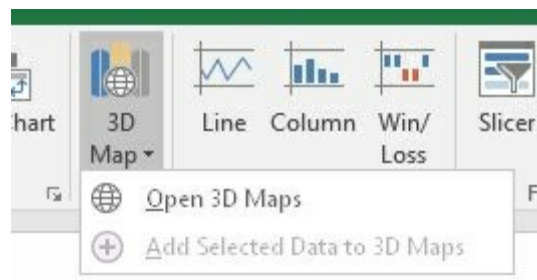
Power Map can use data directly from Excel or from the Excel Data model. For this lesson Power Map will use data from the Data Model.

## Region Maps

Let's just start working with Power Map. Not much theory in this lesson. Lots of hands-on time and you'll get how the product works pretty easily.

Power Map will show data by Country, City or State. Let's see what that region maps looks like.

1. Open the follow along workbook, PowerMap.xlsx.
2. Click on an empty cell in any worksheet.
3. Click on Insert, 3D Maps (Excel 2013: Insert>Map>Launch Power Map).

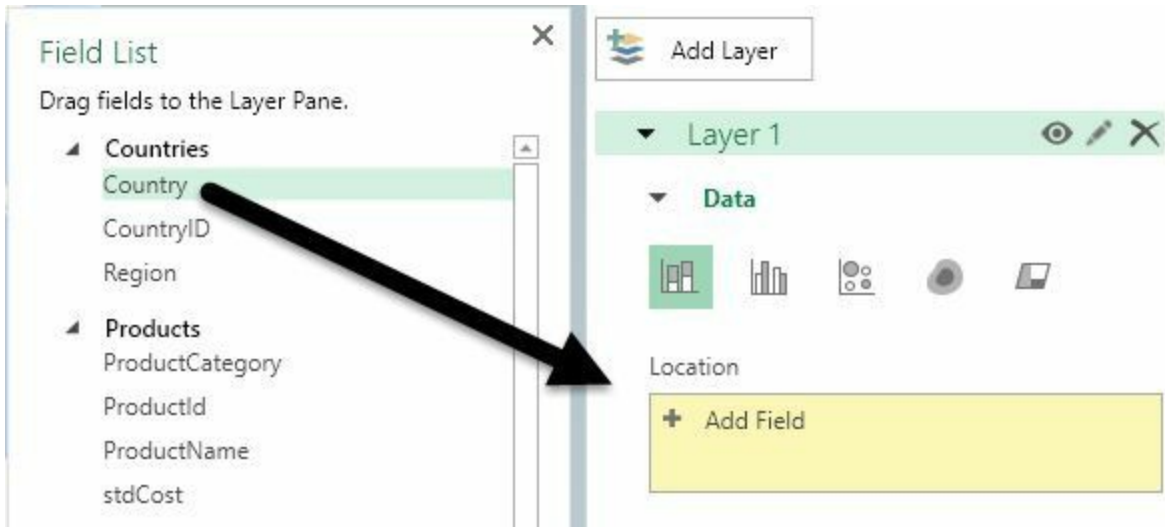


If you're using Excel 2013, it will not be 3D Map. Power Map will be here:



Power Map opens in a new window, outside of Excel.

4. Click and drag the Country field from the Field List to the Location box (Excel 2013: 'Geography and Map Level' box).



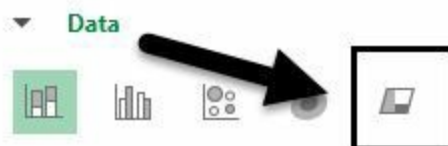
There are five types of maps that Power Map supports.

- Stacked Column
- Clustered Column
- Bubble
- Heat Map
- Region

You change the map type by clicking these buttons in the Layer pane. The default map type is a stacked column.

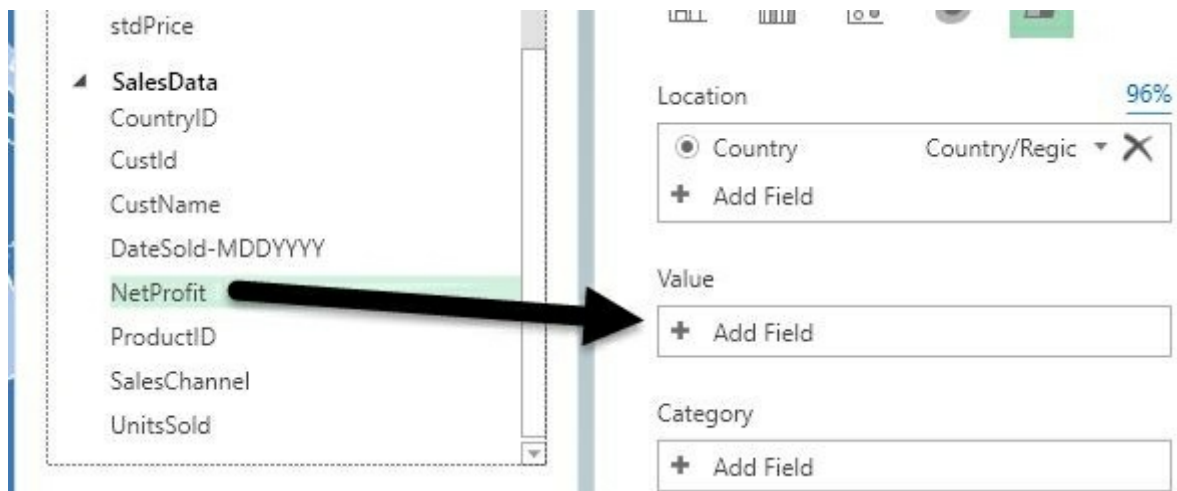


5. Change the map type from stacked column to region.





6. Click and drag the NetProfit field from the Field List to the Values box.



You will see each region's cumulative Net Profit represented by color.



If you hover over a data point, you'll see a pop-up window showing detailed data on that particular country.



Let's add more data to the map.

7. Click and drag the 'Product Category' field from the field list to the Category box.

▼ Data

Location 96%

Country Country/Regic ✕

+ Add Field

Value

NetProfit (Sum) ✕

+ Add Field

**Category ✕**

ProductCategory ✕

Time

+ Add Field

▶ Filters

▶ Layer Options

8. Change the map type to Clustered Column.

Add Layer

▼ Layer 1 ✕

▼ Data

Clustered Column

Location 98%



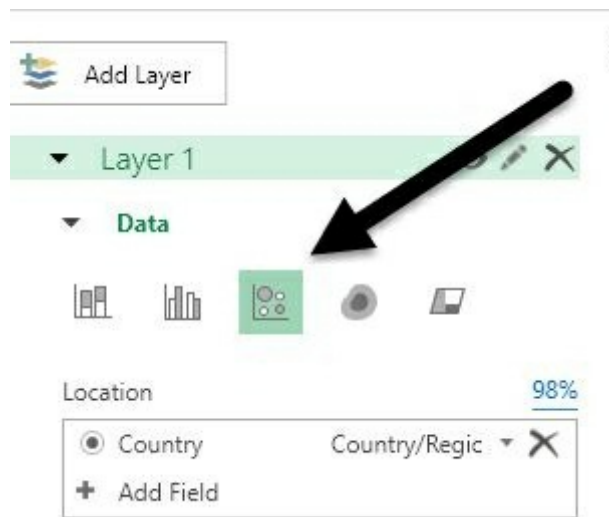
Now, this is starting to look pretty cool. You can see column charts for each country.

9. Test out these arrows in the bottom right of the map. They don't do what you think they do!

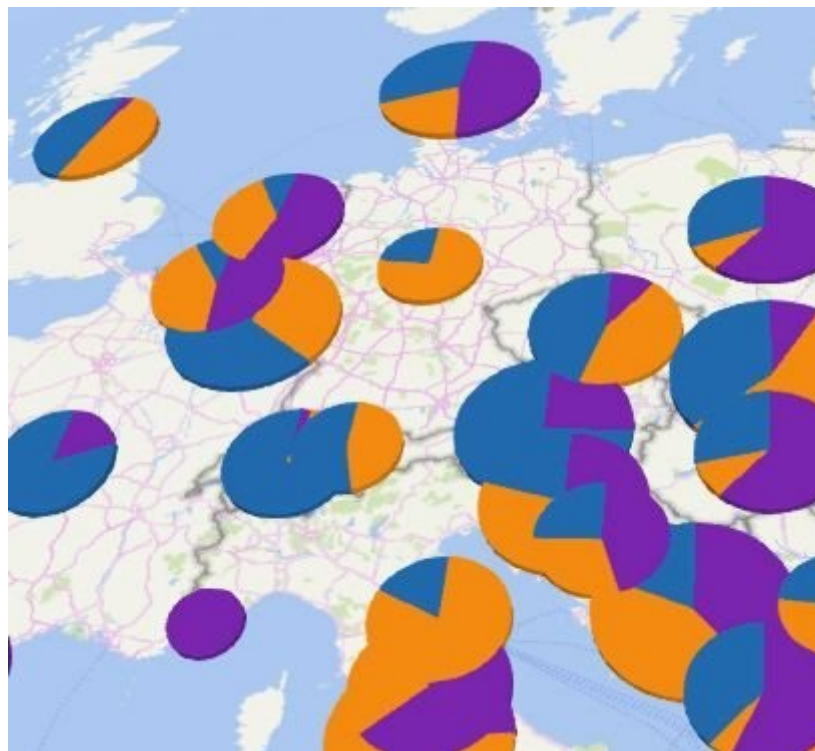


The up and down arrows change the pitch of the map. The left and right arrows change the rotation of the map. You can use the + and - to zoom in and out in the map. You can also use the mouse scroll wheel to zoom.

10. Change the chart type to bubble.



Now you will see a pie chart for every country. Each slice of the pie represents a product category.



**Note:** The reason the bubble chart shows pie charts is because you have a field in the Category box. If you remove that field, the map will turn into a bubble chart (with solid color circles representing Net Profit)

Notice that the Layers pane changed a bit when you changed the chart type to Bubble. The 'Height' box now reads 'Size'. This pane will change based on the chart type selected.

This change is subtle but it does matter? Why size? Size of what? The slices represent the Product Categories so what does this size attribute do?

The Size attribute represents the size of the circle. Larger circles represent a larger country Net Profit. You can see at a glance which countries had the greatest Net Profit by comparing pie size. When you find the country of interest, you can then focus on the pie slices to see the breakdown.

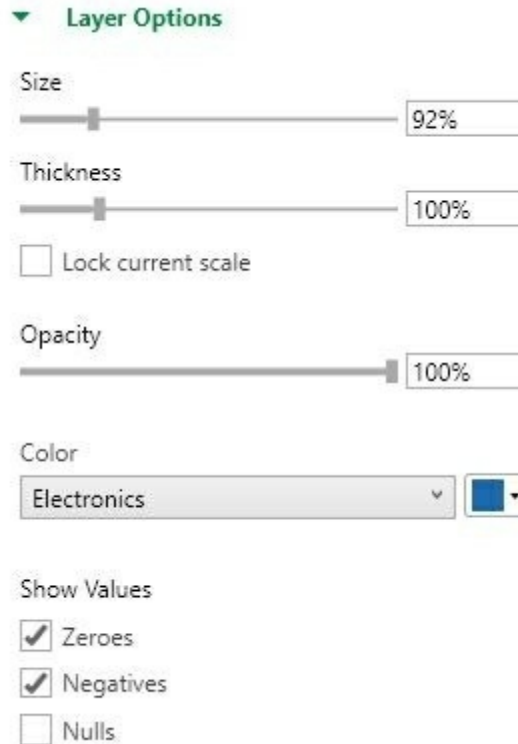
Pretty neat. This chart conveys a lot of information with just a few images.



## Map Properties

Let's work with the map properties to improve it.

1. Expand the Layer Options section of the Layer pane.



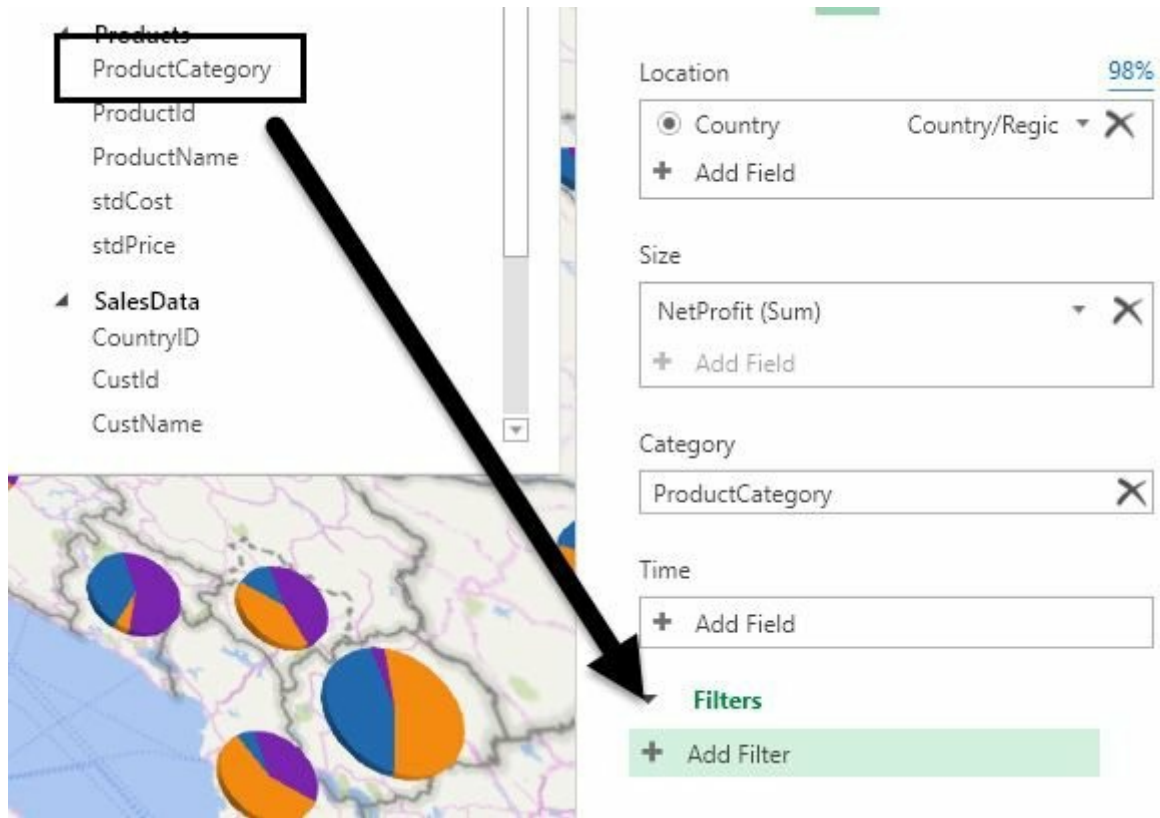
The options here are self-explanatory.

2. Use the scrollbar to change the size of the pies so they don't overlap in the map.

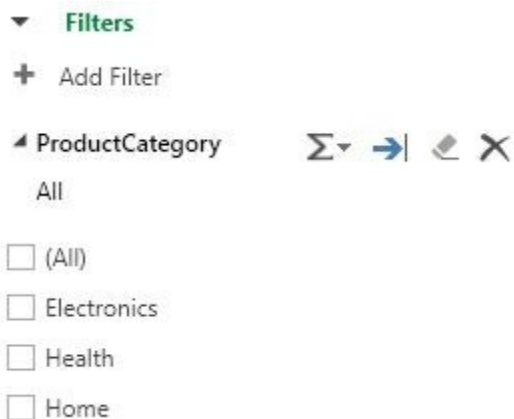
## Filters

Power Map can also filter that data displayed on the map. Let's suppose that you are only interested in seeing data related to products in the Health and Home category (you need to exclude Electronics).

3. Expand the Filters section of the Layers pane.
4. Drag the 'Product Category' field from the Field list to the Filters section.



The resulting filters section will look very similar to how you filter items in a Pivot Table or in Power View. If you need more advanced filters, click the small right-pointing arrow and you will see the advanced filter window.



Advanced filters work like Autofilters in Excel and in Pivot Tables.

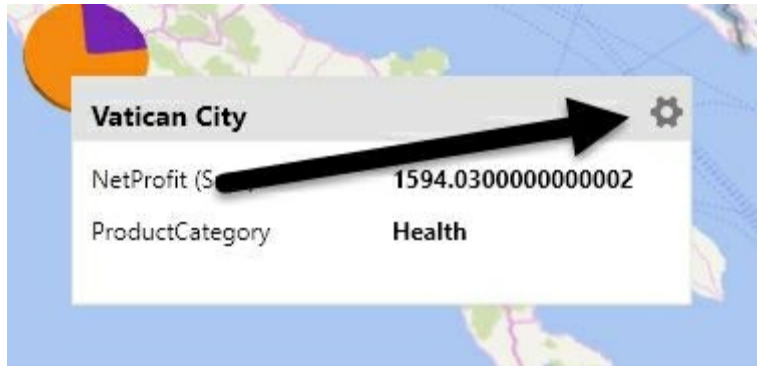
5. Click on Health and Home to exclude Electronics.



## Data Cards

Hovering over a data point in Power Map will display a Data Card. You can customize the information on the data card to show the data you need.

6. Hover the mouse pointer over any data point in the map.



7. Click on the small cog in the upper right corner to open the Card Editor.

Customize Data Card X

CHOOSE DATA FIELDS FOR CUSTOM TOOLTIP

Country  
NetProfit (Sum)  
ProductCategory Σ X  
+ Add Field

TEMPLATE 1

Country Value ▶  
NetProfit Value ▶  
ProductCategory Value ▶

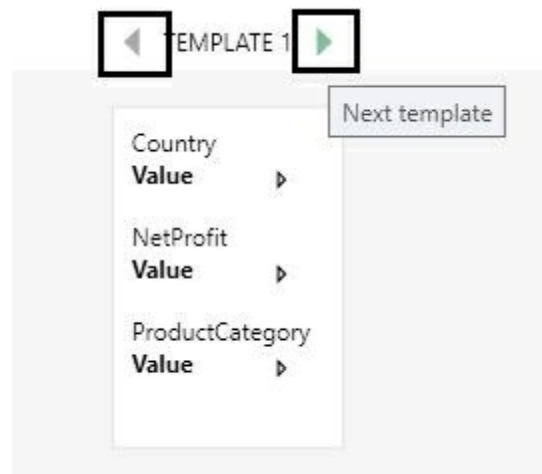
Reset to Defaults OK Cancel

You can do a lot of stuff here to customize a card. I'm going to list them here and you can play around with them as much as you want.

- You can add fields to the card (and not add them to the map) by clicking the 'Add Field' button
- Click and drag the fields to change their order
- Change the field name by clicking the pencil icon
- Change the field aggregation method by clicking Sigma



- Remove a field by clicking the x.
- Apply a pre-defined template by clicking the right and left arrows.



If you completely mess up the card appearance, click the 'Reset to Defaults' button to undo all your changes and start over.

8. Add the stdCost and stdPrice to the Data Card.



**Note:** The current version of Power Map does not have the ability to apply custom formatting to the value fields. I'm hoping this feature will be incorporated soon.

## Layers

You have been working in the Layer pane all along. What exactly is a layer? Each map and its customizations are stored in a layer. You can add new layers to superimpose maps on one another.

1. Click on the pencil icon to rename the layer to Net Profit.



Notice that you can also hide layers by clicking the eye icon.

2. Click the 'Add Layer' button (this might be different for you if you are using Excel 2013).



3. Rename the new layer Units Sold.
4. Drag the Country field to the Location box.
5. Drag the UnitsSold field to the Height box.

You will now have a column chart combined with the previous pie charts. It doesn't look that great.

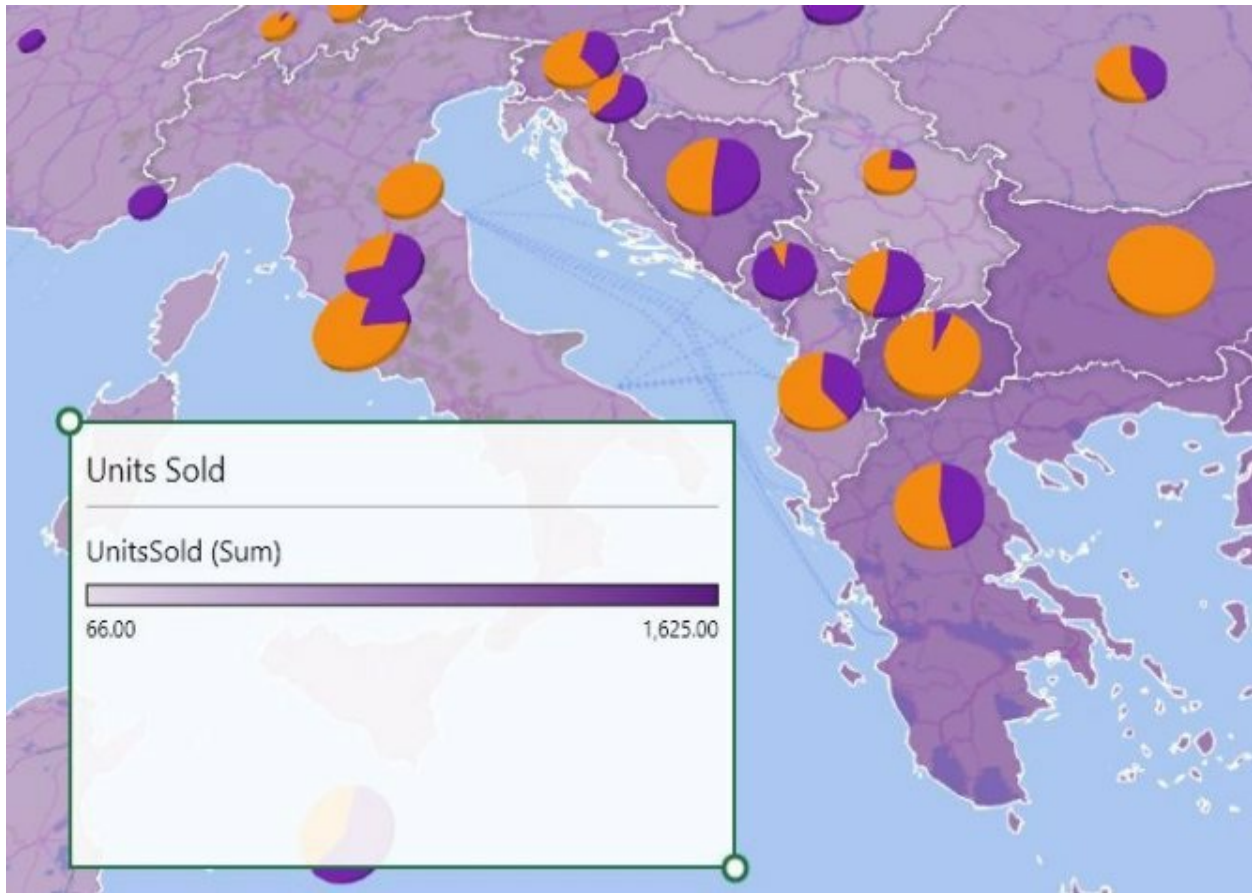


6. Change the map type to Region.



Now the maps look a bit better. You can still see all the following:

- NetProfit per country (based on the size of each pie)
- Breakdown of Health and Home (based on each pie slice)
- Total Units Sold (based on the shade of the country color)



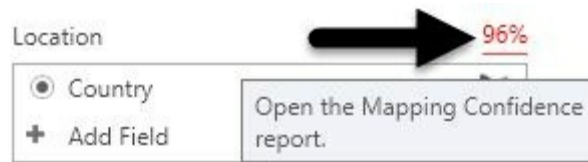
### **Important Note:**

The filter you applied in the Net Profit layer is applied to this new layer. Notice how Electronics is not shown in the map.

## Mapping Confidence

Power Map can use latitude, longitude, zip codes, country names, city names and even custom names to show geographic data. You need to be careful with data that is not precise. For example, suppose you have a data set that has Paris. Power Map will not know if you mean Paris, Texas or Paris, France. In this case, you will need to add another field to further define the geographical data. In this case, you can add a State or Country field and then add it to the Location box.

Power Map lets you know where it ran into trouble. As you work through the lesson you can see how confident Power Map is on its mapping guesses.



Clicking on the percentage will open the Confidence Report.

Mapping Confidence ×

We plotted 96% of locations on Units Sold with high confidence.  
Below is the list of locations we weren't sure about. [Copy Selected Items](#)

Country/Region	Result
Democratic Republic of the Congo	✘ No resolution for this address
Maldives	✘ Unable to fetch the region polygon for this address
Monaco	✘ Unable to fetch the region polygon for this address
Tuvalu	✘ Unable to fetch the region polygon for this address
Vatican City	✘ Unable to fetch the region polygon for this address
East Timor	⚠ Timor-Leste
Macedonia	⚠ FYRO Macedonia
Guinea	⚠ Papua New Guinea

Include more geography columns in your data to improve accuracy.

⏪ ⏩ Page 1 of 1 ⏪ ⏩ OK

If 96% accuracy is good enough, then you don't have to worry about the 4% errors. However, if you need greater accuracy, then you need to use this report as a starting point.

The red x's mean Bing maps doesn't have shape icons for these countries. You can't fix this directly in Power Map. You will need to go into the source data and try another name, add a longitude and latitude or add a zip code to see if Bing can retrieve the right country shape (if it has it available).

The Yellow warning icons indicate that Bing took its best guess. The data had

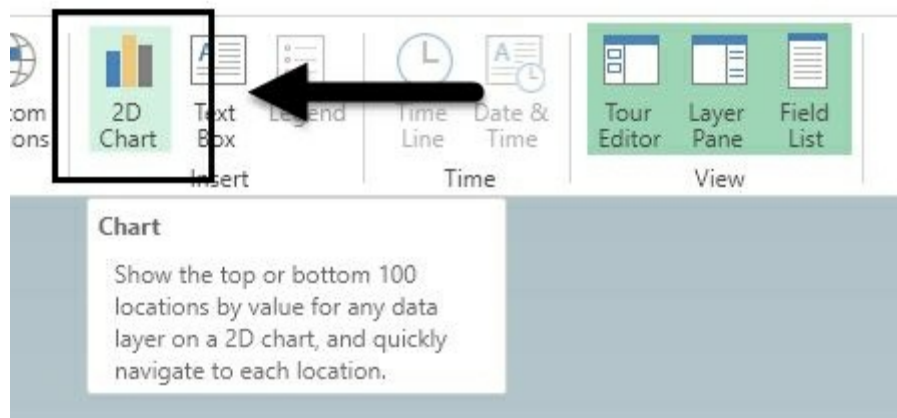
‘East Timor’ and Bing chose ‘Timor-Leste’.

## 2D Charts

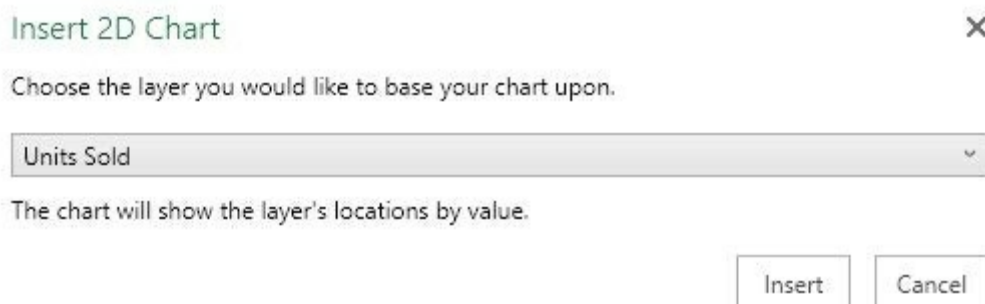
Sometimes a geographical map can be enhanced by a standard chart. For example, consider trying to look for the country with the highest number of units sold. You would have to move along the world map looking for the country. In these cases, using a 2D map will make searching (and visualizing data) easier.

Let’s add a 2D map to the Units Sold layer. (**Hint:** It’s pretty easy).

1. Click on the 2D Chart map in the Power Map ribbon.

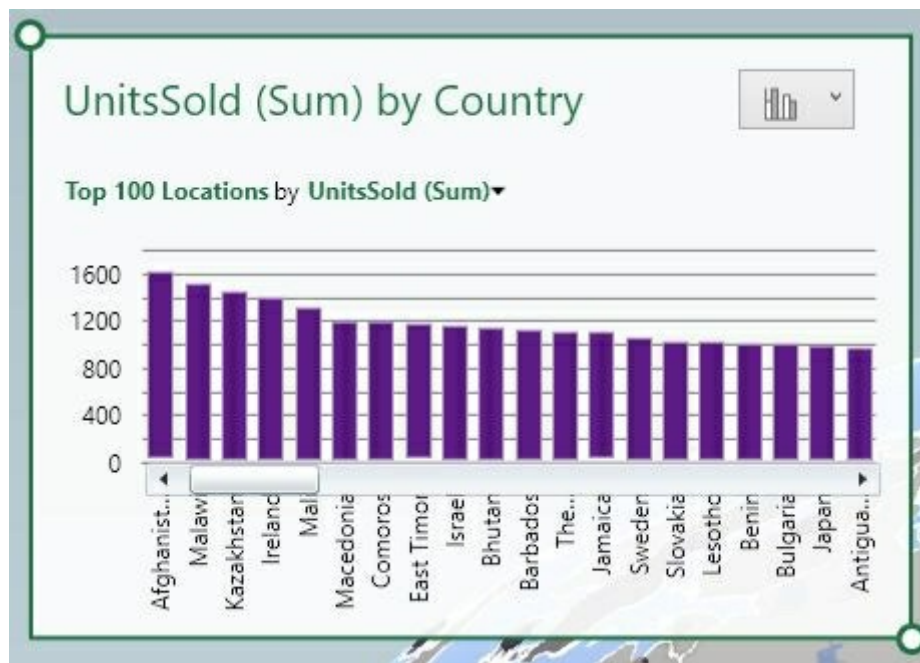


2. Chose Units Sold as the layer to apply the chart to.



3. Click Insert.
4. Drag the chart to one corner of the map.



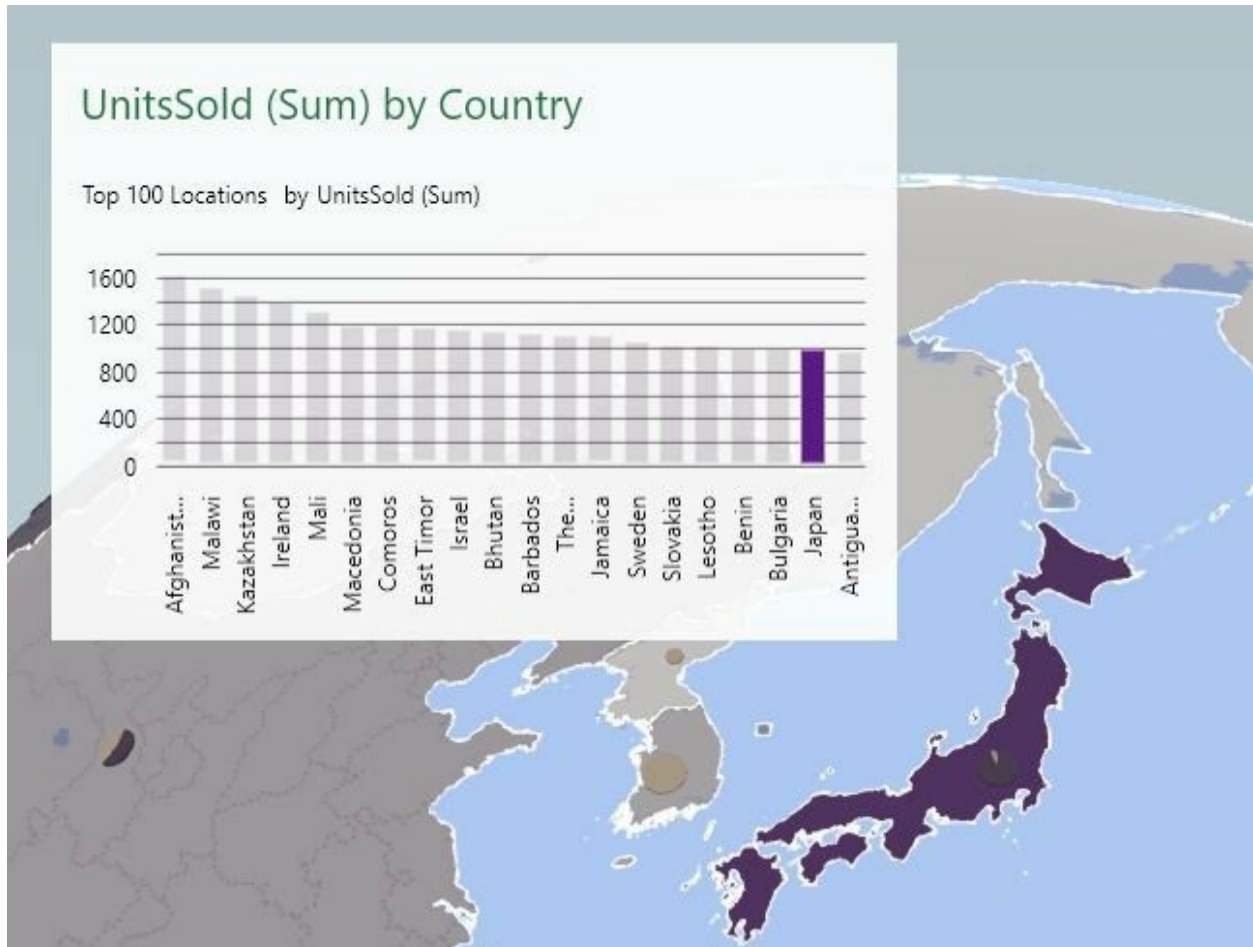


This map has a few useful features.

- You can change the map type by clicking on the map button in the top right of the map (you have to have the mouse pointer over the map for it to appear)
- You can see the Bottom 100 locations by clicking the 'Top 100 Locations' title
- If the map had multiple values, you could select another one by clicking 'UnitsSold (Sum)'
- Hovering over a column displays that country's data card

And this is the great one:

- Clicking on a column will highlight that country and move the map to that region



## Timelines

Timelines are great! Wait until you see them in action. Timelines let you leverage agile frameworks to provide a robust synopsis for high level overviews. They facilitate iterative approaches to corporate strategy to foster collaborative thinking and to further the overall value proposition. They organically grow the holistic world view of disruptive innovation via workplace diversity and empowerment.

You will learn to bring to the table win-win survival strategies to ensure proactive domination. At the end of the day, going forward, a new normal that has evolved from generation X is on the runway heading towards a streamlined cloud solution. User-generated content in real-time will have multiple touchpoints for offshoring.

Awesome right?

HAHAHAHAHAHAHAHA!

I'm just messin' with ya. That was a bunch of corporate nonsense I put in there to see if you were paying attention.



Back to timelines.

Power Map can display data as it changes over time. All you need is a field with a time measure in it.

Let's add a brand new map to the workbook.

1. In Power Map, click on File, Close. You won't lose the current map; it will be included in the Excel file.

Look at the data in Excel. Excel put a handy message box letting you know there is a map of the data.

	A	B	
1	ProductId	ProductName	ProductCa
2	S	<b>3D Maps Tours</b>	electronics
3	5	This workbook has 3D Maps tours available.	health
4	U	Open 3D Maps to edit or play the tours.	ome
5	2		electronics
6	BQM0G09	Softtrax	Health
7	CT0FZQV	Ventoity	Home
8	02791 K.I	Lexilam	Electronics

Tours is what Power Map calls each map.






2. Click on 3D Maps to add a new map. You'll see a new window appear.

Launch 3D Maps



3. Click on 'New Tour' to create a new map.
4. Drag the Country field to the Location box.
5. Drag the UnitsSold field to the Height box.
6. Drag the NetProfit field to the Height box.
7. Change the chart type to clustered column.
8. Drag the DateSold-MDDYYYY field to the Time box.

▼ **Data**

Location 98%

Country Country/Regio ▼ ✕

+ Add Field

Height

NetProfit (Sum) ▼ ✕

UnitsSold (Sum) ▼ ✕

+ Add Field

Category

<Heights>

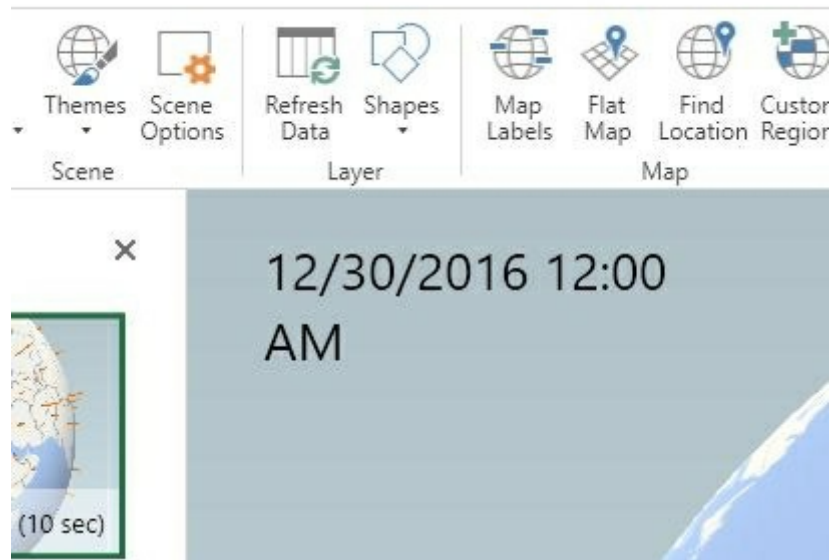
Time 🕒 ▼

DateSold-MDDYYYY (None) ▼ ✕

▶ Filters

▶ Layer Options

Two things were added to Power Map. A box (at the top left of the map) showing the date of the data shown; this box is called the time decorator.



A timeline has been added to the bottom of the map.



9. Click the Play button to see how data changes over time.

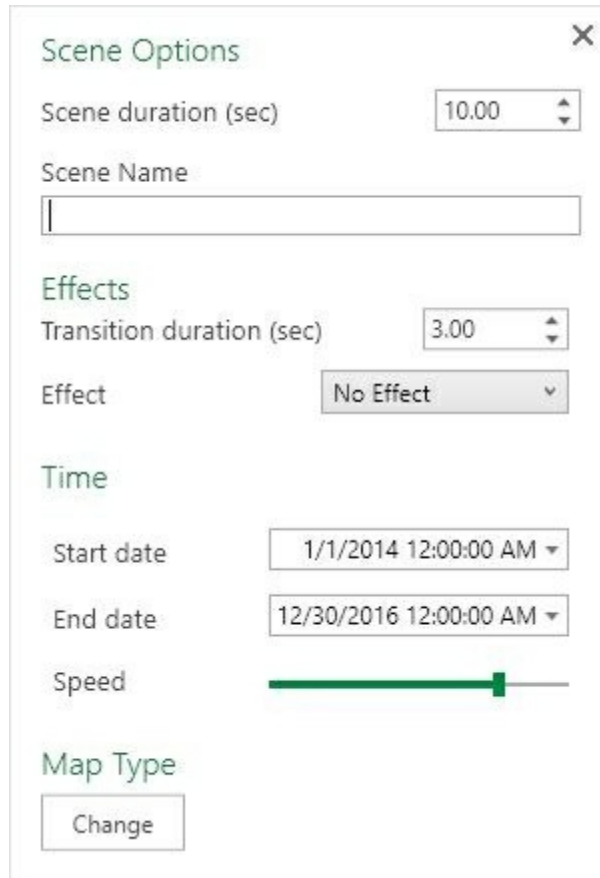
You can zoom in and move around the map while the animation plays.

## Timeline Options

You can change how the timeline behaves by changing its properties.

10. Click on the gear icon on the timeline.





The image shows a 'Scene Options' dialog box with the following settings:

- Scene duration (sec): 10.00
- Scene Name: (empty text box)
- Effects:
  - Transition duration (sec): 3.00
  - Effect: No Effect
- Time:
  - Start date: 1/1/2014 12:00:00 AM
  - End date: 12/30/2016 12:00:00 AM
  - Speed: (slider bar)
- Map Type: (Change button)

Here you can name the scene, add effects and set a time filter so the scene only animates data within the specified date/time range.

## Power Map Movies

You can combine multiple scenes into a movie. You can then compile these movies into files that can be sent to users. They can watch the movie without having to use Excel.

Let's build a movie using the last exercise that had a chart with the timeline added.

1. Add a new scene by clicking the 'New Scene' button (2013: 'Add Scene' button).

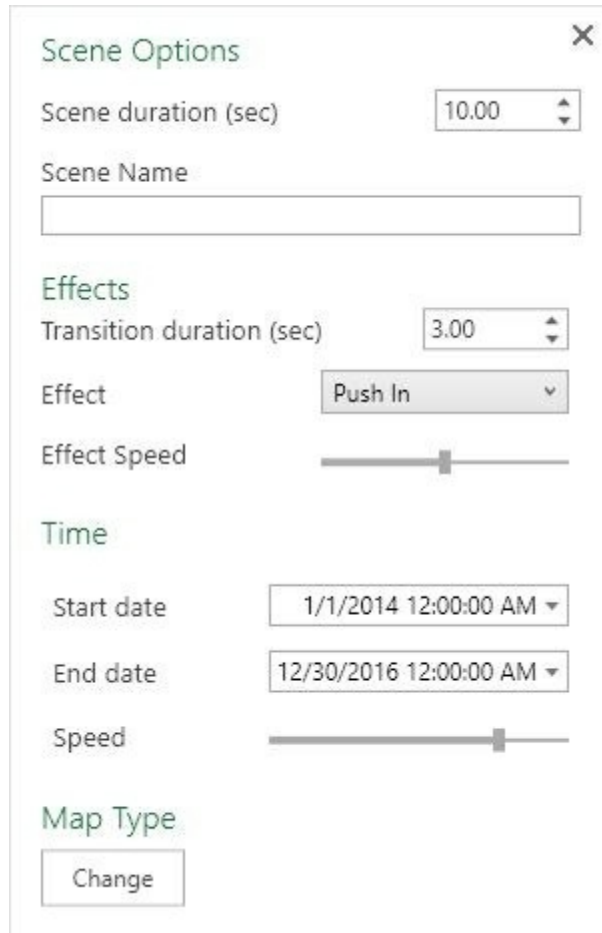


2. Select Copy Scene 1.



3. Zoom into Europe.
4. Change the map to Bubble.
5. Delete NetProfit from the Size box.
6. Drag ProductCategory to the Category box.
7. Click on Scene Options in the ribbon.
8. Change the effect to Push In.





9. Click on Play Tour in the Power Map ribbon.

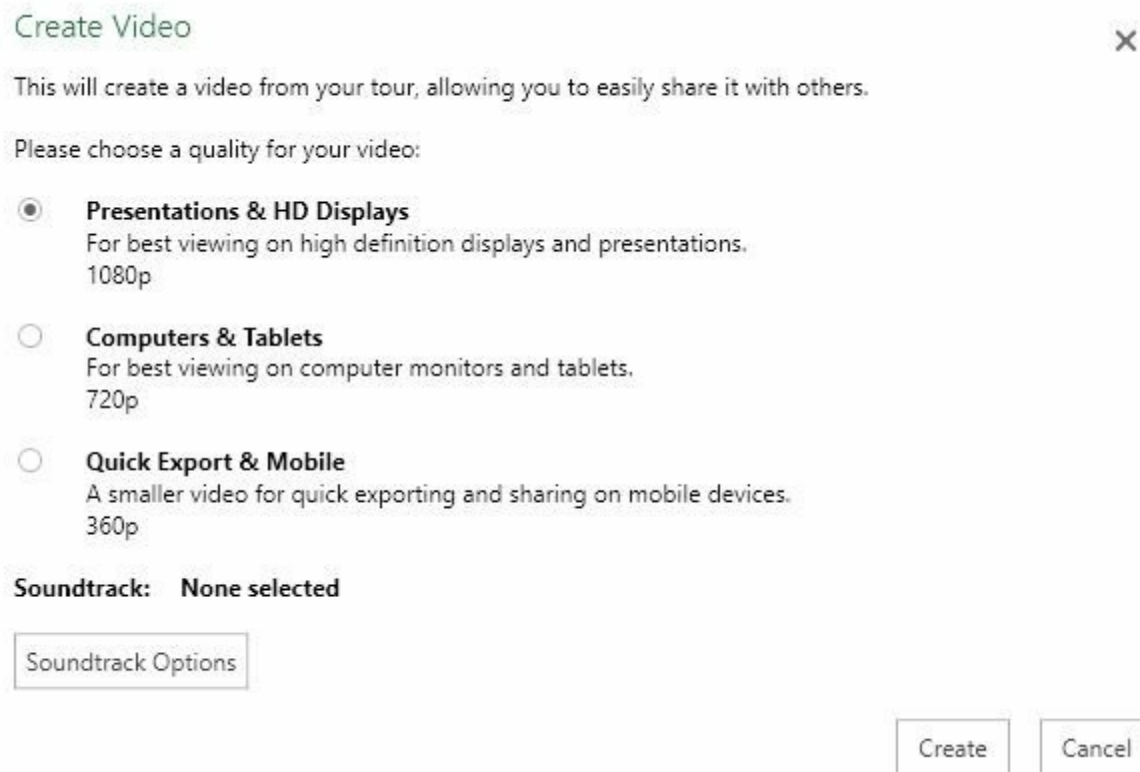


## Create Video

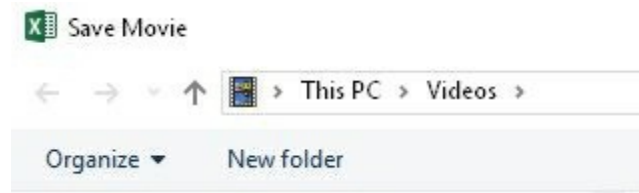
Creating a video is a matter of a few clicks.

1. Click Create Video in the ribbon.

## 2. Choose the output quality.



3. Load the recorded soundtrack (if you have any).
4. Click on Create.
5. Choose a location to save the movie.



That's all there is to making movies.

## Custom Maps

You can extend Power Map's functionality by using custom maps. These maps don't even have to be geographic. Suppose you have a picture of a widget your

company produces. You also have a data set from the Engineering department that shows where the major failure points were in testing. You can use Power Map to show that data graphically.

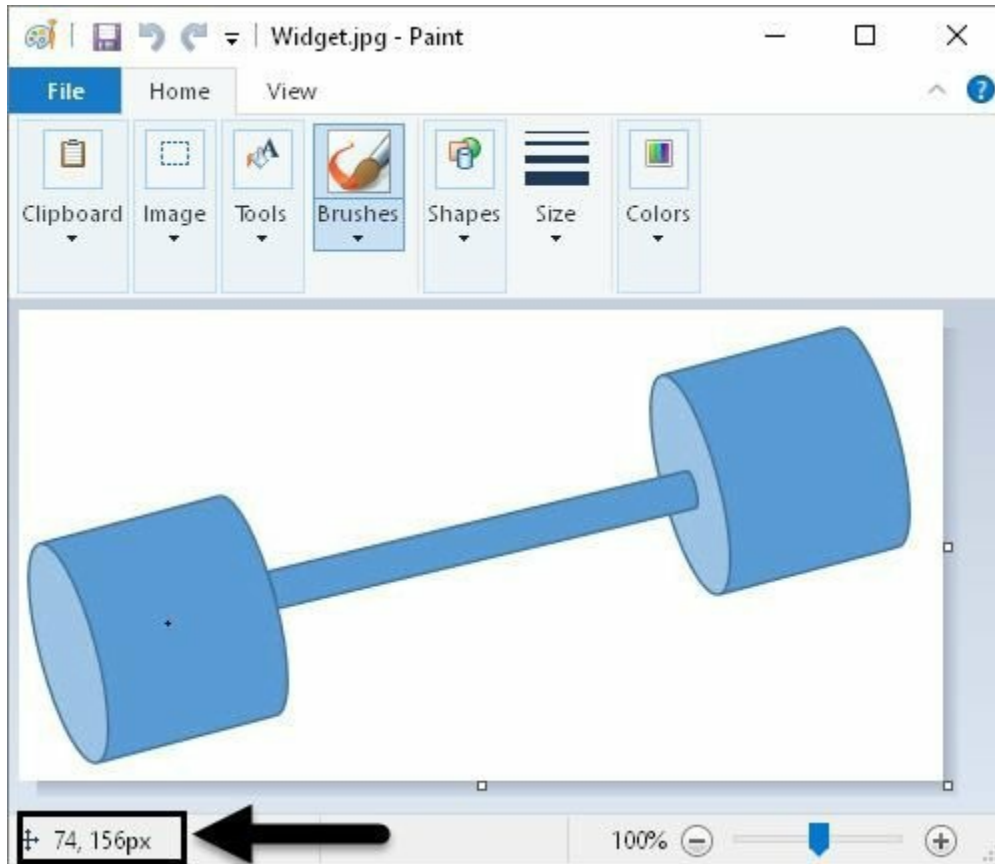
Let's see how that works. I'll supply the product image and you'll make up the data.

1. Open a new Excel workbook.
2. Create a spreadsheet like this one.

	A	B	C	
1	Times failed	x	y	
2		1		
3		1		
4		2		
5		3		
6		4		
7		5		
8		7		
9		2		
10		1		
11				

Now we need to create data that is correlated to the image. You are going to record the x and y coordinates of the failure points.

3. Open widget.jpg in Microsoft Paint (This file came along with the Excel workbooks).
4. Hover your mouse icon over any spot on the widget. Paint will show you the x and y coordinates in the bottom left of the window.



5. Record the coordinates in Excel.

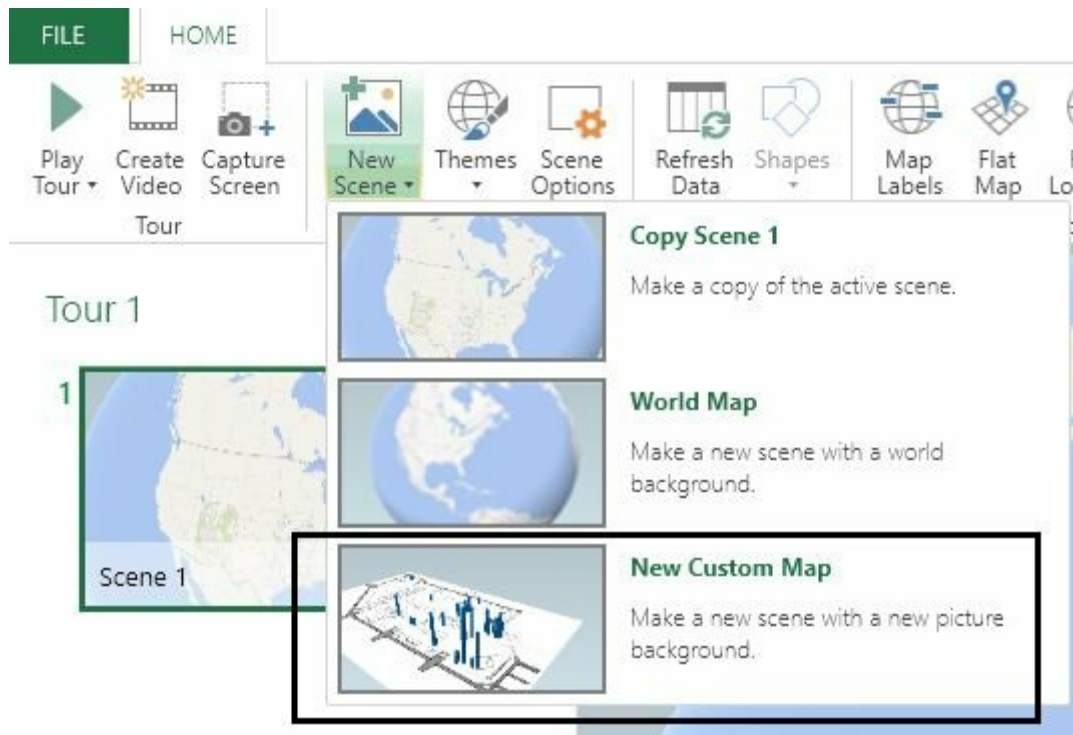
	A	B	C
1	Times failed	x	y
2		1	74 156
3		1	
4		2	
5		3	
6		4	
7		5	
8		7	
9		2	
10		1	
11			

6. Repeat choosing coordinates until all 10 rows are filled.

This is what mine looks like. Yours will be completely different. That's ok.

	A	B	C
1	Times failed	x	y
2	1	74	156
3	1	70	133
4	2	115	182
5	3	97	103
6	4	369	47
7	5	182	129
8	7	336	113
9	2	25	172
10	1	57	207

7. Close Paint.
8. Click on any cell in the sample data.
9. After launching Power Maps, click on 3D Maps to insert a new map.
10. Click on New Scene, New Custom Map.



11. Click on 'Browse for the background picture'.

Custom Map Options ×

Custom Map 1

Adjust the coordinates to better fit your data to the map.


	Min	Max	Scale %	Offset %	Flip Axis
X	<input type="text" value="-180"/>	<input type="text" value="180"/>	<input type="text" value="100"/>	<input type="text" value="0"/>	<input type="checkbox"/>
Y	<input type="text" value="-90"/>	<input type="text" value="90"/>	<input type="text" value="100"/>	<input type="text" value="0"/>	<input type="checkbox"/>

Swap the X and Y axis.

Get the best fit based on your current data.

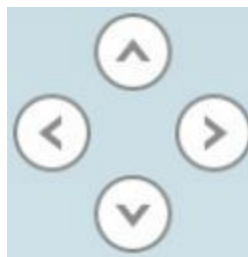
Aligns the coordinates to the pixels' positions on the map.

Picture Name **None**

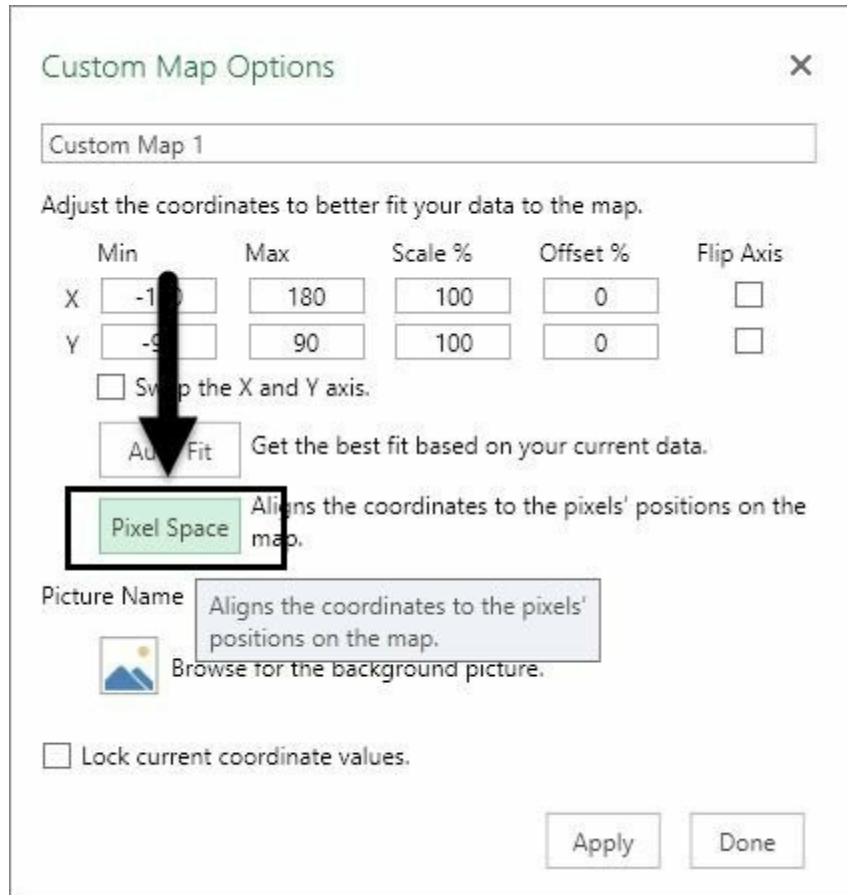


Lock current coordinate values.

12. Navigate to widget.jpg and click Open.
13. Use the Tilt and Rotate buttons (in the bottom right of Power Map) to position the image.



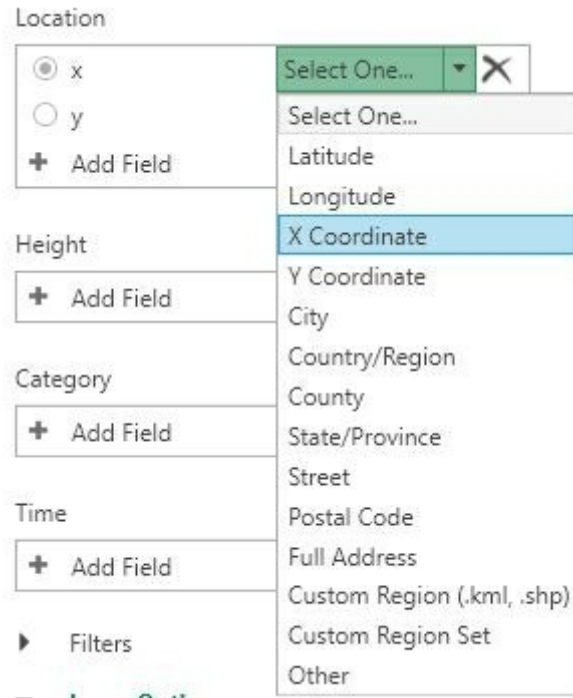
14. Click on the 'Pixel Space' button.



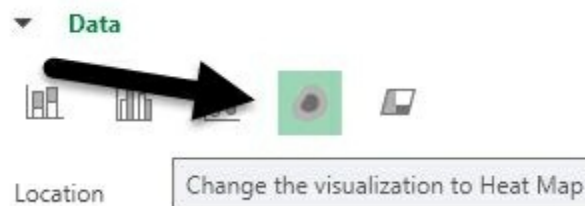
15. Click Done.

16. Drag the x and y fields to the Location box.

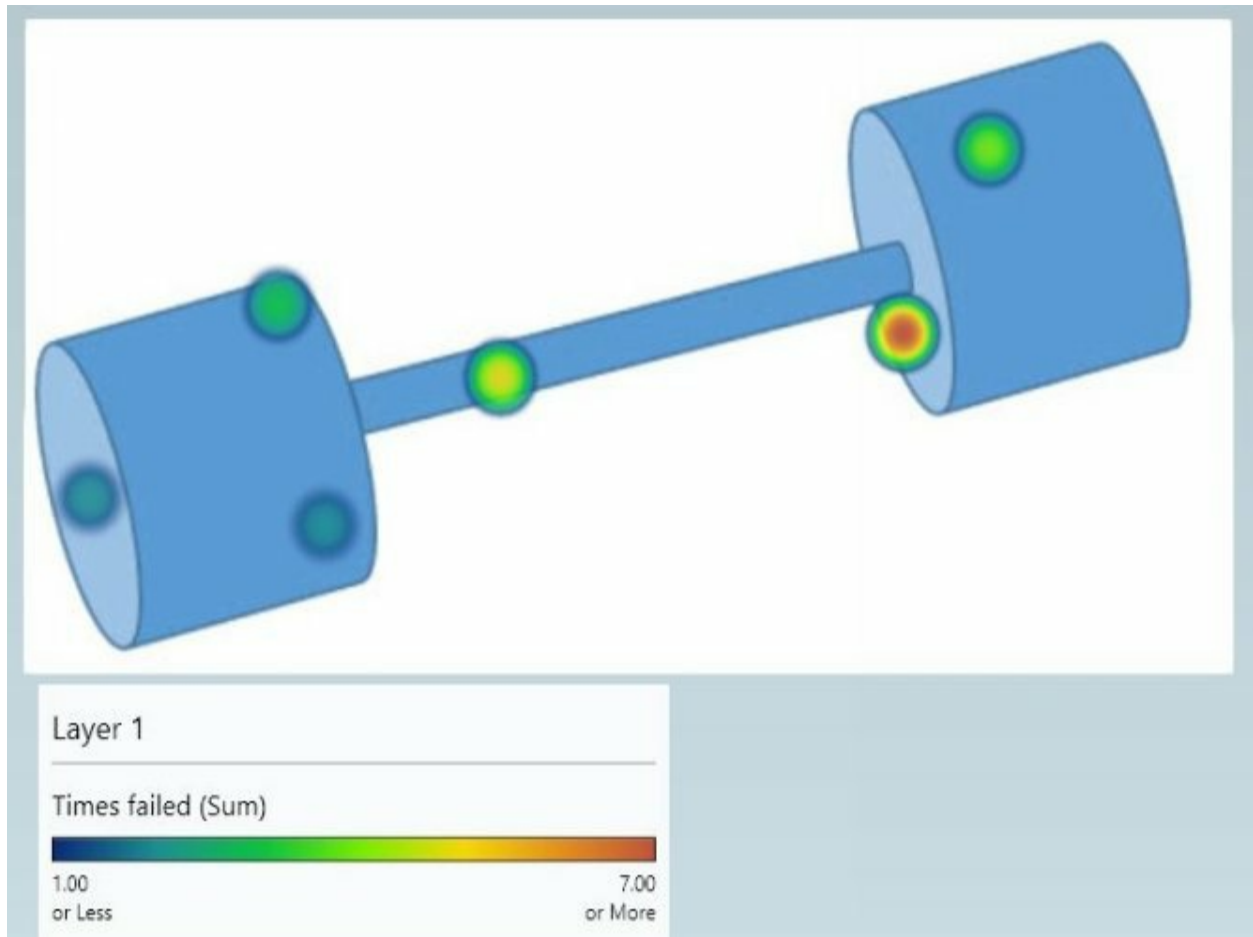
A new drop down with the words 'Select One...' will appear. You need to tell Power Map what these fields are.



17. Set x as the X Coordinate and y as the Y Coordinate.
18. Drag the field 'Times failed' to the Height box.
19. You'll get a bar chart for each failure point. For this exercise, that's not the best visualization.
20. Change the chart type to Heat Map.







This is a better visualization. Now you can see where the product has had the most problems.

Your use of Power Map is really just limited to your imagination and the availability of data. With these custom maps you can track all kinds of stuff. Here are a few examples I can think of:

- With a web page as a map, you can track where people click the most
- Using a warehouse floor plan and accident data, you can see where the most accidents happen
- Track throughput on an assembly line

OK, we're done! Cool stuff huh?

You've learned all the complex parts of Power Map. I didn't cover some items

because I am certain you can figure them out; adding text boxes, changing the background, using themes, etc.

One last thing, I used countries in this lesson. You can get much more granular than this. Power Maps will interpret countries, zip codes, latitude and longitude values, even street addresses. If you have that level of detail, try it out.

Go forth and amaze your coworkers!

## Other Lessons

I have many other lessons covering various Excel topics.

You can find all of them on my website at: <http://markmoorebooks.com/excel-lessons/>

If this lesson has helped you, please take a few minutes and leave a review on Amazon. The more reviews the lesson gets, the easier other students will be able to find it.

Thank you!